

April 17, 2023

**PHILIPPINE STOCK EXCHANGE, INC.** 3rd Floor Philippine Stock Exchange Plaza, Ayala Triangle, Ayala Avenue, Makati City, Philippines

Attention:Alexandra D. Tom WongOIC - Head, Disclosure Department

RE: Annual Report

Gentlemen:

We submit herewith Shakey's Pizza Asia Ventures Inc.'s 2022 Annual Report - SEC Form Amended 17-A.

We trust that you find the attachments sufficient and in order.

Very Truly Yours,

MARIA ROSARIO L. YBANEZ Corporate Secretary

#### SECURITIES AND EXCHANGE COMMISSION

#### SEC FORM 17-A, AS AMENDED

#### ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

- 1. For the fiscal year ended <u>31 December 2022</u>
- 2. SEC Identification Number 54666
- 3. BIR Tax Identification No. 000-163-396
- 4. Exact name of issuer as specified in its charter SHAKEY'S PIZZA ASIA VENTURES INC.
- 5. <u>MANILA, PHILIPPINES</u> 6. (SEC Use Only) Province, Country or other jurisdiction of incorporation or organization
- 7.
   15 KM EAST SERVICE ROAD CORNER MARIAN ROAD 2, BARANGAY SAN
   1700

   BARANGAY SAN MARTIN DE PORRES, PARANAQUE CITY
   Address of principal office
   Postal Code

#### 8. <u>(632) 839-0156</u> Issuer's telephone number, including area code

9. <u>NA</u>

Former name, former address, and former fiscal year, if changed since last report.

10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common Shares	1,683,760,178

11. Are any or all of these securities listed on a Stock Exchange.

Yes [ ✓ ] No [ ]

If yes, state the name of such stock exchange and the classes of securities listed therein:

#### **Philippine Stock Exchange**

#### **Common Shares**

12. Check whether the issuer:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes [ ✓ ] No [ ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ ✓ ] No []

13. State the aggregate market value of the voting stock held by non-affiliates of the registrant. The aggregate market value shall be computed by reference to the price at which the stock was sold, or the average bid and asked prices of such stock, as of a specified date within sixty (60) days prior to the date of filing. If a determination as to whether a particular person or entity is an affiliate cannot be made without involving unreasonable effort and expense, the aggregate market value of the common stock held by non-affiliates may be calculated on the basis of assumptions reasonable under the circumstances, provided the assumptions are set forth in this Form.

### PHP13,823,671,061 COMPUTED USING THE CLOSING PRICE OF PHP8.21 AND ISSUED SHARES OF 1,683,760,178 AS OF MARCH 31, 2023.

#### APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

Yes [ ✓ ] No [ ]

#### **DOCUMENTS INCORPORATED BY REFERENCE**

15. If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:

List of Stockholders attached as Annex A referred to in Item 11 on page 23.

2022 Sustainability Report attached as Annex B.

2022 Consolidated Financial Statements of Shakey's Pizza Asia Ventures Inc. and its Subsidiaries attached as Annex C and Financial Statements of Parent Company attached as Annex D referred to in Item 6 on page 10.

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#### **PART I - BUSINESS AND GENERAL INFORMATION**

#### **Item 1. Business**

a) Overview

Shakey's Pizza Asia Ventures Inc. (SPAVI) or PIZZA, is the market leader in chained pizza full service restaurant, chained full service restaurant, and chained kiosks with 66.3%, 28.6%, and 14.8% market shares, respectively, based on data from Euromonitor. As of December 31, 2022, it operated a total of 1,772 stores and kiosks - a mix of company-owned and franchise outlets in the Philippines and abroad.

PIZZA has over 40 years of brand legacy in the Philippines. Originally an American brand established in 1954, Shakey's expanded into the Philippines in 1975, and has since become a household name to generations of Filipinos. PIZZA is a strong brand because of its unique products paired with excellent guest service. It is best known for its original thin crust pizza and iconic Chicken N' Mojos.

PIZZA owns the trademarks and licenses to operate the Shakey's brand in the Philippines. With this, PIZZA has full control over the management and execution of Shakey's Philippine operations. As the brand owner, PIZZA generates additional revenue from franchising while not having to pay royalty fees for the use of the Shakey's name. PIZZA also owns the rights and trademarks in Asia (except Malaysia and Japan), China, Middle East, Australia and Oceania. This gives the company international expansion opportunities in the long-term. As of today, PIZZA operates stores in the Philippines, United Arab Emirates and Singapore.

PIZZA is able to serve the A, B and upper C income classes through its various sales channels. PIZZA's dine-in segment caters mostly to families and friends who want an affordable upgrade from the usual fast-food dining. At the same time, PIZZA also reaches it guests through its delivery segment. With the shift of consumer trends towards safety and convenience, PIZZA ensures that it continues to operate well-designed, comfortable, clean and guest-oriented stores, operate an efficient delivery system for guests, and expand its online sales platform to align itself with current market and consumption trends.

PIZZA is accessible nationwide through various store formats. These formats differ in size ranging from 120 sqm to 400 sqm. Smaller stores tend to need lower capital investment. This allows PIZZA flexibility to serve the demand of a specific market, while still achieving the desired profitability.

PIZZA has an in-house commissary that supplies proprietary raw materials and other baked products to its stores. With this vertical integration strategy, product quality is preserved and controlled while also enabling for higher sales margins.

Finally, PIZZA operates a simple business model that is cash generative and requires low upfront costs due to the simplicity of its products. This model enables high financial liquidity and an average payback period of 3 to 4 years. PIZZA also has a well-established franchised model with an industry-leading return on investment averaging 4 years.

In 2016, Century Pacific Group Inc. (CPGI) and the sovereign wealth fund of Singapore acquired majority ownership of PIZZA. CPGI is the parent company of Century Pacific Food Inc. (CNPF), the largest manufacturer of canned food in the Philippines.

Subsequently, on December 15, 2016, PIZZA successfully listed on the Main Board of the Philippine Stock Exchange (PSE) with a total of 1,531,321,053 common shares at ₱11.26 per share.

In June 2019, PIZZA acquired *Peri-Peri Charcoal Chicken*, an emerging fast casual and full service restaurant brand in the Philippines. The acquisition includes assets and intellectual property relating to the Peri business, including its brand, trade name, and the various proprietary recipes used by the chain to make its trademark peri-peri chicken.

In August 2020, the Company entered into a master franchise agreement with Singapore-based Koufu Group Ltd to bring the *R&B milk tea* brand to the Philippines. R&B is one of the leading milk tea and bubble tea players in Singapore. It currently has more than 1,000 outlets worldwide, spanning across China, US, Singapore, Cambodia, Vietnam, Malaysia and Indonesia. Under the agreement, PIZZA shall be awarded the territorial rights to sell *R&B* milk tea, bubble tea, and other specialty tea drinks in the Philippines, through stand-alone store formats and co-branding in select *Shakey's* and *Peri-Peri Charcoal Chicken* outlets.

Last December 2021, the Company entered into an agreement to purchase assets and intellectual property relating to Potato Corner, with PIZZA assuming the management of the brand beginning March 2022. Potato Corner is one of the leading and most established food kiosk chains in the Philippines. Since its inception in 1992, the brand has built a vast network of over 1,000 outlets domestically and has a growing international footprint in Asia and beyond.

b) Key Risks

The Philippine food service industry is a highly competitive market with low barriers to entry. PIZZA competes directly and indirectly with both local and foreign full-service, casual dining and fast food stores that offer dine-in, delivery, and catering services nationwide. Failure to successfully compete and consistently outperform its peers may adversely affect its business and financial and operational results.

PIZZA growth is partially dependent on the strength of its brand, recognized for its high-quality product offerings and world-class guest service, as well as excellent culture and warm ambience of its stores. Any damage to its brand reputation and negative publicity to its stores may have an impact on the business, results of operations, and its prospective plans.

PIZZA is reliant on its franchisees for the successful management and operations of its franchise stores. In addition, a portion of the company's revenue is derived from royalty and franchise payments. A failure by the franchisees to deliver what is expected of them may significantly harm the brand image and goodwill of the Shakey's brand, as well as adversely affect the business operations and results of operations of PIZZA.

PIZZA's growth is highly dependent on its ability to open new stores, maintain existing stores, and operate these stores in a profitable manner. Failure to successfully locate and secure suitable store locations in its target markets may delay PIZZA store openings and significantly affect its business and results of operations. In addition, PIZZA's expansion plans may be limited by unforeseen economic and market conditions that are beyond its control.

PIZZA relies on key third-party suppliers and its in-house commissary to supply key raw material requirements. A failure by these third-party suppliers to adhere to contractual obligations or a significant disruption in the supply chain and logistics can significantly affect its business operations.

PIZZA hires approximately 1,300 full-time employees, a portion of which are covered by a 5-year collective bargaining agreement renewed on October 15, 2021. Although PIZZA's operations have never been affected by any labor dispute in the past, it cannot assure that it will not experience labor unrest and activism in the future, which may affect its business, financial condition and result of

#### operations.

PIZZA outsources a portion of its labor requirements from a third-party manpower service provider. Significant changes in labor laws and regulations, particularly in relation to the use of manpower service providers, may impact labor costs, as well as adversely affect the business operations and results on operations of PIZZA.

PIZZA relies on third-party service providers for certain services and the failure by these service providers to adhere and perform contractual obligations may adversely affect the business operations and results of operations of PIZZA.

PIZZA's profitability and operating margins are partially dependent on its ability to anticipate and react to changes in food and beverage costs. Any significant changes in raw materials costs that are not handled properly by the company may affect its business and results of operations.

#### **Item 2. Properties**

As of December 31, 2022, PIZZA does not own land. PIZZA enters into long-term leases for the properties wherein all its Company-owned stores are constructed while its franchisees have either independent lease agreements for their franchise stores or may own land on which the store is constructed. The company's lease agreements with its lessors are typically for a term of 10-15 years, renewable upon mutual agreement of the parties.

PIZZA's head office is located at 15km East Service Road corner Marian Road 2, Brgy. San Martin de Porres, Parañaque City, Metro Manila, Philippines.

None of the leased premises is mortgaged or encumbered. The company does not plan to acquire any property in the next 12 months.

#### **Item 3. Legal Proceedings**

As of date of this report, the Company is not a party to any litigation or arbitration proceedings of material importance, which could be expected to have a material adverse effect on the Company or on the results of its operations. No litigation or claim of material importance is known to be pending or threatened against the Company or any of its properties.

#### Item 4. Submission of Matters to a Vote of Security Holders

Except for matters taken up during the annual meeting of the stockholders, there was no other matter submitted to a vote of security holders during the period covered by this report.

#### PART II - OPERATIONAL AND FINANCIAL INFORMATION

#### Item 5. Market for Issuer's Common Equity and Related Stockholder Matters

a) Market Information

The Company's common shares are traded in the Main Board of The Philippine Stock Exchange, Inc. ("PSE"). The common shares were listed on December 15, 2016.

The following table shows the high and low prices (in pesos per common share) of the Company's shares in the PSE for each quarter within the last 2 years:

Period	High	Low
1st Quarter of 2021	8.29	6.60
2nd Quarter of 2021	8.80	6.98
3rd Quarter of 2021	8.80	7.40
4th Quarter of 2021	11.20	7.65
January 1, 2021 to December 31, 2021	11.20	6.60
1st Quarter of 2022	10.28	7.75
2nd Quarter of 2022	8.70	6.70
3rd Quarter of 2022	8.20	6.90
4th Quarter of 2022	7.78	7.10
January 1, 2022 to December 31, 2022	10.28	6.70
January 1, 2023 to March 31, 2023	8.70	7.26
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Source: Daily Quotation Reports of the Philippine Stock Exchange

The market capitalization of the Company's common shares as of end of 2022, based on the closing price of ₱7.65 per share was ₱12,880,765,362. The market capitalization of the Company's common shares as of March 31, 2023, based on the closing price of ₱8.21 per share was ₱13,823,671,061.

#### b) Holders

Total shares outstanding as of December 31, 2022, is 1,683,760,178 with a par value of ₱1.00.

The number of shareholders of record as of December 31, 2022, was 41. The shareholders as of the same date are as follows:

Name of Shareholder	Number of Shares	% Ownership
Century Pacific Group, Inc.	813,346,241	48.31%*
PCD Nominee Corp. (Non-Filipino)	431,313,934	25.61%
PCD Nominee Corp. (Filipino)	357,375,981	21.22%
JE Holdings, Inc.	152,439,025	9.05%
Century Pacific Group, Inc.	40,000,000	2.37%
Ma. Luisa P. Lovina	13,766,511	0.81%
Leopoldo M. Prieto III	6,882,542	0.40%
Jamille P. Torres	3,706,257	0.22%
Panda Development Corporation	3,314,264	0.19%
Jamille M. P. Torres	3,176,285	0.18%
Ma. Consuelo P. Guerrero	2,923,808	0.17%
Ma. Pilar P. Lorenzo	2,923,808	0.17%
Ma. Cristina P. Moraza	2,923,808	0.17%
Carlos M. Prieto	2,923,808	0.17%
Eduardo M. Prieto	2,923,808	0.17%
Rosario Anne R. Prieto	2,811,823	0.16%
L.L.P. Enterprises, Inc.	2,808,968	0.16%
Ramon M. Prieto	2,760,093	0.16%
Ma. Ines P. Borromeo	1,943,056	0.11%
Ma. Teresa P. Rufino	1,514,170	0.09%
Ma. Teresa R. Prieto	1,297,653	0.07%

Python Rock Enterprises	11,000	
Alma Bella Pil Alberastine	2,000	-
Percival Byron Salazar Bueser	2,000	-
Veronica Aguilar Pedrasa	2,000	-
Leopoldo H. Prieto, Jr.	1,427	-
Dondi Ron R. Limgenco	1,111	-
Christine F. Herrera	1,000	-
Gabrielle Claudia F. Herrera	1,000	-
John T. Lao	1,000	-
Teresa P. Marcelino	1,000	-
Celina F. Lucero	200	-
Roy Eduardo T. Lucero	200	-
Owen Nathaniel S Au ITF: Li Marcus Au	110	-
Shareholders' Association of the Philippines Inc.	100	-
Victor Co and/or Alian Co	100	-
Lance Y. Gokongwei	100	-
Jesus San Luis Valencia	100	-
Gerardo L. Salgado	8	-
Joselito T. Bautista	1	-
Paulo L. Campos III	1	-
Botschaft N. Cheng or Sevilla Ngo	1	-
Fernan Victor P. Lukban	1	-

\* Century Pacific Group, Inc. owns 836,445,141 shares of the Company in its own name and another 16,901,100 shares of the Company lodged under PCD Nominee Corp. (Filipino).

c) Dividends

Last June 20, 2022, the Company declared regular cash dividends amounting to Three Centavos (PhP0.03) per share on all shares of common stock issued and outstanding to stockholders of record as of July 4, 2022.

There are no outstanding dividends payable as of December 31, 2022.

d) Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

The Company did not issue any stocks to its employees as of December 31, 2022.

#### Item 6. Management's Discussion and Analysis

The following discussion should be read in conjunction with the accompanying consolidated financial statements and notes thereto, which form part of this SEC Form Amended 17-A as "Annex C" and "D". The consolidated financial statements and notes thereto have been prepared in accordance with the Philippine Financial Reporting Standards (PFRS).

#### FY22 Results of Operations

#### Key Highlights

- PIZZA saw its full-year 2022 bottomline stand at ₱874 million, surging 611% from 2021's recorded net income after tax of ₱123 million and surpassing pre-pandemic bottomline, driven primarily by the company's strong business performance following the Philippine economic reopening.
- Systemwide sales reached ₱14.09 billion, equivalent to 136% recovery of 2019 sales. PIZZA's accelerated business recovery in 2022 is fueled by the resurgence in dine-in sales due to the economic reopening, the group's store network expansion, and the acquisition of leading kiosk-based food brand, Potato Corner (PC).

#### **Revenues and Systemwide Sales**

In ₱ Millions	2021 Reported	2021 Reported	үоү
Systemwide Sales	7,011	14,087	101%
Net Revenues	5,480	10,142	85%

Systemwide sales, which comprises sales from both company-owned and franchise stores, increased by 101% from ₱7.01 billion to ₱14.09 billion as of end 2022. On a same-store sales basis, excluding the impact of closed stores, sales were up 37% year-on-year.

Consolidated net revenues, composed of sales from company-owned stores, franchise and royalty fees from franchisees, and revenues from wholly-owned subsidiaries, reached \$10.1\$ billion, increasing by 85% from reported revenues of \$5.5\$ billion for the twelve months ending December 31, 2021.

#### Cost of Sales

For the year ending 2022, consolidated cost of sales increased by 79% from ₱4.2 billion in 2021 to ₱7.5 billion.

Consolidated cost of sales is mainly composed of raw material and packaging costs, direct labor costs, and store-related costs including rent, utilities, etc.

#### Gross Profit

Consolidated gross profit amounted to P2.60 billion for the full year 2022, representing a 104% increase from the P1.27 billion in the previous year. This yielded a gross profit margin of 26%, a significant improvement versus the previous year's 23%.

#### General and Administrative Expenses

For the twelve months ending December 31, 2022, consolidated general and administrative expenses totaled ₱1.22 billion, representing a cost-to-sales ratio of 12%. This is lower than the cost-to-sales ratio of 15% during the same period in 2021.

#### **Operating Income**

Consolidated operating income increased by 215% from ₱436 million in 2021 to ₱1.37 billion in 2022.

#### Net Interest Expense

Interest expense of ₱324 million was recorded for the twelve months ending December 31, 2022, higher than 11% compared to the 2021 figure of ₱292 million. This was mainly driven by the increase in long-term loans payable in 2022.

#### **Other Income**

Other income totaled ₱49 million as of year-end 2022. This is composed mainly of other income from franchisees, service income, provisions and loss from store retirement. This is lower than the ₱86 million reported in 2021 as during the prior period, gains from reversal of long outstanding liabilities and gains from recovery of receivables were recognized.

#### Net Income

For the year ending 2022, consolidated net income after tax stood at ₱874 million, yielding a net income margin of 9%. This is significantly higher than the 2% margin reported in the previous period.

#### FY22 Financial Condition

PIZZA had consolidated total assets of ₱17.78 billion as of December 31, 2022, an increase versus total assets of ₱12.63 billion as of end 2021. This was mainly driven by the acquisition of the Potato Corner business.

#### Cash and cash equivalents

As of end 2022, cash and cash equivalents totaled ₱989 million. Cash includes cash on hand and in banks while cash equivalents are short-term, highly liquid investments that are easily convertible to cash.

#### Trade and other receivables

Trade and other receivables stood at ₱1.13 billion as of year-end 2022 compared to ₱724 million in 2021.

#### Inventories

As of December 31, 2022, inventories remained steady at ₱1.00 billion from ₱433 million in 2021.

#### Property, plant, and equipment

Consolidated net property, plant, and equipment stood at ₱1.76 billion as of year end 2022. Capital expenditures for the year reached ₱707 million, which were primarily invested in the building of new stores.

#### Intangible assets

Intangible assets increased to ₱10.34 billion in 2022 from ₱7.03 billion in 2021, driven by PC trademarks and goodwill arising from the PC acquisition.

#### Accounts payable and other current liabilities

Accounts payable and other current liabilities increased to ₱2.23 billion from ₱968 million during the previous year.

#### Loans payable

As of December 31, 2022, the Company's total interest-bearing debt stood at  $$\protect{P}5.79$$  billion. The outstanding loans payable by year end 2022 primarily consists of the loan acquired prior to the Company's IPO in 2016 for the acquisition of the in-house commissary and the trademark companies holding the rights and trademarks of the *Shakey's* brand, as well as the loans acquired in 2022 to finance the company's expansion plans.

#### Deferred tax liability

The deferred tax liability of ₱654 million recognized as of December 31, 2022 arose primarily from the PC acquisition.

#### Cash flows

Consolidated net cash provided by operating activities amounted to ₱1.59 billion for the full year 2022, an improvement of 61% versus the previous year's ₱986 million.

Consolidated net cash used in investing activities was ₱2.51 billion. This is mainly attributable to the PC acquisition and capital expenditures for new store openings.

Consolidated net cash provided by financing activities was ₱1.42 billion in 2021, which includes loan proceeds net of financing costs and dividend payments.

All in all, cash increased P504 million for the year, leading to cash and cash equivalents balance of P990 million at year-end 2022.

#### Key Performance Indicators (KPIs)

	Audited	Audited
	<b>Twelve Months Ended</b>	<b>Twelve Months Ended</b>
	December 31, 2021	December 31, 2022
Gross Profit Margin	23.2%	25.6%
Before Tax Return on Sales	4.2%	10.8%
Return on Equity	2.2%	8.6%
Net Gearing Ratio	0.53x	0.68x
Current Ratio	1.89x	1.37x

#### Notes:

1 Gross Profit margin = Gross Profit / Net Revenue 2 Before Tax Return on Sales = Net Profit Before Tax / Net Revenue 3 Return on Equity = Net Income / Average Equity 4 Net gearing ratio = (Interest-bearing debt – Cash) / Total Equity 5 Current Ratio = Total Current Assets / Total Current Liabilities

#### Item 7. Financial Statements

The Company's financial statements and notes thereto form part of this SEC Form as "Annex C" and Annex "D".

#### Item 8. Information on Independent Public Accountants

a) External Auditor

SGV & Co., a member firm of Ernst & Young, independent auditors, has audited the Company's financial statements as at and for the years ended December 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021 and 2022. SGV & Co. has been the Company's Independent Public Accountants since 1975 and will be recommended to be re-appointed as the external auditor of the Company for the ensuing year. Christine G. Vallejo is the current audit partner. The Company has not had any material disagreements on accounting and financial disclosures with its current external auditor for the same periods or any subsequent interim period. SGV & Co. has neither shareholdings in us nor any right, whether legally enforceable or not, to nominate persons or to subscribe for the securities in us. SGV & Co. does not receive any direct or indirect interest in the Company or its securities (including options, warrants or rights thereto). The foregoing is in accordance with the Code of Ethics for Professional Accountants in the Philippines set by the Board of Accountancy and approved by the Professional Regulation Commission.

Representatives of SGV & Co. are expected to be present at the Annual Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

SGV & Co. also audited the Company's financial statements as of December 31, 2021 in accordance with the Philippine Standards on Auditing.

SGV & Co. has reviewed our pro forma adjustments and the application of those adjustments to the historical amounts in the pro forma condensed consolidated financial information as of December 31, 2019 in accordance with the Philippine Standard on Assurance Engagements 3000, Assurance Engagements Other than Audits or Review of Historical Financial Information, and the Philippines Securities and Exchange Commission Memorandum Circular No. 2, Series of 2008, Guideline on Attestation of Pro Forma Financial Information. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's assumptions, the pro forma adjustments and the application of those adjustments to historical financial information. Accordingly, SGV & Co. does not express such opinion on the pro forma condensed consolidated financial information.

#### b) Audit Fees

The following table sets out the aggregate fees billed for 2021 and 2022 for professional services rendered by SGV & Co., excluding fees directly related to the Offer. SGV & Co. does not provide other services that are not reasonably related to the performance of the audit or review of our financial statements.

	2021	2022
Audit and Audit-Related fees		
	PhP3,415,000.00	PhP5,107,000.00

Audit and Audited-Related Fees refer to the professional services rendered by SGV & Co. for audit of the Company's annual financial statements and services that are normally provided in connection with statutory and regulatory filings for the said calendar years.

c) Audit Committee and Policies

In relation to the audit of the Company's annual financial statements, the Company's Corporate Governance Manual provides that the audit committee shall, among other activities (i) evaluate significant issues reported by the external auditors in relation to the adequacy, efficiency and effectiveness of policies, controls, processes and activities of the Company; (ii) ensure that other non-audit work provided by the external auditors are not in conflict with their functions as external auditors; and (iii) ensure the compliance of the Company with acceptable auditing and accounting standards and regulations.

The audit committee consists of three members of the Board of Directors, at least one of whom is an independent director, including the chairman of the committee. The audit committee, with respect to an external audit:

- Reviews the independent auditors audit plan discusses scope, staffing, reliance upon management and the internal audit department, general audit approach, and coverage provided to any significant areas of concern that the audit committee may have.
- Reviews and confirms the independence of the external auditors on relationships by obtaining statements from the auditors on the relationships between the auditors and the Company, including non-audit services, and discussing the relationships with the auditors.
- Prior to publishing the year-end earnings, discusses the results of the audit with the independent auditors.
- On an annual basis, the audit committee reviews and discusses with the independent auditors all significant relationships they have with the Company that could impair the auditors' independence.
- On a regular basis, the audit committee meets separately with the external auditors to discuss any matters that the committee or auditors believe should be discussed privately.

The Audit Committee reviews and approves the Interim and Annual Financial Statements before their submission to the Board, with particular focus on the following matters: (i) any change/s in accounting policies and practices, (ii) areas where a significant amount of judgment has been exercised, (iii) significant adjustments resulting from the audit, (iv) going concern assumptions, (v) compliance with accounting standards and (vi) compliance with tax, legal and regulatory

requirements. The Audit Committee also reviews the disposition of the recommendations in the External Auditor's management letter.

The Audit Committee is composed of the following members, the chairman of which is an independent director:

Name	Position
Fernan Victor P. Lukban	Chairman
Ricardo Gabriel T. Po	Member
Paulo L. Campos III	Member

d) Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There were no disagreements with Accountants on Accounting and Financial Disclosure or Changes in Accounting Policies for the period ended December 31, 2022.

#### PART III - CONTROL AND COMPENSATION INFORMATION

#### Item 9. Directors and Executive Officers of the Issuer

a. Directors, Including Independent Directors, and Executive Officers

The overall management and supervision of the Company is undertaken by the Company's Board of Directors. The Company's executive officers and management team cooperate with its Board by preparing appropriate information and documents concerning the Company's business operations, financial condition and results of operations for its review. Pursuant to the Company's amended articles of incorporation, the Company's board of directors shall consist of nine members, of whom three are independent directors.

The table below sets forth each member of the board of directors as of December 31, 2022:

Name	Age	Nationality	Position
Christopher T. Po	52	Filipino	Chairman
Ricardo Gabriel T. Po	55	Filipino	Vice Chairman
Teodoro Alexander T. Po	53	Filipino	Vice Chairman
Leonardo Arthur T. Po	45	Filipino	Member
Paulo L. Campos III	39	Filipino	Independent Director
Vicente L. Gregorio	57	Filipino	Member
Lance Y. Gokongwei	56	Filipino	Director
Fernan Victor P. Lukban	62	Filipino	Independent Director
Frances J. Yu	53	Filipino	Independent Director

*Christopher T. Po* (first elected October 5, 2016) was re-elected as the Company's Executive Chairman on June 20, 2022.. He concurrently serves as the Chairman of Shakey's Pizza Asia Ventures, Inc. (PIZZA) and as a Director of Arthaland Corporation (ALCO), a property developer listed on the PSE. He likewise serves as an Independent Director of AB Capital Securities, Inc. and Maya Bank, Inc. Prior to those roles, he was Managing Director for Guggenheim Partners, a U.S. financial services firm where he was in charge of the firm's Hong Kong office. Previously, he was a Management Consultant at McKinsey and Company working with companies in the Asian region. He also worked as the Head of Corporate Planning for JG Summit Holdings, a Philippine-based

conglomerate with interests in food, real estate, telecom, airlines, and retail. He graduated summa cum laude from the Wharton School and College of Engineering of the University of Pennsylvania with dual degrees in Economics (finance concentration) and applied science (system engineering) in 1991. He holds a Master degree in Business Administration from the Harvard University Graduate School of Business Administration. He is a member of the Board of Trustees of the Ateneo de Manila University as well as a member of the Board of Asia Society Philippines, and he is the President of the CPG-RSPo Foundation.

*Ricardo Gabriel T. Po, Jr.* (first elected October 5, 2016) was re-elected as the Company's Vice Chairman on June 20, 2022.. He concurrently serves as a Vice Chairman of PIZZA and as a Vice Chairman of ALCO. He was the Executive Vice President and Chief Operations Officer of CNPF from 1990 to 2006 and became the Vice Chairman of its Board of Directors in 2006. He graduated magna cum laude from Boston University with a Bachelor of Science degree in Business Management in 1990. He also completed the Executive Education Program (Owner-President Management Program) at Harvard Business School in 2000.

*Teodoro Alexander T. Po*, (first elected October 5, 2016) was re-elected as the Company's Vice Chairman, President, and Chief Executive Officer on June 20, 2022. He concurrently serves as a Vice Chairman of PIZZA. Since 1990, he has held various positions in CNPF. He graduated summa cum laude from Boston University with a Bachelor of Science degree in Manufacturing Engineering in 1990. He also completed the Executive Education Program (Owner-President Management Program) at Harvard Business School.

*Leonardo Arthur T. Po*, (first elected October 5, 2016) was re-elected as the Company's Director and Treasurer on June 20, 2022. He concurrently serves as the Director and Treasurer of PIZZA. He graduated magna cum laude from Boston University with a degree in Business Administration and has extensive and solid business development experience in consumer marketing, finance and operations of fast-moving consumer goods (FMCG), foodservice, quick-serve restaurants, and real estate development.

*Paulo L. Campos III*, (first elected October 14, 2016) was re-elected as Independent Director of the Company on June 20, 2022. He was first elected an Independent Director of the Company on October 14, 2016. Mr. Campos is the co-founder and Chief Executive Officer of ZALORA Philippines, having founded the company in the late 2011. Prior to ZALORA, he was a management consultant with The Boston Consulting Group in Singapore where he worked with companies across the region on issues related to business development, organizational development, investor communications and strategy. Mr. Campos holds a Master in Business Administration from Harvard Business School and graduated magna cum laude from Princeton University with a degree from its Woodrow Wilson School of Public and International Affairs. After university, he was employed with Ayala Land, Inc. as Special Assistant to the President until 2008.

*Vicente L. Gregorio*, (first elected October 5, 2016) was re-elected as the Company's director on June 20, 2022. Mr. Gregorio has also been the Company's President and Chief Executive Officer since March 2013. He has more than 30 of experience in the food business, previously serving as Operations Director in various food service companies prior to assuming the position of Executive Vice President and Chief Operations Officer of the Company in February 2003. He also currently serves as a member of the board of the Philippine Franchise Association, Cavallino, Inc., Don Bosco Technical College, Bosconian International Chamber of Commerce, and Plan Master Insurance and Financial Services, Inc. Mr. Vicente Gregorio graduated from Central Colleges of the Philippines with a degree in Bachelor of Science in Electrical Engineering and has earned units in the Business Administration Master's program of the Graduate School of Business at Ateneo de Manila University.

*Lance Y. Gokongwei* (first elected July 15, 2021) was re-elected as the Company's Director on June 20, 2022. I He is the Chairman of Universal Robina Corporation, President and Chief Executive Officer of JG Summit Holdings Inc., iChairman of Altus Ventrues Property, Inc., Robinsons Retail Holdings, Inc., Robinsons Land Corporation, JG Summit Petrochemical Corporation, JG Summit Olefins Corporation and Robinsons Bank Corporation. He is the President and Chief Executive Officer of Cebu Air, Inc. He is a director and Vice Chairman of Manila Electric Company and a director of Oriental Petroleum and Minerals Corporation, United Industrial Corporation Limited and Meralco Powergen Corporation. He is also member of the Board of Global Reporting Initiative. He is also the Chairman and trustee of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Science degree in Finance and a Bachelor of Science degree in Applied Science from the University of Pennsylvania.

*Fernan Victor P. Lukban*, (first elected October 14, 2016) was re-elected as the Company's Lead Independent Director on June 20, 2022. He concurrently serves as the Lead Independent Director of Century Pacific Food, Inc.,, as an Independent Director of Arthaland Corporation, and as a Director of Central Azucarera de Tarlac, Inc. (CAT). He is a highly regarded consultant in family business, strategy, entrepreneurship, and governance. He is active in Base of the Pyramid initiatives all over the Philippines and helps professionalize Boards throughout the country. He holds undergraduate degrees in engineering (Industrial Management - Mechanical from De La Salle University, Manila) and graduate degrees in economics (MSc in Industrial Economics from the Center for Research & Communication, now University of Asia & the Pacifc) and in business (MBA from IESE Barcelona, Spain). He spent much of his early professional years in academia, helping establish the University of Asia & the Pacifc where he currently participates as a consultant, mentor, and guest lecturer. He is a founding fellow of the Institute of Corporate Directors.

*Frances J. Yu*, (first elected August 16, 2018) was re-elected as the Company's Independent Director on June 20, 2022. She concurrently serves as an Independent Director of Century Pacific Food, Inc. . She was previously the Chief Retail Strategist of Mansmith and Fielders, Inc., the largest marketing and sales training company in the Philippines. Prior to this, she was the Vice President and Business Unit Head of Rustan's Supermarket and the Vice President and Head of Marketing Operations for Rustan's Supercenters, Inc. She founded FJY Consulting, Inc., a corporate marketing and management consulting company which she managed as President. She was also the Vice President and General Manager of a marketing research and consulting firm catering to the top 500 corporations in several sectors. From 2003 to 2005, she served as the Chairperson for the National Retail Conference and Stores Asia Expo (NRCE) Programs Committee of the Philippine Retailers Association. She graduated summa cum laude from Fordham University, New York with a Bachelor of Arts degree in English Literature. She graduated magna cum laude from Augustine Institute in Denver, with a Master's Degree in Theology.

Name	Age	Nationality	Position
Jose Arnold T. Alvero	58	Filipino	Chief Operating Officer and Business Unit
,		1	Head of Potato Corner
Alois Brielbeck	60	German	General Manager (commissary)
Jorge Maria Q. Concepcion	66	American	General Manager
Joi ge Maria Q. Concepción	00	and Filipino	General Manager
Manuel T. Del Barrio	57	Filipino	Vice-President and Chief Financial Officer
Vicente L. Gregorio	55	Filipino	President and Chief Executive Officer
Rubenrico R. Marasigan	47	Filipino	Chief Human Resources Officer
Darel G. Pallesco	36	Filipino	Chief Audit Executive
Leonardo Arthur T. Po	44	Filipino	Treasurer
Maria Elma C. Santos	46	Filipino	General Manager – Peri Peri

The table below sets forth the key executive and corporate officers as of December 31, 2022:

Gilbert L. Tolentino	50	Filipino	Business Unit Director and R&B General Manager
Myrose April C. Victor	38	Filipino	Investor Relations Head
Maria Rosario L. Ybanez	47	Filipino	Corporate Secretary

*Alois Brielbeck,* has been the General Manager of the Company's in-house commissary since October 2005. He moved to the Philippines in February 2000 as the Chief Operating Officer for Culinary Systems Specialists Inc., a company involved in the production of bakery products to both local and export markets. He has held key positions in pastry kitchens in Hong Kong and Tokyo, Japan before moving to the Philippines. Mr. Alois Brielbeck is a fully-qualified Baker with a Baker Master Diploma from the Master School of Lochham in Munich, Germany.

*Manuel T. Del Barrio*, was re-elected Vice-President and Chief Financial Officer on July 15, 2020 and has been Vice-President and Chief Financial Officer since March 31, 2016. He concurrently holds the position of Chief Risk Officer and Compliance Officer of the Company. He was previously the Assistant Vice-President for Finance of CNPF and The Pacific Meat Company, Inc. He previously worked as an Industrial Accounting Manager in TEMIC Telefunken Semiconductors, Inc. and held accounting positions in Hooven Philippines and Sanara, Inc. He has a degree in Bachelor of Science in Business Administration from the University of the East, and holds a Master in Business Administration (Regis Program) from the School of Business of the Ateneo de Manila University. He is a Certified Public Accountant and a Certified Management Accountant.

*Jorge Maria Q. Concepcion*, has been the Company's General Manager since his repatriation from the US in 2014. He previously held the position of Executive Vice-President & General Manager in Gallo Giro (a Mexican restaurant chain in California), Red Ribbon Bakeshop, Inc. (US and the Philippines) and Goldilocks Corp. of California. Before entering the foodservice retail industry, Mr. Concepcion started in the Branded Foods FMCG business where he worked for various Unilever Asia affiliates in the Philippines, Malaysia and Singapore in different capacities in marketing, sales, corporate planning and general management. He first repatriated to the Philippines in 1996 with the ConAgra joint-venture company, Hunts-URC. He then subsequently and concurrently headed URC-Dairy Product Division and URC-Food Service Division before eventually migrating to the US in 2006. He has a degree in Bachelor of Arts (Honors) in Mathematics from De La Salle University and has a Master of Science in Industrial Engineering and Operations Research from the University of the Philippines.

*Jose Arnold T. Alvero* was appointed as the Corporation's Chief Operating Officer and Business Unit Head of Potato Corner in January 2022. He was the Vice President - International Operations & Director for Franchise & Business Development in January 2020. is a hospitality professional with more than 35 years of transnational experience in Hotel Operations, Restaurant General Management, Franchising, Business Development, Guest Service Management, and Strategic Planning. Prior to his new appointment, he was the Business Unit GM for Franchised Store Operations as well as Director for Franchise and Business Development where he led the store network expansion & growth of Shakey's Philippines outside of Metro Manila and developed the Franchise ACE program for its esteemed franchisees. Previous to that, he was Planning and Business Development Director of Shakey's Philippines wherein he strengthened the brand's Countrywide Development Plan and steered the company's Business Development team. Before joining Shakey's Philippines, he was the Corporate Franchising and Channel Development Head of One Food Group and oversaw the development of the Tokyo Tokyo and Mister Donut franchising programs. Before that, he also served as Regional Business Unit (RBU) General Manager for both Company-Owned and Franchised stores for Mister Donut. He also had stints in Red Ribbon Bakeshop, Inc, McDonald's Philippines, The Palace Hotel, Beijing, and The Mandarin Oriental, Manila in various managerial capacities in Operations and Guest Services early in his career. Jose is a graduate of the University of the Philippines where he finished a B.S. Hotel and Restaurant degree, cum laude.

*Rubenrico R. Marasigan*, joined PIZZA in 2021 as Human Resources Director. Mr. Marasigan brings with him over 20 years of Human Resources and Organization Development Executive experience in different organizations across diverse industries both local and abroad. He was formerly Vice President in Human Resources of the Bank of the Philippine Islands, Assistant Vice President and Head for HR of Chowking under Jollibee Foods Corporation, and other HR roles in Makati Development Corp., Convergys, Integrated Microelectronics Inc., and DLSU-Manila.

*Darel G. Pallesco*, is the Corporation's Chief Audit Executive. Mr. Pallesco has been heading the Corporate Internal Audit since he joined the company in 2014. He started his career with SGV & Co. in 2006 as an internal auditor and continued though it with multinational companies such as Johnson & Johnson, Philip Morris and Luen Thai where he primarily audited and contributed on facets of governance, risk management and internal controls. He earned his degree of Bachelor of Science in Accountancy from San Sebastian College-Recoletos in 2005, a Certified Public Accountant (CPA) and a Certified Internal Auditor (CIA).

*Maria Elma C. Santos,* is the Corporation's General Manager for Peri Peri Business Unit. Ms. Santos was previously Shakey's Guest Engagement Director in 2015, and General Manager of Project Pie from 2016 to 2017. In mid of 2017, she became Shakey's Delivery Systems Head and headed the HR Division of Shakey's until mid-2019. She currently leads the team of Peri-Peri as the General Manager. She earned her Master's degree in Business Administration from the Ateneo-Regis Program.

*Gilbert L. Tolentino,* is the Corporation's Business Unit Director and R&B Tea General Manager. Mr. Tolentino has 33 years of experience in the food industry and has handled different departments like Operations, Training, Organization Development, Franchising, Business Development, and Technical Services. Previously the Group Training Manager for Pancake House, Dencio's, and Teriyaki Boy. Mr. Tolentino has been with PIZZA for 15 years.

*Myrose April C. Victor*, was elected as the Company's Investor Relations Head in July 2021. Ms. Victor has 16 years of work experience in the Finance, Accounting, Corporate Planning, Systems Implementation and General Management functions in different industries such as food retail, banking and energy. Prior to joining CPFI, Ms. Victor was the Head of Finance for DOLE's Packaged Division, handling the functions of Finance Planning and Controllership for the Philippines and Other Distributor Markets. Ms. Victor also handled various roles on general and finance management and led transformation and turnaround projects for companies in the food, energy and banking industries. Graduated in 2005 from the University of the Philippines with a degree in BS Business Administration and Accountancy.. Ms. Victor also completed her Global Master in Finance from IE Business School in 2019.

*Maria Rosario L. Ybanez,* was elected as the Company's Corporate Secretary in June 1, 2018. She concurrently serves as the Legal Counsel and Compliance Officer of Century Pacific Food, Inc.. Atty. Ybanez graduated with a Bachelor of Arts degree in Legal Management from the Ateneo de Manila University and obtained her J.D. from the Ateneo de Manila School of Law.

b. Family Relationships

Mr. Christopher T. Po, Mr. Ricardo Gabriel T. Po, Mr. Teodoro Alexander T. Po and Mr. Leonardo Arthur T. Po are brothers. Aside from the foregoing, there are no family relationships between any Directors and any members of the Company's senior management as of December 31, 2022.

c. Involvement in Certain Legal Proceedings

None of the directors and officers have been involved in any bankruptcy proceeding, nor have they been convicted by final judgment in any criminal proceeding, or been subject to any order, judgment, or decree of competent jurisdiction, permanent or temporarily enjoining, barring, suspending, or otherwise limiting their involvement in any type of business, securities, commodities or banking activities, or found in action by any court or administrative bodies to have violated a securities of commodities law, for the past five (5) years up to the latest date.

As of date of this report, the Company is not a party to any litigation or arbitration proceedings of material importance, which could be expected to have a material adverse effect on the Company or on the results of its operations. No litigation or claim of material importance is known to be pending or threatened against the Company or any of its properties.

#### Item 10. Executive Compensation

a. General

The levels of remuneration of the Company should be sufficient to be able to attract and retain the services of qualified and competent directors and officers. A portion of the remuneration of executive directors may be structured or be based on corporate and individual performance.

No director should participate in deciding on his remuneration.

The Company may, in exceptional cases, e.g., when the Company is under receivership or rehabilitation, regulate the payment of the compensation, allowances, fees and fringe benefits to its directors and officers.

b. Summary Compensation Table

Name	Principal Position	Year	Compensation
Vicente L. Gregorio	President & CEO		
Alois Brielbeck	General Manager – BMI		
Jorge Maria Q. Concepcion	General Manager – Shakey's		
Manuel T. Del Barrio	Vice President & CFO		
Jose Arnold T. Alvero	Vice President – International Operations & Director – Franchise & Business Development	2022	₱67,949,585
Gilbert L. Tolentino	Director – Company-Owned Store Operations		

a. CEO and five other most highly compensated executive officers

#### b. Compensation of Directors and Officers as a Group

Name	Principal Position	Year	Compensation
Aggregate compensation paid to all executive officers and directors as a group unnamed		2022	₱157,370,825

#### c. Compensation of Directors

Remuneration Item	Executive Directors	Non-Executive Directors (other than independent directors)	Independent Directors
(a) Fixed Remuneration	None		
(b) Variable Remuneration	None		
(c) Per diem Allowance		None	₱196,491.23
(d) Bonuses	None		
(e) Stock Options and/or other	None		
financial instruments	None		
(f) Others (Specify)	None		

Other Benefits	Executive Directors	Non-Executive Directors (other than independent directors)	Independent Directors
1) Advances			
2) Credit granted			
3) Pension Plans / Contributions			
(d) Pension Plans, Obligations			
incurred		None	
(e) Life Insurance Premium			
(f) Hospitalization Plan			
(g) Car Plan			
(h) Others (Specify)			

d. Employment Contracts and Termination of Employment and Change-in-Control Arrangements.

There are no special employment contracts or other arrangements between the Company and its officers or directors.

e. Warrants and Options Outstanding

There are no outstanding warrants or options held by any of the Company's officers or directors.

#### Item 11. Security Ownership of Certain Beneficial Owners and Management

a. Security Ownership of Certain Record and Beneficial Owners

As of December 31, 2022, the following were owners of more than 5% of the Company's outstanding shares:

Title of Class	Name, Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	Number of Shares Held	% to Total Outstanding
Common	Century Pacific Group, Inc. / 7F Centerpoint Building, Julia Vargas Avenue, Ortigas Center, Pasig City / Stockholder of Record	Ricardo Gabriel T. Po, Chairman Christopher T. Po, President Teodoro Alexander T. Po, Chief Operating Officer Leonardo T. Po, Director	Filipino	853,346,241	50.68%*
Common	PCD Nominee Corp. (Non-Filipino) / The Enterprise Center, Ayala Avenue corner Paseo de Roxas, Makati City / Stockholder of Record	Please see BDO Report as December 31, 2022 attached as Annex "A"	Non-Filipino	431,313,934	25.61
Common	Arran Investment Pte. Ltd. / 168 Robinson Road, #37-01 Capital Tower, Singapore / Stockholder of Record	GIC Private Limited (GIC) – sovereign wealth fund of the Government of Singapore, Parent company of Arran	Singaporean	283,063,432	16.81%
Common	PCD Nominee Corp. (Filipino) / The Enterprise Center, Ayala Avenue corner Paseo de Roxas, Makati City / Stockholder of Record	Please see BDO Report as of December 31, 2022 attached as Annex "A"	Filipino	357,375,981	21.22%

RecordRecord\* Century Pacific Group, Inc. owns 836,445,141 shares of the Company in its own name and another16,901,100 shares of the Company lodged under PCD Nominee Corp. (Filipino).

b. Security Ownership of the Board of Directors and Senior Management

The following are the number of shares owned of record by the directors and key officers of the Company as of December 31, 2022

Title of Name of Beneficial			Amount a Owr	% of	
Class	Name of Beneficial Owner	Citizenship	Number of Direct shares	Number of Indirect shares	Capital Stock
Common	Ricardo Gabriel T. Po	Filipino	1	-	-
Common	Teodoro Alexander T. Po	Filipino	1	-	-
Common	Christopher T. Po	Filipino	1	-	-
Common	Leonardo Arthur T. Po	Filipino	1	-	-
Common	Vicente L. Gregorio	Filipino	2,456,989	-	-
Common	Fernan Victor P. Lukban	Filipino	95,001	-	-
Common	Paulo L. Campos III	Filipino	1	89,000	-
Common	Frances J. Yu	Filipino	1	-	-
	Lance Y. Gokongwei	Filipino	100	-	-
Common	Manuel T. Del Barrio	Filipino	210,342	-	-
Common	Maria Rosario L. Ybanez	Filipino	-	-	-
Common	Jorge Maria Q. Concepcion	American	649,245	-	-
Common	Alois Brielbeck	German	359,600	-	-
Common	Jose Arnold T. Alvero	Filipino	75,555	-	-
Common	Myrose April C. Victor	Filipino	5,000	-	-
Common	Maria Elma C. Santos	Filipino	-	-	-
Common	Gilbert L. Tolentino	Filipino	3,000	-	-
Common	Darel G. Pallesco				
		TOTAL	3,854,838	89,000	-

c. Voting Trust Holder of 5% or more

As of December 31, 2022, there are no persons holding more than 5.0% of a class of shares under a voting trust or similar agreement.

d. Changes in Control

There are no arrangements which may result in a change in control of the Registrant as of December 31, 2022.

#### Item 12. Certain Relationships and Related Transactions

The Company is a subsidiary of Century Pacific Group, Inc. (CPGI) and is a member of Century Pacific Group, Inc.'s Group of Companies (the Group). As of December 31, 2022, CPGI holds 50.68% of the outstanding shares of the Company.

The Company and its subsidiaries, in their ordinary course of business, engage in transactions with companies in the Group and other companies controlled by the Po Family.

The most significant of these transactions would include:

- a) 25-year lease agreement with CPGI on a property in Paranaque City, Metro Manila where the Company's new corporate headquarters and commissary plant will be constructed
- b) Purchase of inventory such as corned beef and tuna from CNPF
- c) The sale of inventory such as cheese, chicken, and dining supplies to DBE Project, Inc., also a subsidiary of CPGI

The Company's policy with respect to related party transactions is to ensure that these transactions are entered into on terms comparable to those available from unrelated third parties.

Further information on the Company's related party transactions, including detailed breakdowns of amounts receivable from and amounts payable to affiliated companies, can be found in the notes to the Company's financial statements.

#### **PART IV - EXHIBITS AND SCHEDULES**

Subsidiary	Business	% Ownership	Country of Residence
Bakemasters, Inc.	Manufactures and distributes fresh, frozen, pan-baked and baked breads, pastries, cakes, desserts, confectionery items, pie crusts, and party shells.	100	Philippines
Shakey's International Limited	Holds Shakey's trademark and license to operate in the ASEAN region.	100	Hong Kong
Wow Brand Holdings, Inc.	Operates Peri Peri Charcoal Chicken and Sauce Bar restaurants	100	Philippines
Shakey's Seacrest Inc.	Trademark holding company	100	Philippines
Shakey's Pizza Regional Foods Limited	Operates Shakey's franchising activities outside of the Philippines	100	Hong Kong
Shakey's Pizza Commerce, Inc.	Buys, sells, and distributes goods and merchandise to Shakey's stores	100	Philippines
Potato Corner International Pte. Ltd.	Operates Potato Corner's franchising activities outside of the Philippines. Holds Potato Corner trademarks.	100	Singapore

Shakey's Pizza Asia Ventures Inc. has seven (7) subsidiaries as of December 31, 2022:

Item 13. Exhibits and Reports on SEC Form 17-C:

Reports on SEC Form 17-C:

Date	Subject of Report
January 26, 2022	Press Release: Shakey's Pizza Set begins booster rollout for vaccinated employees
January 31, 2022	Change in designation of Jose Arnold T. Alvero from Vice President - International Operations & Director for Franchise & Business Development to Chief Operating Officer and Business Unit Head of Potato Corner
March 7, 2022	Acquisition or Disposition of Assets: Shakey's Pizza and subsidiary WOW Brand Holdings, Inc. acquire Potato Corner
March 9, 2022	Press Release: Shakey's Pizza opens new international store in Singapore
March 15, 2022	Notice of Annual Stockholders' Meeting
March 21, 2022	Press Release: Shakey's Group opens first Peri- Peri Charcoal Chicken 'Fly-Thru' store in Metro Manila
April 8, 2022	Press Release: Shakey's Pizza bounces back in 2021; Returns to profitability boosted by strong 4Q; Expansion to accelerate in 2022, Systemwide sales to revert to pre-pandemic level with Potato

	Corner onboard
May 13, 2022	Material Information/Transactions: Shakey's group posts upbeat 1Q22 results; Sales up 33%, Net income more than doubles year-on-year
June 6, 2022	Press Release: Peri-peri Charcoal Chicken launches Peri Paints, A collaboration with local artists to support its store expansion program
June 20, 2022	Results of the Annual Stockholders' Meeting
June 20, 2022	Declaration of cash dividends
June 20, 2022	Results of the Organizational Meeting of the Board of Directors
August 10, 2022	Material Information/Transactions: Shakey's Pizza surpasses pre-pandemic systemwide sales in 1H22, Finishes strong with an 18-fold bottomline increase
August 10, 2022	Press Release: Shakey's Pizza surpasses pre- pandemic systemwide sales in 1H22, Finishes strong with an 18-fold bottomline increase
September 6, 2022	Appointment of Rubenrico R. Marasigan as Chief Human Resources Officer
October 12, 2022	Press Release: a Potato Corner at every corner: PC WOWing the world with over 1,300 stores globally
October 20, 2022	Press Release: Peri-Peri Charcoal Chicken, on a roll with new locations; hits 60th store milestone and opens Clark International Airport outlet
November 14, 2022	Material Information/Transactions: Shakey's Pizza posts record high 9M22 systemwide sales on the back of dine-in resurgence, Potato Corner acquisition and ramped up expansion
November 14, 2022	Press Release: Shakey's Pizza posts record high 9M22 systemwide sales on the back of dine-in resurgence, Potato Corner acquisition and ramped up expansion
December 19, 2022	Press Release: Potato Corner celebrates 30 flavorful years of entrepreneurship
December 27, 2022	Press Release: Potato Corner lands in London and Dubai, marks the opening of its 1,400th store

#### Reports on SEC Form 17-Q

Date Filed	Subject of Report
May 16, 2022	First Quarter Results
August 10, 2022	Second Quarter Results
November 14, 2022	Third Quarter Results

#### SIGNATURES

Pursuant to the requirement of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized \_\_\_\_\_\_ on  $\overrightarrow{APR}$  1 7 202023.

By:

Vicente L. Gregorio

**Principal Executive Officer** Manuel T. del Barrio Principal/Financial Officer

Jorge Q. Concepción Principa/Operating Officer

Maria Rosario L. Ybanez Corporate Secretary

#### NAMES

Vicente L. Gregorio

Jorge Q. Concepcion

Manuel T. del Barrio

Maria Rosario L. Ybanez

**IDENTIFICATION** 

TIN No. 115-733-046

TIN No. 192-328-793

TIN No. 120-616-990

TIN No. 216-466-794

GENEVIEVE ARISTINE B. MAÑALAC Appointment NJ. 45 (2023-2024) Notary Public for Pasig City, Pateros and San Juan Until December 31, 2024 Attorney's Roll No. 80720 33rd Floor, The Orient Square F. Ortigas Jr. Road, Ortigas Center, Pasig City PTR Receipt No. 8979100; 01.04.23; Pasig City IBP OR Noi 213974; 05.22.22; RSM Admitted to the Bar in 2022

Doc. No. <u>463</u>; Page No. <u>98</u>; Book No. <u>I</u>; Series of 2023.

## ANNEX A List of Stockholders

STOCKHOLDER'S NAME	OUTSTANDING & ISSUED SHARES (FULLY PAID)	DUTSTANDING & SSUED SHARES PARTIALLY PAIE	TOTAL HOLDINGS (SUBSCRIBED)	PERCENTAGE TO TOTAL
CENTURY PACIFIC GROUP, INC.	796,445,141	0	796,445,141	47.302
PCD NOMINEE CORP. (NON-FILIPINO)	431,313,934	н О	431,313,934	25.616
PCD NOMINEE CORP. (FILIPINO)	357,375,981	0	357,375,981	21.225
CENTURY PACIFIC GROUP INC.	40,000,000	) 0	40,000,000	2.376
MA. LUISA P. LOVINA	13,766,511	0	13,766,511	0.818
LEOPOLDO M. PRIETO III	6,882,542	2 0	6,882,542	0.409
JAMILLE P. TORRES	3,706,257	, O	3,706,257	0.220
PANDA DEVELOPMENT CORPORATION	3,314,264	ч О	3,314,264	0.197
JAMILLE M. P. TORRES	3,176,285	5 0	3,176,285	0.189
MA. CONSUELO P. GUERRERO	2,923,808	3 0	2,923,808	0.174
MA. PILAR P. LORENZO	2,923,808	3 0	2,923,808	0.174
MA. CRISTINA P. MORAZA	2,923,808	3 0	2,923,808	0.174
CARLOS M. PRIETO	2,923,808	3 0	2,923,808	0.174
EDUARDO M. PRIETO	2,923,808	3 0	2,923,808	0.174
ROSARIO ANNE R. PRIETO	2,811,823	3 0	2,811,823	0.167
L.L.P. ENTERPRISES, INC.	2,808,968	3 0	2,808,968	0.167
RAMON M. PRIETO	2,760,093	3 0	2,760,093	0.164
MA. INES P. BORROMEO	1,943,056	6 0	1,943,056	0.115
MA. TERESA P. RUFINO	1,514,170	) 0	1,514,170	0.090
MA. TERESA R. PRIETO	1,297,653	3 0	1,297,653	0.077
PYTHON ROCK ENTERPRISES INC	11,100	) 0	11,100	0.001
ALMA BELLA PIL ALBERASTINE	2,000	0 0	2,000	0.000
PERCIVAL BYRON SALAZAR BUESER	2,000	0	2,000	0.000
VERONICA AGUILAR PEDRASA	2,000	0	2,000	0.000
LEOPOLDO H. PRIETO, JR.	1,427	, O	1,427	0.000
DONDI RON R. LIMGENCO	1,111	0	1,111	0.000
CHRISTINE F. HERRERA	1,000	) 0	1,000	0.000
GABRIELLE CLAUDIA F. HERRERA	1,000	) 0	1,000	0.000
JOHN T. LAO	1,000	0	1,000	0.000
TERESA P. MARCELINO	1,000	0	1,000	0.000
CELINA F. LUCERO	200	0	200	0.000
ROY EDUARDO T. LUCERO	200	0 0	200	0.000
OWEN NATHANIEL S AU ITF: LI MARCUS AU	110	0 0	110	0.000
VICTOR CO AND/OR ALIAN CO	100	0 0	100	0.000
SHAREHOLDERS` ASSOCIATION OF THE PHILIPPINES, INC.	100	0 0	100	0.000
JESUS SAN LUIS VALENCIA	100	0 0	100	0.000
GERARDO L. SALGADO	8	3 0	8	0.000
JOSELITO T. BAUTISTA	1	0	1	0.000
PAULO L. CAMPOS III	1	0	1	0.000
BOTSCHAFT N. CHENG OR SEVILA NGO	1	0	1	0.000
FERNAN VICTOR P. LUKBAN	1	0	1	0.000

GRAND TOTAL (41) 1,683,760,178 0 1,683,760,178

THIS IS A COMPUTER GENERATED REPORT AND IF ISSUED WITHOUT ALTERATION, DOES NOT REQUIRE ANY SIGNATURE.

#### **OUTSTANDING BALANCES FOR A SPECIFIC COMPANY**

Company Code - PIZZA0000000

Business Date: December 31, 2022	
BPNAME	HOLDINGS
THE HONGKONG AND SHANGHAI BANKING CORP. LTDCLIENTS' ACCT.	308,635,685
PHILIPPINE EQUITY PARTNERS, INC.	152,456,464
STANDARD CHARTERED BANK	83,818,200
CITIBANK N.A.	47,700,010
GOVERNMENT SERVICE INSURANCE SYSTEM	25,536,110
A & A SECURITIES, INC.	22,772,000
PAPA SECURITIES CORPORATION	21,658,879
REGIS PARTNERS, INC.	16,706,685
MANDARIN SECURITIES CORPORATION	14,425,711
FIRST METRO SECURITIES BROKERAGE CORP.	11,883,783
COL Financial Group, Inc.	10,709,662
BPI SECURITIES CORPORATION	10,557,430
S.J. ROXAS & CO., INC.	10,123,400
BDO SECURITIES CORPORATION	6,968,953
IGC SECURITIES INC.	6,198,600
DEUTSCHE BANK MANILA-CLIENTS A/C	4,920,200
TOWER SECURITIES, INC.	4,121,800
UOB KAY HIAN SECURITIES (PHILS.), INC.	3,699,500
MAYBANK SECURITIES, INC.	3,624,302
MBTC - TRUST BANKING GROUP	1,839,120
WEALTH SECURITIES, INC.	1,584,335
TRITON SECURITIES CORP.	1,163,100
ABACUS SECURITIES CORPORATION	1,056,567
PHILSTOCKS FINANCIAL INC	1,010,583
FIRST INTEGRATED CAPITAL SECURITIES, INC.	945,900
DAVID GO SECURITIES CORP.	882,400
SUMMIT SECURITIES, INC.	874,500
SB EQUITIES,INC.	861,500
UNICAPITAL SECURITIES INC.	681,015
A. T. DE CASTRO SECURITIES CORP.	676,800
AP SECURITIES INCORPORATED	628,200
EAGLE EQUITIES, INC.	532,000
EVERGREEN STOCK BROKERAGE & SEC., INC.	529,300
STANDARD SECURITIES CORPORATION	517,400
CAMPOS, LANUZA & COMPANY, INC.	460,100
AAA SOUTHEAST EQUITIES, INCORPORATED	425,700
AB CAPITAL SECURITIES, INC.	368,100
DEUTSCHE BANK MANILA-CLIENTS A/C	352,609
CHINA BANK SECURITIES CORPORATION	346,900
QUALITY INVESTMENTS & SECURITIES CORPORATION	329,000
ALPHA SECURITIES CORP.	317,000
R. NUBLA SECURITIES, INC.	284,500
EASTERN SECURITIES DEVELOPMENT CORPORATION	275,200
SOLAR SECURITIES, INC.	264,000
YAO & ZIALCITA, INC.	261,200
R. COYIUTO SECURITIES, INC.	229,100
DIVERSIFIED SECURITIES, INC.	215,100
PAN ASIA SECURITIES CORP.	213,100
TANSENGCO & CO., INC.	213,000

#### **OUTSTANDING BALANCES FOR A SPECIFIC COMPANY**

Company Code - PIZZA0000000

Business Date: December 31, 2022

BPNAME	HOLDINGS
SALISBURY SECURITIES CORPORATION	210,612
EQUITIWORLD SECURITIES, INC.	200,400
BANK OF COMMERCE - TRUST SERVICES GROUP	191,600
HDI SECURITIES, INC.	176,400
G.D. TAN & COMPANY, INC.	173,100
BERNAD SECURITIES, INC.	140,700
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	130,100
YU & COMPANY, INC.	125,800
VALUE QUEST SECURITIES CORPORATION	118,400
NEW WORLD SECURITIES CO., INC.	110,000
IMPERIAL,DE GUZMAN,ABALOS & CO.,INC.	107,800
E. CHUA CHIACO SECURITIES, INC.	106,600
REGINA CAPITAL DEVELOPMENT CORPORATION	100,900
F. YAP SECURITIES, INC.	99,800
SECURITIES SPECIALISTS, INC.	99,600
ALAKOR SECURITIES CORPORATION	87,000
RCBC SECURITIES, INC.	86,900
RTG & COMPANY, INC.	85,500
OPTIMUM SECURITIES CORPORATION	77,100
BELSON SECURITIES, INC.	69,500
AURORA SECURITIES, INC.	67,600
LANDBANK SECURITIES, INC.	66,500
ANSALDO, GODINEZ & CO., INC.	65,200
PNB TRUST BANKING GROUP	63,000
INVESTORS SECURITIES, INC,	58,900
PNB SECURITIES, INC.	57,500
GLOBALINKS SECURITIES & STOCKS, INC.	57,000
MERIDIAN SECURITIES, INC.	56,300
GOLDSTAR SECURITIES, INC.	48,400
GUILD SECURITIES, INC.	46,800
INTRA-INVEST SECURITIES, INC.	45,800
CTS GLOBAL EQUITY GROUP, INC.	39,000
FIRST ORIENT SECURITIES, INC.	37,000
SunSecurities, Inc.	33,500
UPCC SECURITIES CORP.	33,200
SARANGANI SECURITIES, INC.	32,600
ASIASEC EQUITIES, INC.	32,400
ASTRA SECURITIES CORPORATION	30,000
CUALOPING SECURITIES CORPORATION	30,000
DA MARKET SECURITIES, INC.	30,000
PREMIUM SECURITIES, INC.	29,000
APEX PHILIPPINES EQUITIES CORPORATION	28,000
	27,000
WESTLINK GLOBAL EQUITIES, INC.	26,600
JSG SECURITIES, INC.	26,000
TIMSON SECURITIES, INC.	24,600
I. B. GIMENEZ SECURITIES, INC.	24,000
STRATEGIC EQUITIES CORP.	23,200
VENTURE SECURITIES, INC.	22,300
JAKA SECURITIES CORP.	20,000
LOPEZ, LOCSIN, LEDESMA & CO., INC.	17,500

#### **OUTSTANDING BALANCES FOR A SPECIFIC COMPANY**

Company Code - PIZZA0000000

Business Date: December 31, 2022

BPNAME	HOLDINGS
LUYS SECURITIES COMPANY, INC.	17,000
J.M. BARCELON & CO., INC.	16,300
MDR SECURITIES, INC.	15,800
DBP-DAIWA CAPITAL MARKETS PHILPPINES, INC.	15,000
PLATINUM SECURITIES, INC.	15,000
EAST WEST CAPITAL CORPORATION	10,000
LARRGO SECURITIES CO., INC.	10,000
STERLING BANK OF ASIA TRUST GROUP	6,700
R. S. LIM & CO., INC.	6,000
LUCKY SECURITIES, INC.	5,000
MERCANTILE SECURITIES CORP.	5,000
FIDELITY SECURITIES, INC.	4,500
R & L INVESTMENTS, INC.	3,000
MOUNT PEAK SECURITIES, INC.	2,500
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	2,000
LUNA SECURITIES, INC.	2,000
H. E. BENNETT SECURITIES, INC.	2,000
BENJAMIN CO CA & CO., INC.	600
SINCERE SECURITIES CORPORATION	100
TOTAL	788,689,915

If no written notice of any error or correction is received by PDTC within five (5) calendar days from receipt hereof, you shall be deemed to have accepted the accuracy and completeness of the details indicated in this report.

# ANNEX B Sustainability Report

## **PIZZA Sustainability Report 2022**

### January – December 2022

Philippine SEC Form 17-A Sustainability Report

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### Our Sustainability Commitment and Focus

#### **Our Commitment**

PIZZA recognizes that growing our stores and our guests must be coupled with growing responsibly. We can only achieve our vision to become the country's most preferred and dominant casual dining and food service player through our commitment to being a sustainable, inclusive, and ethical company.

Sustainability guides the way we do business – with how we WOW our guests, employees, business partners, shareholders, and communities and how we optimize our resource management and supply chain to mitigate our negative impacts on the environment and society. Our mission to be a leading casual dining restaurant in sustainability is championed from the top with our Board of Directors and senior leadership team all the way to the staff on the restaurant floors.

"We have embraced sustainability and have integrated it into our mission. Our People programs involve the development of our human capital. For Planet, we will optimize our plastic, water, and energy footprints whilst balancing our need to stay competitive and remain good stewards of capital. On Pizza, or the food we serve our guests, we will be an innovator—looking to increase healthier, planet-friendly, and WOWING menu items for both our brands."

CHRISTOPHER T. PO, Chairman

"Above the short-term financial metrics of sales and profit lies the more important long-term strategic health of the brand and the business. There is a lot of work ahead; but with our commitment to this end, we believe we will soon make meaningful contributions."

VICENTE GREGORIO, President & Chief Executive Officer

#### **Materiality Process**

At PIZZA, our material topics are the foundation of our sustainability framework, reporting disclosures, and targets. Hence, we made sure that the identification process of material topics was inclusive and holistic.

Last 2018, key internal and external stakeholders – from our middle management, senior leadership, Board of Directors to our investors and key business partners such as suppliers, distributors, and customers – were engaged to gather their expectations and views on the risks, opportunities, and priorities for the sustainability of the organization. These engagements enabled us to identify the sustainability issues that were most important to both our stakeholders and our business.

We then prioritized our material topics and developed a framework to focus our impacts on the business, our stakeholders, and the planet. We mapped out preliminary metrics and strategies to monitor our performance against the material topics. We continue to assess the concerns of our key stakeholders to ensure that our material topics are still relevant and that our decisions fairly serve their interests (see section on How We Engage). Our Board-level Corporate Governance and Sustainability

Committee and Sustainability Steering Committee regularly review risks, opportunities, and developments in sustainability to ensure our material topics adapt to the evolving landscape.

#### Sustainability Framework

Our Sustainability Framework, which outlines our main pillars of Protein Delivery, Planet Preservation, and People Development, concentrates our positive impact and addresses sustainability issues that are most relevant to our business and our stakeholders.

3 Pillars					
People	Planet	Pizza			
Human and social capital remain crucial to our business. We highly value our employees, guests, and the communities that we work with.	Our use of resources and its consequential impacts are diligently monitored to enable us to carefully manage the inputs on which our business relies.	Our products remain at the heart of our operations. Our processes ensure that they are safe and of high quality. At the same time, we are constantly looking for new ways to			
<i>SDG 8: Decent work and economic growth</i>	SDG 12: Responsible Consumption and Production	WOW both our guests and our planet through innovation and responsible sourcing.			
		SDG 3: Good health and well-being			
	Focus Areas and Material Topic	S			
Employees	Natural Resource Efficiency	Business Alignment			
<b>Diversity and Inclusion</b> We are committed to building a diverse and inclusive business that places a premium on skills and potential and does not discriminate based on ethnicity, religion, or gender.	We strive to improve our efficiency in utilizing natural resources by adopting industry best practices in energy and water management Energy Consumption Reduction Water Consumption Reduction	Product Development & Innovation We continue to provide value to our guests with our diversified menu, keeping both old and new guests excited.			
Talent Acquisition and Management We regard our employees as our partners. We invest considerably in promoting their professional and personal growth which in turn helps grow the business.	 Environmental Impact Management	Food Quality & Safety Product quality, that also focuses on guest welfare, is a business aspect accounted for in all parts of our operations.			
<b>Employee Engagement</b> We continuously engage with our employees through open communication, grievance mechanisms, providing competitive benefits to ensure they are dedicated to their jobs and committed to the organization.	Greenhouse Gas Emission Reduction We manage our use of natural resources to control our impact on the environment, including the resulting greenhouse gas generated by the energy we utilize.	 Industry Pioneer Healthier Products			

		As we continue to diversify our offerings, we aim to introduce menu
Workplace Culture and	Plastic Neutrality	items with healthier nutrition profiles.
Environment	We are committed to 100% plastic	
Our employees are consistently able to WOW guests as we cultivate an inclusive	neutrality (third-party verified) across the entire business.	Nutritional Transparency
culture and ensure a safe and healthy	the entire business.	We intend to disclose nutrition profiles
working environment.	Landfill Waste Reduction	of menu items for transparency.
-	We explore ways to minimize our	
	packaging and waste footprint.	
Guests		
External Guest Engagement	Supply Chain Management	
Feedback from our guests, on every		
aspect of our business, are highly valued	Supplier Credibility	
and acted upon accordingly.	We adhere to standards that ensure our	
	materials are ethically sourced.	
	Local Sourcing	
Communities	We aim to source more materials locally via exploring contract farming and local	
Job Creation and Livelihood	processing	
Support		
Our growth around the country		
generates jobs for local communities.		
We engage in community development		
and aim to create sustainable social		
impact.		

The Company recognizes the importance of good governance. It underpins our ability to progress in our sustainability journey and create long-term value for shareholders. This applies across our entire value chain, ensuring the organization behaves ethically, complies with rules and regulations, and adheres to fair labor practices and fulfills all other economic, moral, legal, and social obligations towards our stakeholders

SDG 16: Peace, Justice, and Strong Institutions

#### Governing and Operationalizing Sustainability

PIZZA ensures that effective governance is in place to deliver on our sustainability commitments achieved through various programs.

The Board-level Corporate Governance and Sustainability Committee oversees the implementation of our sustainability framework and periodically reviews sustainability risks and opportunities. This is chaired by a Non-Executive Independent Director, ensuring an independent and objective view of business-critical issues in sustainability. The committee receives updates on overall progress on sustainability and corporate governance semi-annually and advises the Sustainability Steering Committee accordingly. With the rest of the Board, the committee also acts as gatekeeper for sustainability disclosures.

Composed of senior executives of key functions and business units and spearheaded by our Chairman and CEO, our Management Sustainability Steering Committee is responsible for driving and embedding sustainability in every aspect of the business. Respective subcommittees manage, develop, and implement goals and action plans for each P of our framework (People, Planet, Pizza) with the Core Sustainability Steering Committee leading the overall direction and ensuring continuous improvement in responsible business practices.

Each Sustainability Steering subcommittee holds quarterly meetings with the Executive Chairman and CEO for each P of the framework to check on the status of ongoing initiatives and discuss opportunities and next steps to further the sustainability framework. The Investor Relations Department acts as secretariat to the meetings and ensures that this governance structure is organized and operating properly.

Corporate Governance & Sustainability Committee		Steering Committee		
Chairman		Core		
Paulo Campos	Independent Director Co-founder and Chief Executive Officer of Zalora Philippines	CoreChristopher Po Ricardo Po, Jr.Chairman Vice Chairman President & CEO Executive Develop ConsultantJean LapaExecutive Develop ConsultantJennifer TanGroup Procureme DirectorMyrose VictorHead of Investor RelationsJenifer San Juan-TecsonInvestor Relations		
Members		People		

Fernan Lukban	Independent Director Highly regarded consultant in family business, strategy,	Jorge Concepcion Marielle Santos Rubenrico Marasigan	Shakey's GM Peri-Peri GM Chief HR Officer	
	entrepreneurship, and good governance;	Planet		
Frances Yu	founding fellow of the institute of Corporate Directors Independent Director Retail strategist and	Grace Requinala Severino Manotok Kathrina David	Systems Manager Technical Services Director Supply Chain Management Head	
	market research practitioner, Founder of FYJ Consulting, Inc., and former VP of Rustan's supermarket	Pizza		
		Gale Roque	Research & Development Manager	

At PIZZA, we believe that sustainability is everybody's job. For our sustainability agenda to affect and scale long-term impact, they need to be operationalized and embedded in the way we do business. Thus, PIZZA decentralizes and integrates responsibility to the key leaders of our business units, who in turn embolden and involve their teams. In this way, both business and sustainability decisions are made in conjunction.

### **Creating Impact Across our Business**

Our sustainability strategy is anchored on the environmental, social, and economic impacts of our various business activities along our value chain. We have mapped out the sustainability issues most important to PIZZA against our value chain to help us manage our risks and negative impacts and identify opportunities to scale our positive impact and create greater value for our stakeholders.

**Research & Development** – Formulating and testing of food products and non-food materials **Sourcing** – Procurement, storage, and distribution of food and non-food materials

**Store Operations –** Preparation of food products and services, including the management and maintenance of store logistics and facilities

**Business Segments** – Offering of products and services through dine-in, delivery, carry-out, functions, and the SuperCard+

Guest Engagement – Marketing and feedback mechanisms conducted for guests

	Research & Development	Sourcing	Store Operations	Busine Segmer		Guest Engagement
		Impact C	reation			
PEOPLE		C	Diversity & Inclusi	on		
		Talent A	Acquisition & Mar	agement		
		En	nployee Engager	nent		
		Workpla	ace Culture & Env	vironment		
				Externa	al Gues	st Engagement
			Job Creation			
			Livelihood Supp	ort		
PLANET		Natural Resource Efficiency				
	Envi	ironmental Im	pact Managemer	nt		
		Supply Chain	Management			
PIZZA	Product Dev	velopment & Ir	nnovation			
	Food Safety & Quality					
	Healthier Pr	oducts				
	Nutritional Tran	sparency		Ν	lutritio	nal Transparency
GOOD	Business Ethics & Compliance					
GOVERNANCE	Labor Practices					

### How We Engage

Channels of Engagement	Concerns	How we address them
	Employees	1
<ul> <li>Town hall meetings</li> <li>Performance appraisals</li> <li>Training and development programs</li> <li>Informal training and mentorship</li> <li>Email blasts and social media</li> <li>Team building activities</li> <li>Collective Bargaining Agreement</li> </ul>	<ul> <li>Career growth and development</li> <li>Employee salaries and benefits</li> <li>Growing organization</li> </ul>	<ul> <li>Training and mentorship programs</li> <li>Proper compensation and benefits and voluntary store reassignment programs</li> <li>Organizational review and manpower planning</li> </ul>
	Guests	
<ul> <li>Store service</li> <li>In-store feedback mechanism</li> <li>Guest feedback channels (Email, SMS, Website, App)</li> <li>Social media channels – Facebook, Twitter, Instagram, Viber</li> </ul>	<ul> <li>Quality of service in both dine in and delivery channels</li> <li>Food quality and safety</li> <li>Safe eating environment</li> <li>Delivery app performance</li> <li>Availability of major products</li> </ul>	<ul> <li>QSCH standards and audit processes Proficiency Test for Managers and training of store personnel</li> <li>RM Assembly, Specialists Assembly to address Guest Related issues, Best Practices sharing</li> <li>Implementation of health and safety protocols</li> <li>Guest recovery protocols and IT support</li> <li>Transparent communications and new product innovations in lieu of out of stock products</li> </ul>
	Communities	1
<ul> <li>Consultation sessions prior to store opening</li> <li>Community and advocacy events</li> </ul>	<ul> <li>Quality of service</li> <li>Hiring opportunities</li> <li>Corporate social responsibility</li> </ul>	• Partnership with the Down Syndrome Association of the Philippines to provide job opportunities for individuals with Down Syndrome

<ul> <li>Communication lines (phone, email, meetings)</li> <li>Supplier accreditation</li> </ul>	Suppliers <ul> <li>Issues with bidding and procurement</li> <li>Scheduling and logistical</li> </ul>	<ul> <li>Partnership with the City of Manila to provide job opportunities for senior citizens and persons with disabilities</li> <li>Regular engagement with suppliers</li> <li>Supplier orientation process on</li> </ul>
<ul> <li>Supplier negotiations and bidding</li> <li>Order placement and PO</li> </ul>	<ul> <li>concerns</li> <li>Minimum accreditation requirements and schedule</li> </ul>	Company policies and commitments
• Order placement and PO issuance	<ul> <li>Inflationary pressures</li> </ul>	
	Government	
<ul> <li>Annual audits, reports, and publications</li> <li>Press releases</li> </ul>	<ul> <li>Compliance with laws and regulations</li> <li>Opportunities and areas for public and private sector collaboration</li> <li>Completeness and accuracy of reports</li> <li>Transparency and accountability</li> </ul>	<ul> <li>Compliance, transparency and timeliness on submission of required reports and renewal of permits and licenses</li> <li>Updating of company policies and systems based on latest government regulations, as needed</li> <li>Attendance and participation to government-sponsored learning sessions and compliance programs</li> </ul>
	Investors and Shareholders	
<ul> <li>Investor touch points (meetings, conferences, commissary visits, email, phone)</li> <li>Press releases</li> </ul>	<ul> <li>Business viability and growth</li> <li>Financial outlook and disclosures</li> <li>Business risks and opportunities</li> <li>Sustainability and ESG</li> </ul>	<ul> <li>Facilitating effective two-way communication between the Company and financial community</li> <li>Transparency and accountability with regard to the company's strategic plans</li> <li>Regular engagements through different touch points with investors and shareholders</li> </ul>

Media				
<ul> <li>Press briefings and conferences</li> </ul>	<ul> <li>Proper representation and labeling</li> </ul>	Regular consultations		
<ul> <li>TV and radio advertisements</li> </ul>	<ul> <li>Marketing practices</li> </ul>	<ul> <li>Branding and marketing guidebook</li> </ul>		

### About this Report

This section of the report discloses PIZZA's social and environmental activities from January to December 2022 in alignment with our financial year. All data points and information disclosed under each sustainability focus area are aggregated to cover all businesses under PIZZA – Shakey's Pizza, Peri-Peri, Project Pie, R&B, and our latest acquisition, Potato Corner. This includes all our company-owned stores, warehouses, and corporate support offices operating in the Philippines. As for our franchisees, both local and global, disclosures will indicate if these are covered. Note that our company-owned international stores, which account for only 1% of our sales and store network, are excluded from this sustainability chapter. We will continue to improve our data collection systems to further improve the accuracy, depth, completeness, and comparability of our disclosures.

For questions or feedback regarding the sustainability initiatives, programs, and plans communicated in this chapter, please contact PIZZA Investor Relations at <u>investorrelations@centurypacific.com.ph</u>.

### People

#### Employees

#### **Diversity and Inclusion**

PIZZA is committed to building a talent pool that puts a premium on a variety of skills and potential, does not discriminate based on ethnicity, religion, or gender, and supports the different communities where our stores operate through local hiring. We believe a diverse and inclusive organization is critical for business growth, innovation, and longevity.

Diversity and inclusion must be reflected from the very top – a diverse set of Board of Directors is vital to drive continuous growth and achieve strategic objectives. Our <u>Board Charter</u> states our Board Diversity Policy and commitment.

Guided by our policies, our Humans Resource Department cultivates an inclusive workplace where all employees, with their multifaceted backgrounds, thoughts, and experiences, are valued and invited to contribute to our growth and success. Though our middle managers and front line leaders have a fair gender split, the gender distribution is still skewed towards males at the executive and senior management level. Moving forward, we will continue to empower women and represent diverse backgrounds in our leadership composition to strengthen our competitive advantage and capacity to innovate. Across our organization, we aim to better promote and practice diversity and inclusion across our business.

#### Total employees in 2022: 1,724

PIZZA defines employees as full-time employees only, from rank-and-file at the restaurant floor to executive leaders. This represents the total number of employees by the end of 2022.

#### Total workers in 2022: 3,759

Including outsourced personnel, our workforce in 2022 amounted to 5,483. Outsourced personnel are vital to our operations as they comprise all our store riders, store members, participants from our inclusive hiring programs, cluster maintenance technicians, and utilities.

PIZZA's President and Chief Executive Officer, Vicente Gregorio, believes that businesses have a role to play in breaking cycles of inequity. PIZZA took a stance with **inclusive hiring programs** – providing job opportunities to senior citizens and persons-with-disabilities at our Shakey's teams. Learn more about our partnerships with the Public Employment Service Office (PESO) of Manila with our Senior Citizen and PWD Hiring Program and the Down Syndrome Association of the Philippines with our Love 'Em Down program to help remove barriers to dignified employment and promote meaningful engagement with our employees and guests <u>here</u>.

Every one of our company-owned Shakey's stores in Manila City hired 1 senior citizen and 1 person-with-disability in 2022.

Shakey's has welcomed 7 individuals with Down Syndrome to their teams in 2022.

Employee Breakdown	2022
By gender	
Female	863 (50%)
Male	861 (50%)
By age	
Under 30 years old	515 (30%)
30-50 years old	1,153 (67%)
Over 50 years old	56 (3%)

Board of Directors Breakdown	2022
By gender	
Female	2 (22%)
Male	7 (78%)
By age	
Under 30 years old	0
30-50 years old	2 (22%)
Over 50 years old	7 (78%)

#### Talent Acquisition and Management

At PIZZA, we believe that a strong talent acquisition and management program allows us to create a culture of high performance and productivity, maintain a highly motivated workforce that is diverse and inclusive, and delivers our seamless guest-centric service.

#### New employee hire rate: 20% (50% female : 50% male)

This means that one-fifth of our total employee base at the end of the reporting new year were newly hired employees.

#### **Turnover rate**: 19% (48% female : 52% male)

The turnover rate refers to the percentage of employees who have left the Company out of total employees at the end of the reporting year.

#### **Training and Development**

At the helm of driving our people's growth is our Human Resources Division. Guided by our Training and Development policy, our HR teams work with our Department Heads to develop and deliver effective learning programs that build competencies, address performance gaps, adapt to business developments, and prepare high-potential employees as part of succession planning.

Shakey's Company Wide Training Programs and Courses	Description	
Training Programs		
Comprehensive Onboarding Program	Onboarding program for newly hired employees that covers company orientation and philosophies, product knowledge, guest service, duties and responsibilities, safety and security guidelines, and cashiering	
Management Development Program	Develops Manager Trainees in restaurant operations	
Restaurant Train the Trainer Workshop	Transforms employees both at the restaurant operations and Corporate Support Office (CSO) into credible and effective trainers who can cascade company goals, philosophies, means, and standards to employees	
New Store Opening Training	Equips core teams of opening stores with technical capabilities required for store operations	
Restaurant Staff Development Program	Trains restaurant staff in the technical and leadership competencies necessary for Shift Management positions through leadership training, certification, and dual specialization sessions	
Training Courses		
Operations Training Courses	Upskills Store Operations employees with technical and leadership competencies that will enable them to perform their jobs successfully	
Corporate Support Office Training Courses	Reinforces company goals, philosophies, means, and standards among our CSO employees while also offering learning opportunities to enhance their skill set and improve attitude and habits	

At PIZZA, training programs include multiple courses, classroom training, on-the-job training, and learning assessment tests. Graduates of training programs receive a certification upon completion. On the other hand, training courses are stand-alone courses open to full-time and outsourced employees.

In addition to the formal training programs mentioned above, continuous hands-on and informal learning opportunities are also offered to PIZZA employees to improve employee engagement and instill the company WOW culture and values. These include sit downs and coaching sessions, general assemblies, team building sessions, People Day feedback conversations, and sales rallies.

Average training hours in 2022	Female	Male	Per employee
By gender	70	60	65

#### Performance Management System

PIZZA promotes and rewards people based on exemplary performance. Through our annual Performance Management System (PMS), employees set clearly defined goals, receive continuous feedback, and are recognized for their contribution. Both the involved individual and their direct manager work together to monitor and evaluate progress of goals. Our standardized performance appraisal process ensures assessments are done objectively so that Management and employees meet our performance standards.

Through the Individual Development Plan (IDP), selected high-potential individuals collaborate with their manager in choosing 3-4 areas to work on for the year and develop a tailored plan to enhance performance. Since 2019, this development program seeks to not only close competency gaps and promote career growth, but also empower employees to take ownership of their development. IDP takes on a 70-20-10 approach where 70% of upskilling experience is through on-the-job training, 20% is from direct coaching, and 10% is formal classroom learning.

100% of our employees, from rank-and-file all the way to executive levels, went through a performance review process in 2022.

#### 361 full-time employees received promotions in rank and positions

As a result of our various training and development efforts and robust performance management system, 21% of our full-time employees received a promotion during the reporting year thanks to their excellent performance and contributions to the company.

#### **Employee Engagement**

PIZZA believes that our authentic WOW culture enables us to drive engagement and performance. PIZZA's <u>core values</u> are brought to life from onboarding our new hires to sharing inspiring WOW stories with our employees. Every individual at PIZZA is evaluated to demonstrate the values through our Performance Management System.

It is also our duty to provide a secure livelihood for our employees. PIZZA offers fair and competitive compensation and benefits that conform with and go beyond national labor statutes, standards, and requirements through our Code of Business Conduct and Ethics. Employees are entitled to benefits that go beyond statutory labor standards such as healthcare coverage and medical services, vacation and sick leave, paternity and maternity leave, flexible working arrangements depending on the nature of work, and retirement benefits to qualified employees, among others. To continue to attract and retain the best talent, we stay current on market standards for salary and benefits and adopt best practices in developing strong employee relations. Apart from providing an engaging environment as well as stable employment, we regularly recognize and honor our exemplary employees and high-performing stores.

The Confederation Of Filipino Workers – Shakey's Pizza Asia Ventures, Inc. Workers Chapter, a recognized and registered labor organization, acts on behalf of our company-owned Shakey's store rank-and-file employees as the representative body to express concerns regarding their employment terms. Through mechanisms such as quarterly engagements with HR leads and direct lines with the employee relations team, the organization works with PIZZA to settle these grievances. The organization's Labor Management Council, co-chaired by both rank-and-file and senior executives, ensures that the employee's right to association and collective bargaining is upheld through our conflict resolution and grievance procedure.

#### 16% of total full-time employees covered by collective bargaining agreements

276 of our total workforce are our regular restaurant rank-and-file employees (excluding restaurant managers and restaurant officers) directly employed in all Shakey's company-owned restaurants. For our other regular full-time employees not covered by the CBA, such as corporate support employees and store employees of our other businesses, employment terms and conditions are based on their

respective employment contracts. PIZZA respects the freedom of all our employees to exercise their right to organize and bargain for better employment terms and conditions.

#### Workplace Culture and Environment

A healthy and safe working environment is a prerequisite to the well-being of our workforce and paramount to the success of our operations. PIZZA is committed to creating decent and safe working conditions whether in the corporate workplace or on our store and warehouse floors to protect all our employees and workers from injury and health risks. We fulfill this through our Occupational Safety and Health (OSH) Program and Policies, in full compliance with RA 11058 and the Department of Labor and Employment (DOLE)'s standards.

Our Health and Safety Committee manages our OSH program. This includes orientation and regular training, support for work permits for at-risk establishments, and provision of select protective equipment. Work-related hazards are regularly identified and assessed for severity and frequency and given appropriate control systems to prevent these safety risks. Any disabling injury whether permanent, temporary, or resulting in fatalities are reported to DOLE and submitted with required supporting documents to be processed.

In accordance with RA 11058, PIZZA also has put the following OSH policies in place to ensure a safe, productive, and supportive workplace:

- 1. Company Commitment on Occupational Safety and Health
- 2. Promotion of a Drug-Free Workplace
- 3. Mental Health Services in the Workplace
- 4. Prevention and Control of HIV-AIDS
- 5. Prevention and Control of Tuberculosis
- 6. Prevention and Control of Hepatitis B
- 7. Composition and Duties of Health and Safety Committee

Beyond work-related risks, we support overall health and wellbeing by providing benefits such as medical services and healthcare coverage to our full-time employees. The Human Resources and Organizational Excellence team regularly releases internal communications to promote physical, emotional, mental, intellectual, spiritual, environmental, social, financial, and occupational wellness. We reinforce the Comprehensive Dangerous Drugs Act of 2002 (RA 9165) to establish a drug-free work environment through our Employee Code of Conduct.

#### SPOTLIGHT STORY Project Nerdy: Near & Ready

Store Operations employees took at least 43 minutes to get to work, according to a baseline study in August 2020. Hours spent in bumper-to-bumper traffic negatively impacts overall wellbeing and exacerbates air pollution. Through Project Nerdy ("Near and Ready"), we ensure restaurant employees, restaurant and area managers, and outsourced personnel are assigned to locations closer to their homes in efforts to reduce travel time to 30 minutes or less. This initiative not only aims to

boost employee productivity, satisfaction, and wellbeing but it also prepares PIZZA stores to be more resilient and crisis ready.

By the end of 2022, 87% of our company-owned store-based workforce (including employees, management, and outsourced personnel) were assigned to a location within 30 minutes of travel time from their homes. This translates to about 91% of Shakey's workforce (2,233 total) and 83% of Peri-Peri's workforce (808 total) – surpassing our annual targets of 80% and 70% respectively. For our emerging brands R&B and Project Pie, at least half of the workforce fall within these parameters. We are working to improve these brands and aim to integrate Potato Corner into the initiative as well.

To sustain our commitment to promoting employee wellbeing and diversity, PIZZA has also made a deliberate effort this year to ensure newly hired company-owned store employees come from local communities situated near their assigned location.

#### Guests

#### **External Guest Engagement**

With nearly 50 years of history in the country, Shakey's has become one of the most recognizable brands in the Philippine food service industry. Our new brands, Peri-Peri, Project Pie, R&B, and the latest acquired Potato Corner have established a strong following themselves. Building brand equity hinges on our commitment to giving guests a WOWing experience. With Guest Centricity and passion for service excellence at the core of our WOW culture, the PIZZA team embodies the values by putting themselves in our guests' shoes and acting on their needs and wants.

With over a million users nationwide, our SuperCard customer loyalty program enables holders to numerous exclusive benefits such as discounts, freebies and promotions. We've extended these perks from Shakey's and Peri-Peri to R&B and pilot stores in Potato Corner in 2022.

We believe that continuous feedback and evaluation deepens relationships and builds loyalty with our customers. Our Guest Engagement Team sets the tone for our guest-centric culture and oversees the customer relationships with our brands across both company-owned and franchised stores. Through an integrated feedback management system, we connect with customers and address their concerns in a streamlined and timely manner – closing guest feedback tickets within 24 hours. Whether it's regarding satisfaction, health and safety, or privacy and data security, we engage with our guests across multiple touchpoints beyond the service period such as our WeCare emails, Electronic Guest Comment Card, Shakey's delivery hotlines, website, mobile application, and social media accounts. The Guest Engagement team consolidates, analyzes, and reports feedback to continuously improve the way we engage our guests.

Note that when Potato Corner was acquired at the end of 2021, the flavored-fries business had an existing guest recovery and engagement mechanism in place. Full integration with the wider PIZZA business is still ongoing, including the Guest Engagement approach that will help Potato Corner refine their processes.

We received a total of over 640 tickets, or documented interactions with customers from across all our customer touchpoints and platforms. Out of the tickets, only 2.8% were complaints and negative feedback regarding our products and service.

Essential to our integrated feedback management is our Auto Feedback Link. This links a feedback form directly to our In-House Delivery guests who order via our website, mobile application, and hotline (excluding 3<sup>rd</sup> party food delivery service providers) to monitor our performance in three service areas – overall experience, delivery promptness, and product quality. We achieved a 5% response rate, of which 65% were positive. To accommodate increasing feedback from guests through online channels, our in-house Contact Center team manages our online interactions with guests.

The insights from our customer interactions helps us identify the underperforming stores that need support, as well as excelling stores whose best practices can be replicated. For example, PIZZA has improved our mobile application to improve tracking of our riders and address complaints regarding delivery time in response to feedback over 2022.

#### Rolled out the first and only 31-minute delivery guarantee anywhere in Metro Manila

PIZZA leverages technology and feedback to continuously improve our delivery time. At the same time, we work closely with our drivers to ensure that their safety is not compromised in the pursuit of the goal. We do this by setting a maximum speed limit and designing efficient and systematic routes. Furthermore, the drivers are not penalized for delays in deliveries.

Our customer engagement and management approach leverages technology from response and communication to tracking and evaluation. Therefore, we also put the necessary systems in place to meet industry standards for data security, as mandated by the Data Privacy Act of 2012.

#### **Community Engagement**

PIZZA is accountable to the stakeholders in the communities where we operate, including from where we source our ingredients, supplies, utilities, and staff. Our advocacies go beyond providing quality products and services and are in pursuit of enduring and meaningful partnerships with change agents who share our vision of a better future.

#### Job Creation and Livelihood Support

As PIZZA grows, so do the jobs created and supported along our value chain ecosystem. Whether it's through our partners, vendors, or suppliers, we create livelihood opportunities and encourage decent working environments. Our Supplier Code of Conduct and Ethics (SCOCE) is one way where we create positive impact while expanding our locus of positive influence.

#### Total number of jobs supported across PIZZA value chain in 2022: 8,858

PIZZA contributes to the national economy by supporting 8,858 jobs (2021: 6,042), an increase of 47% compared to the previous year due to store expansion and the acquisition of Potato Corner whose business has a footprint of 1,300 stores all over the world. This figure includes company-owned

restaurant and corporate support employees and workers, as well as those whose jobs are indirectly supported through our business relationships such as our franchised staff, store riders, participants from our inclusive hiring programs, call center agents, and maintenance and utilities staff.

#### Peri Paints: Emerging Restaurant Supporting Emerging Artists

In line with Peri-Peri's mission to proliferate the arts and creative minds, the fast-growing restaurant chain launched Peri Paints – a collaboration with young and emerging local artists to create vibrant wall murals and interiors at newly opened locations. Peri Paints views the art initiative as an opportunity to support young artists' talents and careers and promote the arts at local communities as it continues to expand its store network in Metro Manila and nearby provinces. In 2022, Peri-Peri opened 16 new stores and has worked with 3 local artists.

Celebrating its 30<sup>th</sup> anniversary, Potato Corner launched its first **franchisee loan program** in partnership with Robinsons Bank to provide easy access to funding for its new franchisees. The special loan program allows for competitive rates, including flexible terms and no collaterals required, which can be availed by both existing and new franchisees. With its strong brand, simple operations, and asset-light nature, the leader of kiosk-based flavored fries in the Philippines has become the preferred franchise for budding entrepreneurs. Potato Corner, together with PIZZA, aims to enable the growth of micro-, small-, and medium-enterprises as the backbone of the Philippine economy.

### Planet

#### Natural Resource Efficiency

At PIZZA, we strive to improve the efficiency by which our organization consumes natural resources. We are implementing industry best practices for water and energy management and closely monitoring our consumption of these vital resources.

The Sustainability Steering Planet Subcommittee meets each quarter to review our resource management report, monitor developments, and identify new opportunities for reducing water and energy consumption.

#### Water Consumption Reduction

From the general cleaning and sanitation at stores to being an essential input in the kitchen and cooking process, we monitor, measure, and analyze our water usage to continuously improve our resource efficiency, ensure the cleanliness and safety of our operations, and mitigate our environmental impact. This is especially important for PIZZA as we operate in high water stress areas such as Metro Manila.

Whether it is encouraging our employees and customers to practice water conservation at the stores or investing in new technology such as installing automatic low-flow hand washing machines, we engage our stakeholders to use our water resources responsibly.

#### 24 stores installed with low-flow hand washing machines

Low-flow technology helps conserve water without compromising cleanliness by releasing the right amount of water. In 2022, 3 Peri-Peri stores and 6 Shakey's stores installed low-flow hand washing machines.

Water withdrawal and intensity	2022
Water withdrawal (CBM)	781,688
Water intensity (CBM/PHP Million)*	55.49

\* Water intensity is calculated as water withdrawn divided by total systemwide sales in PHP. This metric means that for every million Pesos of sales generated in 2022, PIZZA withdrew 55.49 cubic meters of water.

All wastewater discharged from all PIZZA facilities adheres to minimum standards established by the Department of Environment and Natural Resources (DENR) Administrative Order (DAO) 2021-19, the City Environment & Natural Resources Office (CENRO), the Municipal Environment & Natural Resources Office (MENRO), and Laguna Lake Development Authority (LLDA).

In 2022, 37 of standalone Shakey's stores now utilize onsite sewage treatment plants to treat effluents from their operations before discharging.

#### **Energy Consumption Reduction**

Energy fuels our operations with our stores, offices, warehouses, equipment, and vehicles running primarily on electricity, gasoline, and LPG. We aim to reduce our consumption to maximize energy efficiencies and cost savings. One approach is through implementing technology, such as thermal insulation and inverter-type cold storage, which also results in energy savings. Moreover, we promote behavioral changes where our store employees are encouraged to turn lights off when not in use. We also recognize that we have more control with our company-owned stores, nonetheless, we communicate our learnings from these initiatives with our leased spaces and franchisees to help improve their energy consumption.

Energy	2022
Total energy consumption (GJ)	97,958,127
Non-renewable	97,958,127
Renewable	0
Energy intensity (GJ/PHP Million)*	6,954

\* Energy intensity is calculated as total energy consumption divided by total systemwide sales in PHP. This metric means that for every million Pesos of sales in 2022, PIZZA consumed 6,954 gigajoules of energy.

#### **Environmental Impact Management**

Managing our resources responsibly goes hand-in-hand with managing and mitigating our negative impacts on the environment and doing our part in tackling climate change.

#### Greenhouse Gas Emission Reduction

Our senior leadership team and Board of Directors are jointly responsible for assessing the impacts and developing the appropriate mitigation and adaptation strategies to reduce our carbon emissions and manage climate-related risks.

Effective responses to climate change rely on credible strategies to transition towards a low carbon economy. For PIZZA, we are looking towards using more renewable energy for our operations – exploring mixed energy sources through solar panel installations at the corporate head office, free-standing stores, and commissaries, and using solar powered water heaters at our free-standing stores.

GHG Emissions &	GHG Intensity	v of PIZZA (	Scopes 1 & 2)
		,	$000000 \pm 0.2$

Emission	2022
Scope 1 (tonnes CO <sub>2</sub> e)	6,170,473
Scope 2 (tonnes CO <sub>2</sub> e)	34,080
Emission intensity (tCO2e/Php Million)*	440

\* Emission intensity is calculated as total GHG emissions divided by total systemwide sales in PHP. This metric means that for every million pesos of sales in 2022, PIZZA emits 440 tons CO2e of greenhouse gasses.

#### Landfill Waste Reduction

From procuring our raw materials and preparing food to managing logistics and serving our guests through multiple sales channels and store formats, PIZZA is responsible for the waste we generate. Our opportunities lie in reducing at source, procuring more responsible materials, improving segregation, recovery, and recycling.

#### Waste from our operations

We currently focus our efforts on plastic (see next section on Net Zero Plastic Waste) and food waste reduction as these often make up the highest percentage of waste composition within the Food and Beverage industry.

Waste generated from our operations	2022
Total waste (kg)	164,690

We are integrating segregation efforts as part of our common business practices within the stores and across our corporate offices. At our headquarters, we installed five centralized "Stop Before You Drop" trash bins labeled with different waste types and a materials recovery facility (MRF) to reinforce proper separation of recyclables through behavioral change among our corporate support office employees.

Within our company-owned stores, we launched Project HuRRRah back in 2021 to map our waste streams, establish systematic collection and segregation, and improve data collection. Though this initiative took a pause during the reporting period due to rapid store expansions, we briefed our Peri-Peri stores and franchise teams in preparation for rolling out the initiative in 2023 together with Shakey's. For Potato Corner, whose primary model is franchising, we plan to educate them on measuring and managing their waste. By the end of 2023, we aim to establish the baseline of the different types of waste generated in our company-owned stores and identify key initiatives to reduce at source and recycle waste into new resources.

#### Waste from customer packaging

We are cognizant of the footprint associated with the customer packaging we procure. One of our efforts is to consider its lifecycle from how it was made until end-of-life and start reducing the environmental impact across these stages. In 2022, the majority of total packaging volume was on timber-based materials such as cardboard pizza boxes and paper takeaway boxes. However, procuring non-plastic packaging is only the beginning. In a country like the Philippines where waste management is still underdeveloped, the bigger challenge ahead is diverting these materials away from landfill and ensuring these are properly processed into inputs that can be reused. We recognize the complexities in managing post-consumer packaging waste considering these would no longer be within our control. Our long-term view is to minimize the environmental impact of our packaging, both up and down our value chains. In the interim, we offset our usage of non-biodegradable plastic packaging through our <u>Plastic Neutrality</u>.

Materials	2022
Materials used (MT)	26,292
Renewable materials (%)	98%
Non-renewable materials (%)	2%

#### Net Zero Plastic Waste

Plastic has long been a ubiquitous and staple material to running many businesses, including the food industry. However, with plastic pollution making its way into our ecosystems and diets - and the emissions from a highly resource-intensive and fossil-fuel-reliant manufacturing process, consumer companies face an incredible challenge. Unfortunately, sustainable, functional, and cost-effective alternatives are still difficult to find and adopt.

Tackling plastics remains a key focus area and is part of our commitment to being a sustainable business. For PIZZA to meaningfully contribute to the solution, we will continue to seek more sustainable alternatives to single-use plastic and explore ways to reduce our reliance on plastic. For instance, we consider our packaging waste materials (see Landfill Waste Reduction above).

There is also an unavoidable plastic footprint associated with our post-consumer waste. As an interim solution, we continue to partner with Plastic Credit Exchange (PCX) to enable PIZZA brands that use plastic packaging and cutlery to commit to Net Zero Plastic Waste. We do this by purchasing plastic credits from PCX in a plastic offset mechanism that resembles the carbon offset industry. This means that we can compensate for our brands' plastic packaging waste with an equivalent amount of post-consumer plastic waste that is collected and recycled or co-processed. PCX, through its wide network of vetted partners, collects the equivalent plastic waste from the environment and ensures these are recycled into new useful products or co-processed into energy often in lieu of coal. While we firmly believe that offsetting is not the end-all and be-all solution to the plastic problem and should not replace concrete ways to lessen our reliance on plastic, it is a provisional measure that we can take.

#### January 2022 marks our third year of committing to Net Zero Plastic Waste

Moving forward, to guarantee the integrity and validity of our plastic offsets, we are planning to engage a third-party auditor to verify the quantities of our plastic footprint in terms of end-consumer plastic

packaging against the purchased credits. This completes the certification process with our full audit documentation published in the PCX credit registry.

In 2022, we purchased 150 metric tons of plastic credit to offset our plastic packaging procured for the year.

For more information on our Plastic Neutrality program with PCX, visit our website.

#### Supply Chain Management

PIZZA recognizes our contribution to sustainable development is not limited to our operations and direct activities. We believe we can magnify our positive impact across our value chain through the relationships with our business partners.

#### Supplier Credibility

As stated in our Supplier Accreditation Policy, we seek business partners that meet our commercial standards, comply with relevant government regulations, and align with our social and environmental aspirations as a responsible member of the community.

Instituted in 2021, our Supplier Code of Conduct and Ethics (SCOCE) outlines the company's stance on responsible sourcing and supply chain sustainability and the corresponding requirements we expect our suppliers, manufacturers, and service providers to uphold.

The SCOCE covers our standards on:

- Human rights (child labor, forced labor and human trafficking, nondiscrimination, harassment, working hours, wages, and benefits)
- Health, safety, and quality
- Business ethics (business integrity, no gift policy, fair competition, privacy and intellectual property, conflict of interest)
- Environmental compliance with applicable laws and regulations
- Management systems

# 100% of our current suppliers signed and acknowledged the SCOCE as a requirement to work with PIZZA

Currently, all supplier audits are mainly for Quality Assurance to evaluate and ensure product quality and safety standards.

As part of accountability, we have also provided the company's contact details in the SCOCE as open communication lines for our partners to report any cases of misconduct by our people or anyone acting on behalf of our business.

The role of our Board's Corporate Governance & Sustainability Committee includes oversight for supply chain management. To keep abreast with changes in social, environmental, and governance issues across

the supply chain, we intend to formally engage with our key stakeholders from our employees and Board of Directors to our suppliers and other external groups such as NGOs, labor groups, or industry peers to help us update and revise our Supplier Code of Conduct and Ethics when necessary.

100% of palm oil suppliers certified by the Roundtable on Sustainable Palm Oil Potato supplier meets energy efficiency guidelines and is energy star certified Beverage suppliers follow sustainability guidelines on water, community, and supplier principles

#### Local Sourcing

As a proud Philippine company with WOWing restaurant brands well-loved by many Filipinos, we allocate 82% of our total procurement budget on suppliers registered in the Philippines (2021: 86%), particularly on our food items and packaging materials.

We continuously work with our local suppliers to fulfill most of our requirements, namely chicken, fresh produce, and packaging materials. We believe that this approach supports local businesses and the economy.

#### 82% of spend on food items was spent on local suppliers

The local portion of food item spending declined from 86% in 2021 to 82% in 2022 primarily due to rising costs of imported items.

100% of chicken locally sourced

100% of fresh produce locally sourced

#### Pizza

#### **Profit-Purpose Alignment**

#### Product Development and Innovation

At PIZZA, we constantly look for ways to come up with offerings that are enticing, accessible, unique, and sustainable. Led by our Research and Development team, we believe that developing new products with sustainability in mind drives innovation and WOWs guests.

#### **Product Concept Development**

Consumer insights indicate innovations for new menu concepts and product improvement which are evaluated and tested for market potential. Boundaries breed creativity – we optimize the existing equipment and ingredients that we have in pursuit of innovative ideas, allowing us to get the most use out of our existing resources and reduce any potential food waste.

#### **Kitchen Profile Development**

Based on the product concept brief, we develop and fine-tune the kitchen profile to produce a final prototype that is commercially ready. This includes testing the store processes to determine replicability, food and packaging costs, and feasibility of current kitchen equipment.

#### **Product Feasibility**

The operational viability and scalability of the product are measured through production consistency, financial forecasting, reliability of supply for raw materials and kitchenware, and the distribution capacity through our multiple sales channels.

#### **Product Launching**

New products are systematically prepared for introduction to the market. This phase involves supply build-up, systems preparations, the completion of product manuals, as well as training and marketing communication materials.

We work with our store operations and suppliers to determine, customize, and ration the pack sizes of raw materials and items according to the stores' consumption, enabling us to minimize food wastage. Moreover, we work with suppliers to ensure our goods are packed and delivered using materials that secure their quality and safety.

#### 40 new products launched

#### Food Quality and Safety

We ensure that the food we serve is of excellent quality and is safe for consumption. We promote and adhere to our health and safety protocols that align with the highest standards demanded by the industry at every stage of our operations, from product development to sourcing, logistics, and production to serving our guests.

#### **Product Development**

On top of regulatory compliance with the Food and Drug Administration (FDA) Philippines and the National Meat Inspection Service (NMIS), the R&D team has developed and implemented our internal principles and standards in food safety and quality. A shelf-life guide of materials is maintained to ensure safety and quality.

#### Supplier Audit

PIZZA procures materials only from suppliers that satisfy our globally accepted food quality and safety standards on food safety practices, microbial hazards assessments, employee and facility sanitation, and end-product analysis. Audits are conducted by our quality assurance (QA) officers during the screening process for new suppliers and as part of risk-based surveillance. In doing so, we uphold the Health, Safety, and Quality requirements in our Supplier Code of Conduct and Ethics.

# 28 suppliers were screened for food quality and safety in 2022, out of which 15 were newly accredited while 13 were on probation.

With the country reopening and recovering from the pandemic, we now conduct blended audits - onsite for priority suppliers handling our core materials and remote audits for other local and international partners.

#### Audit on Receiving

All materials must be thoroughly inspected upon arrival. Product temperature, delivery vehicle cleanliness, hygiene, shelf-life, and packaging integrity are measured for compliance. Stringent receiving procedures are also carried out for materials delivered to our stores.

#### Audit on Dispatching

The inspection extends to the dispatching activities to our stores – from the delivery vehicles' compliance with hygiene and temperature requirements, quality and safety of finished products, to the packaging interior before dispatch.

#### Food Safety Training

It is imperative that PIZZA employees are trained in food handling and serving, as well as recognizing and preventing food-related health hazards. Thus, we require all our food handlers to be trained as food service professionals using ServSafe standards. The training covers food safety, time and temperature, cleaning and sanitation, cross-contamination and allergens, and personal hygiene.

#### Quality, Service, Cleanliness, Hospitality (QSCH) Audits

Our internal and external QSCH audits ensure that safety and quality controls are consistently maintained for both our food and service across all our stores.

Our internal QSCH audit is conducted thrice a year across our company-owned and franchised stores to help us benchmark against similar players in the dining industry. Stores are assessed on:

• Service and Hospitality

We give emphasis on THINK GUEST – one of the main components of our WOW Culture. This not only includes the cleanliness and conditions of our stores, but also the way we attend to and serve our guests.

• Product Quality

We pay extra attention to the standard product freshness, storage, and food preparation, and other quality control points.

99% of Shakey's company-owned stores and franchisees underwent internal QSCH audits.
90% of Shakey's audited stores were found to be compliant overall with QSCH standards.
81% of Peri-Peri stores underwent internal QSCH audits.
72% of Peri-Peri stores were found to be compliant overall with internal QSCH standards.
71% of Potato Corner's domestic stores underwent PC QSCH audits.
98% of Potato Corner's audited stores were found to be compliant with PC standards.

Potato Corner is building capability to audit international stores. Currently, Thailand, a major market under a franchisee, has its own store audit system.

The third-party audit is executed by Mystery Guests who appraise our stores on service and hospitality, cleanliness and conditions of stores, and food quality. 162 Shakey's stores and 44 Peri-Peri stores underwent Mystery Guest audits on Product Quality and Service and Hospitality in 2022.

During the year under review, there were around 75 incidents, less than 1 per store, representing complaints on food quality and service across all our stores. We train our staff to promptly address these incidents through replacements, vouchers, and free meals. Our staff escalates these to store managers who are empowered to make decisions on how to properly resolve and prevent recurrence.

#### **Healthier Products**

Consumers' taste and eating habits are evolving, with the surging demand for healthier alternatives for protein and fiber. Aside from the health benefits, the environmentally conscious consumer has also seen an uptick – choosing to put their money in options that are healthier for the planet.

PIZZA is embracing these changes with the goal to promote a healthier lifestyle and offer guilt-free indulgence while lightening our environmental footprint. We have since expanded our portfolio of better-for-you and better-for-the-planet menu items, from Shakey's successful plant-based burger, chicken nuggets, and pizza to launching R&B's plant-based milk tea in 2022 made with soy milk and seaweed-derived boba. Project Pie and Peri-Peri have also taken an initial step with menu options that offer a balanced diet.

Key to this success was sourcing Shakey's Goood Menu from Century Pacific's 'unMeat' brand made from non-GMO plant-based ingredients, with no cholesterol, no preservatives, and no trans-fat content, while remaining as a good source of protein and fiber. Apart from being plant-based, the supply chain for 'unMeat' also requires lower consumption of water, land, and energy, and generates less greenhouse gas emissions compared to the production process for meat. Together with CNPF, we can come up with offerings that are just as tasty as any meat- and animal-based product yet are affordably healthy and positive for the planet.

As the first major restaurant chain in the Philippines to make this move into plant-based formats, we aspire to make plant-based eating affordable and accessible to many. We have experienced sustained volumes from the positive reception from vegetarian, vegan, and flexitarian communities from rotating these healthy offerings in our bundles. Following a series of focus group discussions and initial feedback from guests, we believe our new healthy menu offerings may also WOW those who are less familiar with plant-based menu items.

Vicente Gregorio, President and Chief Executive Officer of PIZZA, said, "Healthy offerings are a must have in today's world. We want to become more responsible and sustainable as a company. Hence, at PIZZA, we aim to be inclusive with our menu and provide more choices to our green-seeking guests. We believe that these will also future-proof our business as consumers become more discerning."

#### Nutritional Transparency

Nutritional transparency continues to be an important issue to PIZZA as part of promoting a healthier lifestyle with our guests. Currently, nutritional value and allergen information for Potato Corner's flavored fries and allergen information for all Shakey's offerings are readily disclosed upon customer request.

### Anti-Corruption

From new recruits all the way up to the Board, PIZZA upholds its zero-tolerance policy against corruption. Anti-corruption training begins at the onboarding session for all new hires, while our Board of Directors receive 1:1 training on management and reporting for incidents. The anti-corruption program and procedures are listed on the <u>company website</u>. PIZZA's Code of Business Conduct and Ethics also covers elements of anti-corruption with provisions on Conflict of Interest, Conduct of Business, Receipt of Gifts, Compliance with Laws, Whistleblowing, among others.

370 operations (100% of total) were assessed for anti-corruption

The risks identified and addressed were primarily around employee collusion, especially at the store level. PIZZA has mitigating policies in place and conducts regular audits to manage the risk.

In the reporting year, there were zero (0) confirmed cases of corruption.

### Sustainability Data Tables

#### SUSTAINABILITY DATA SUMMARY

#### ECONOMIC

Economic Value Generated	UOM	2022
Direct economic value generated (revenues)	million Php	10,191
Economic value distributed		9,114
Employee wages and benefits		1,264
Payments to suppliers, workers, and other operating costs <sup>1</sup>		7,407
Dividends paid to stockholders and interest payments to loan providers		272
Taxes given to government		171
Economic value retained		1,077

#### Procurement practices

	UOM	2021	2022
Percentage of procurement budget used for significant	%	86%	82% <sup>2</sup>
locations of operations that is spent on local suppliers			

#### SOCIAL

#### Employees

Employees by Gender	UOM	2021			2022		
		Male	Female	Total	Male	Female	Total
Full-time employees	head/% of total	728 (56%)	571 (44%)	1,299 (100%)	861 (50%)	863 (50%)	1,724 (100%)
Executive/Senior leaders	head	4	0	4	8	2	10
Mancom		17	10	27	18	20	38
Middle Management		34	31	65	46	71	117
Frontline Leaders		280	267	547	407	416	823
Rank and File		393	263	656	382	354	736

Employees by Age	UOM	2021				2022	
		<30 years	30-50	>50 years	< 30	30-50	>50 years
			years		years	years	
Full-time employees	head/%	412	847	40 (3%)	515	1153	56 (3%)
	of total	(32%)	(65%)		(30%)	(67%)	
Executive	head		1	Not disclosed	0	4	6
Mancom					3	25	10
Middle Management					13	91	13
Frontline Leaders	]				216	594	13
Rank and File	1				283	439	14

		Male	Female	Total	Male	Female	Total
New hires	head/%	140 (60%)	95 (40%)	235	169 (50%)	170	339
	of total			(100%)		(50%)	
New hire rate	%			18%			20%

<sup>&</sup>lt;sup>1</sup> Value includes all other operating costs and investments to community such as donations and CSR activities.

<sup>&</sup>lt;sup>2</sup> Potato Corner is currently excluded from this disclosure.

Turnover	head/%	128 (53%)	112 (47%)	240	173 (52%)	158	331
	of total			(100%)		(48%)	
Turnover rate	%			18%			19%

Workers

Workers			
	UOM	2021	2022
Total	head	2,215	3,759
Jobs Supported		2021	2022
Jobs supported across the CNPF value chain <sup>3</sup>	number	6,042	8,858

#### Diversity and equality – Governance bodies

Board of Directors	UOM	2021		2022			
		Male	Female	Total	Male	Female	Total
By gender	head/ % of total	7 (78%)	2 (22%)	9 (100%)	6 (75%	2 (25%)	8 (100%)
	-						
		<30	30-50 years	>50 years	<30 years	30-50	>50
By age		years				years	years
	head/ % of total	0 (0%)	2 (22%)	7 (78%)	0 (0%)	2 (25%)	6 (75%)

#### Parental leave - Maternity and Paternity Leave

	UOM	2022		
		Male	Female	
Employees entitled to parental leave	head	12	42	
Employees that took parental leave		9	41	
Employees that returned to work within reporting period		9	40	
Employees still employed 12 after their return to work		9	40	

#### Training and Development

	UOM	2022		
		Male	Female	Total
Average training hours per employee	hours	60	70	65
Executive		23	16	21
Senior manager	]	48	37	42
Middle manager		33	37	35
Supervisor	]	112	127	120
Rank and File		9	12	10

#### Anti-corruption

	UOM	2021	2022
Percentage of employees to whom the	%	100	100
organization's anti-corruption policies			

<sup>&</sup>lt;sup>3</sup> This figure includes company-owned restaurant and corporate support employees and workers, as well as those whose jobs are indirectly supported through our business relationships such as our franchised staff, store riders, participants from our inclusive hiring programs, call center agents, and maintenance and utilities staff.

and procedures have been communicated to			
Percentage of business partners to whom the organization's anti-corruption policies and procedures have been communicated to	%	100	100
Percentage of directors and management that have received anti-corruption training	%	100	100
Total number and nature of confirmed incidents of corruption	numbe r	0	0

#### Environment

In 2022, the Philippine economy began to reopen as the pandemic started to dissipate. Restaurant operating conditions varied significantly from the previous two years. We have also continued to invest in our brands, adding Potato Corner to our roster. Furthermore, we improved the capability of our stores, whether company-owned or franchised, to track, measure, and report their environmental performance and capture a more representative view of our environmental impact. Given these factors, we opted to omit previous years' data points.

	UOM	2022
Energy⁴		
Non-renewable (total)	GJ	97,958,127
Gasoline	GJ	25,339
LPG	GJ	97,757,925
Diesel	GJ	2,596
Electricity	KWh	172,266
Renewable (total)	GJ	0
Energy intensity (per million Php)⁵	GJ/million Php	6,954
Water <sup>4</sup>		
Water consumption	СВМ	502,517
Water discharge	CBM	279,171
Water withdrawal	CBM	781,688
Water intensity (per million Php) <sup>5</sup>	CBM/ million Php	55.49
Emissions 486		
GHG emissions (Scope 1 and 2)	tCO2e	6,204,553
GHG emissions (Scope 1)	tCO2e	6,170,473
GHG emissions (Scope 2)	tCO2e	34,080
GHG emissions intensity (per million Php) <sup>5</sup>	tCO2e/million Php	440
Materials used <sup>7</sup>	MT	
Renewable	MT	25,892
Non-renewable	MT	400 <sup>7</sup>
Waste <sup>8</sup>		
Total waste generated	kg	164,690
Total waste diverted from disposal	kg	36
Total waste directed to disposal	kg	164,654
		- ,
Non-hazardous/solid waste (total)	kg	164,690
By method		
Disposed		
Incineration	kg	0
Landfilled	kg	164,654

<sup>&</sup>lt;sup>4</sup> Figures were calculated with the intention of offering a fair representation of energy, water, and emissions data across all PIZZA businesses. This was achieved through a mix of using actual and estimated figures. All Shakey's and Peri-Peri company-owned and franchised stores, and R&B, Project Pie, and Potato Corner company-owned stores directly measured and reported data. We also continue to integrate and build capacity in Potato Corner, a primarily franchised business, to improve data collection moving forward. In the meantime, Potato Corner's franchise energy, water, and emissions were estimated by using company-owned stores' data as baseline.

<sup>&</sup>lt;sup>5</sup> Intensity figures are computed based on systemwide sales in millions of PHP, covering both company-owned and franchise sales across the entire PIZZA business.

<sup>&</sup>lt;sup>6</sup> Standards used for the computation are based on the GHG Protocol Corporate Protocol and Reporting Standard. Location-based grid emission factors are based on the Philippine Department of Energy. The gasses reported include carbon dioxide, methane, and nitrous oxide.

<sup>&</sup>lt;sup>7</sup> Materials data include ingredients and supplies procured for all PIZZA businesses, including company-owned and franchised stores. Renewable materials mainly consist of our food items and paper packaging. Non-renewable materials cover our non paper-based packaging and exclude fuel sources.

<sup>&</sup>lt;sup>8</sup> All of Potato Corner (both company-owned and franchises) and all Peri-Peri franchises are excluded from the scope of this disclosure. This reporting year, we were able to collect food waste data. We are also improving our data collection systems and training our people to measure hazardous waste data moving forward.

Other disposal operations	kg	0
Diverted		
Preparation for reuse	kg	0
Recycling	kg	36
Other recovery operations, including composting	kg	0
By location		
Onsite recovery operation	kg	
Offsite recovery operation	kg	36
Onsite disposal operation	kg	
Offsite disposal operation	kg	164,654

### Content Index for Philippine SEC Form 17-A Sustainability Report 2022

This report complies with the Philippine Stock Exchange Sustainability Reporting Guidelines for Publicly Listed Companies.

Contextual Information	Location and additional information	
Name of Organization	Shakey's Pizza Asia Ventures Inc. (PIZZA)	
Location of Headquarters	Philippines	
Locations of Operations	Philippines	
Report Boundary	Corporate Support Office and all primary businesses – Shakey's Pizza, Peri-Peri, R&B, Project Pie Potato Corner This includes all our company-owned stores, warehouses, and corporate support offices operating in the Philippines. For franchisees, both local and global, disclosures will indicate if these are covered.	
Business Model, including Primary Activities, Brands, Products, and Services	Full-service restaurant chain, specializing in casual dining	
Reporting Period	January 1, 2022 – December 31, 2022	
Highest Ranking Person responsible for this report	Christopher Po, Chairman	
Contact for questions regarding the report	Investor Relations, investorrelations@shakeys.biz	
"Comply or Explain" Provisions		
Materiality Process	OUR SUSTAINABILITY COMMITMENT AND FOCUS – Materiality Process	
Economic: Economic Performance Direct Economic Value Generation and Distributed	CREATING IMPACT ACROSS OUR BUSINESS OUR SUSTAINABILITY COMMITMENT AND FOCUS – Governing and Operationalizing Sustainability SUSTAINABILITY DATA SUMMARY SEC 17-A 2022 Annual Report - Management's Discussion and Analysis or Plan of Operation	
Economic: Economic Performance Climate-related risks and opportunities	PLANET – Environmental Impact Management SUSTAINABILITY DATA SUMMARY	
Economic: Procurement Practices Proportion of spending on local suppliers	SUPPLY CHAIN MANAGEMENT – Local Sourcing SUSTAINABILITY DATA SUMMARY	
<b>Economic: Anti-corruption</b> Training on Anti-corruption Policies and Procedures, Incidents of Corruption	ANTI-CORRUPTION SUSTAINABILITY DATA SUMMARY	

<b>Environment: Resource Management</b> Energy consumption within the organization, Reduction of energy consumption, Water consumption within the organization, Materials used by the organization	PLANET – Natural Resource Efficiency, Environmental Impact Management SUSTAINABILITY DATA SUMMARY
<b>Environmental: Environmental Impact</b> <b>Management</b> Air Emissions, Solid and Hazardous Wastes	PLANET – Natural Resource Efficiency, Environmental Impact Management SUSTAINABILITY DATA SUMMARY
Social: Employee Management Employee Hiring and Benefits, Employee Training and Development, Labor-Management Relations, Diversity and Equal Opportunity	PEOPLE– Employees SUSTAINABILITY DATA SUMMARY
Social: Workplace Conditions, Labor Standards, and Human Rights Occupational Health and Safety, Labor Laws and Human Rights	PEOPLE– Workplace Culture and Environment SUSTAINABILITY DATA SUMMARY
Social: Supply Chain Management	SUPPLY CHAIN MANAGEMENT SUSTAINABILITY DATA SUMMARY
Social: Relationship with Community Significant Impacts on Local Communities	PEOPLE – Community Engagement

# ANNEX C CONSOLIDATED FINANCIAL STATEMENTS



#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of Shakey's Pizza Asia Ventures, Inc. and Subsidiaries (the Group) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein as at December 31, 2022 and 2021, and each of the three years in the period ended December 31, 2022, in accordance with the Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein and submits the same to the stockholders or members.

Sycip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with Philippine Standards of Auditing and its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Christopher T. Po Chairman of the Board

Leonardo Arthur T. Po Treasurer

Vicente L. Gregorio President & Chief Executive Officer

Signed this <u>1 3</u> APR 2023 day of April, 2023



Page 2 of Statement of Management's Responsibility for Consolidated Financial Statements

REPUBLIC OF THE PHILIPPINES )

SUBSCRIBE AND SWORN to before me this <u>1 3 APR 2023</u> affiant(s) exhibiting to me the Passport Numbers, as follows:

Name	Passport No.	Date Issue	Place of Issue
Christopher T. Po	P8631182A	Sept. 6, 2018	DFA Manila
Vicente L. Gregorio	P4438672B	Jan. 18, 2020	DFA NCR South
Leonardo Arthur T. Po	P5812137A	Jan. 29, 2018	DFA Manila

Notary Public

Doc. No. 170 Page No. 39 Book No. 40 Series of 2023. ATTY. JOSELIAO N. SUCION NOTARY PUBLIC FOR MAKATI CITY UNTIL DECEMBER 31, 2023 2746 ZENAIDA ST. POBLACION MAKATI IBP NO. 257632/01/02/23 PTR NO. 956233/01/03/23 MCLE COMPLAINCE NO. VII-0013028/04/14/2025 ROLL NO. 60799 APPOINTMENT NO. M-078

# COVER SHEET

#### for **AUDITED FINANCIAL STATEMENTS**

SEC	Regi	stratio	on Nu	imbei					
					5	4	6	6	6

#### COMPANY NAME

S	Н	A	K	E	Y	,	S		Р	Ι	Z	Z	A		A	S	Ι	A		V	E	N	Т	U	R	E	S	Ι
Ν	С	•		A	Ν	D		S	U	B	S	Ι	D	Ι	A	R	Ι	Е	S									

#### PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province )

1	5	K	m		Е	a	s	t		S	e	r	v	i	c	e		R	0	a	d		c	0	r	n	e	r	
M	a	r	i	a	n		R	0	a	d		2	,		B	a	r	a	n	g	a	у		S	a	n		Μ	a
r	t	i	n		d	e		Р	0	r	r	e	s	,		Р	a	r	a	ñ	a	q	u	e		С	i	t	у
		7	0	•																									

Form Type       A     C     F     S	Department requiring the report	Secondary License Type, If Applicable
C	OMPANY INFORMATI	0 N
Company's Email Address	Company's Telephone Number	Mobile Number
shakeyspizza.ph	(02)8839-0011	-
No. of Stockholders	Annual Meeting (Month / Day)	Fiscal Year (Month / Day)

# **CONTACT PERSON INFORMATION**

May 3

The designated contact person MUST be an Officer of the Corporation

Name of Contact Person **Manuel Del Barrio** 

43

Email Address

mtdelbarrio@shakeys.biz

Telephone Number/s Mobile Number (02)8839-0011

**December 31** 

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# **CONTACT PERSON's ADDRESS**

#### 15Km East Service Road corner Marian Road 2, Barangay San Martin de Porres, Parañaque City 1700

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 8891 0307 Fax: (632) 8819 0872 ey.com/ph

# **INDEPENDENT AUDITOR'S REPORT**

The Stockholders and the Board of Directors Shakey's Pizza Asia Ventures Inc. 15Km East Service Road corner Marian Road 2 Barangay San Martin de Porres, Parañaque City 1700

# Opinion

We have audited the consolidated financial statements of Shakey's Pizza Asia Ventures Inc. and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2022 and 2021, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2022, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2022 and 2021, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2022 in accordance with Philippine Financial Reporting Standards (PFRSs).

# **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.





# Impairment Assessment of Goodwill and Trademarks

Under Philippine Accounting Standards 36, *Impairment of Assets*, the Group is required to annually test for impairment the amount of goodwill and trademarks with indefinite life. The Group's goodwill amounting  $\mathbb{P}1,324.85$  million and trademarks with indefinite life amounting to  $\mathbb{P}8,759.35$  million, are considered significant to the consolidated financial statements since these account for 57% of the Group's total consolidated assets. In addition, management's assessment requires significant judgment and is based on assumptions, specifically forecasted long-term revenue growth rate, operating expenses, gross margin and discount rate. These assumptions are also subject to higher level of estimation uncertainty depending on the current and future outlook on economic conditions.

The Group's disclosures about goodwill and trademarks with indefinite life are included in Notes 6 and 14 to the consolidated financial statements.

# Audit response

We obtained an understanding of the Group's impairment assessment process and related controls. We involved our internal specialist in evaluating the methodologies and the assumptions used. These assumptions include forecasted long-term revenue growth rate, operating expenses, gross margin and discount rate. We compared the key assumptions used, such as forecasted long-term revenue growth rate, operating expenses and gross margin against the historical performance of the cash generating units and other relevant external data. We tested the parameters used in the determination of the discount rate against market data. We also reviewed the Group's disclosure about those assumptions to which the outcome of the impairment test is most sensitive, specifically those that have the most significant effect on the determination of the recoverable amount of goodwill and trademarks.

# Accounting for the Acquisition of the Potato Corner Business

On March 5, 2022, the Group acquired the Potato Corner business. This transaction is a key audit matter as the amounts involved are material to the consolidated financial statements and management judgment is required to determine whether the transactions has met the requirements of a business acquisition. The transaction also involves significant judgments and estimates in the identification and determination of the fair values of the assets and liabilities acquired, key inputs, such as revenue growth and discount rates related to the valuation of the trademark and the allocation of the purchase price to these assets and liabilities.

The Group disclosed the details of the acquisition of the business in Note 6 to the consolidated financial statements.

# Audit response

We obtained and reviewed the related documents, including any arrangements entered into in connection with the transaction. We reviewed management's analysis and assessment of the transaction and reviewed the purchase price allocation prepared by the Group. We also involved our internal specialists in reviewing the valuation methodology and key inputs, such as revenue growth and discount rates related to the valuation of the trademark. We compared the revenue growth to the historical performance of the Potato Corner business and industry data. We tested the parameters used in the determination of the discount rate against market data. We also reviewed the disclosures in the notes to the consolidated financial statements.





# **Other Information**

Management is responsible for the other information. The other information comprises the information included in the SEC Form 17-A for the year ended December 31, 2022, but does not include the consolidated financial statements and our auditor's report thereon, which we obtained prior to date of this auditor's report, and the SEC Form 20 IS (Definitive Information Statement) and Annual Report for the year ended December 31, 2022, which are expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.





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As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.





From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

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The engagement partner on the audit resulting in this independent auditor's report is Christine G. Vallejo.

SYCIP GORRES VELAYO & CO.

Chriating Vallejo Christine G. Vallejo

Christine G. Vallejo Partner CPA Certificate No. 99857 Tax Identification No. 206-384-906 BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024 SEC Partner Accreditation No. 99857-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-105-2022, November 7, 2022, valid until November 6, 2025 PTR No. 9566010, January 3, 2023, Makati City

April 13, 2023



# SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		December 31
	2022	2021
ASSETS		
Current Assets		
Cash (Notes 6, 8 and 31)	<b>₽</b> 989,578,790	₽485,414,521
Trade and other receivables (Notes 6, 9, 18 and 31)	1,133,066,392	723,983,367
Financial assets at fair value through profit or loss (Notes 12, 31 and 32)	-	300,000,000
Inventories (Notes 6 and 10)	1,001,114,060	432,876,226
Prepaid expenses and other current assets (Notes 6 and 11)	730,884,353	187,556,789
Total Current Assets	3,854,643,595	2,129,830,903
Noncurrent Assets		
Property and equipment (Notes 6 and 13)	1,764,723,405	1,373,563,312
Intangible assets (Notes 6 and 14)	10,339,886,416	7,034,324,209
Right-of-use assets (Note 15)	1,443,780,579	1,231,516,139
Deferred input value-added tax	9,653,323	28,234,552
Deferred tax assets - net (Note 30)	25,566,418	247,956,292
Other noncurrent assets (Notes 6, 16, 31 and 32)	270,164,541	589,287,521
Total Noncurrent Assets	13,853,774,682	10,504,882,025
TOTAL ASSETS	₽17,708,418,277	₽12,634,712,928
	· · · ·	
LIABILITIES AND EQUITY		
Current Liabilities		
Short-term loans payable (Notes 19 and 31)	₽500,000,000	₽_
Accounts payable and other current liabilities (Notes 6, 17, 18 and 31)	2,132,213,295	968,634,979
Current portion of:		
Long-term loans payable (Notes 20 and 31)	47,932,514	47,986,963
Contract liabilities (Note 22)	13,445,337	18,965,155
Lease liabilities (Note 15)	58,902,122	92,010,032
Income tax payable	52,155,804	1,557,290
Total Current Liabilities	2,804,649,072	1,129,154,419
Noncurrent Liabilities		
Noncurrent current portion of:		
Long-term loans payable (Notes 20 and 31)	5,242,625,440	3,692,570,991
Lease liabilities (Note 15)	1,641,116,052	1,388,726,488
Contract liabilities (Note 22)	61,226,844	63,232,658
Accrued pension costs (Note 27)	86,599,794	96,260,947
Dealers' deposits and other noncurrent liabilities (Note 32)	146,635,403	83,979,903
Deferred tax liabilities - net (Notes 6 and 30)	679,788,566	_
Total Noncurrent Liabilities	7,857,992,099	5,324,770,987
Total Liabilities	10,662,641,171	6,453,925,406
Equity		
Capital stock (Note 21)	1,683,760,178	1,683,760,178
Additional paid-in capital (Note 21)	2,451,116,470	2,451,116,470
Retained earnings (Note 21)	2,877,362,495	2,053,473,219
Other components of equity (Note 27)	33,537,963	(7,562,345)
	00,001,900	
Total Equity	7,045,777,106	6,180,787,522



# SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		Years Ended De	cember 31
	2022	2021	2020
DEVENUE EDOM CONTDACTO MUTH			
<b>REVENUE FROM CONTRACTS WITH</b> <b>CUSTOMERS</b> (Notes 18 and 22)	₽10,142,024,578	₽5 /80 /27 588	₽5 206 771 546
COSTOMERS (Notes 18 and 22)	F10,142,024,370	FJ,400,427,300	F3,290,771,340
COST OF SALES (Notes 18 and 23)	(7,546,508,401)	(4,206,711,163)	(4,364,157,309)
GROSS INCOME	2,595,516,177	1,273,716,425	932,614,237
GENERAL AND ADMINISTRATIVE EXPENSES			
(Note 24)	(1,222,810,270)	(837,345,396)	(972,712,600)
	(222.051.110)		(222,202,572)
INTEREST EXPENSE (Note 28)	(323,971,110)	(292,179,579)	(333,303,573)
INTEREST INCOME (Note 8)	504,742	1,276,273	2,886,826
OTHER INCOME - NET (Note 29)	49,175,399	85,211,847	2,003,935
INCOME (LOSS) BEFORE INCOME TAX	1,098,414,938	230,679,570	(368,511,175)
PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 30)			
Current	140,130,584	24,222,135	73,691,665
Deferred	83,882,273	83,477,277	(188,613,552)
	224,012,857	107,699,412	(114,921,887)
NET INCOME (LOSS)	874,402,081	122,980,158	(253,589,288)
OTHER COMPREHENSIVE INCOME (LOSS) Other comprehensive income (loss) not to be reclassified to profit or loss in subsequent periods (net of tax) - Actuarial gain (loss) on defined benefit obligation			
(Note 27)	54,741,546	75,856,746	(21,826,279)
Tax effect (Note 27)	(13,641,238)	(18,738,959)	6,586,418
	41,100,308	57,117,787	(15,239,861)
TOTAL COMPREHENSIVE INCOME (LOSS)	₽915,502,389	₽180,097,945	(₽268,829,149)
Basic/Diluted Earnings (Loss) Per Share (Note 35)	₽0.52	₽0.08	(₽0.17)



# SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	Capital Stock	Additional Paid-in Capital	Retained Earnings	Other Components of Equity	
	(Note 21)	(Note 21)	(Note 21)	(Note 27)	Total
Balances at January 1, 2022 Total comprehensive income Cash dividends (Note 21)	21,683,760,178 - -	₽2,451,116,470 _ _	₽2,053,473,219 874,402,081 (50,512,805)	(₱7,562,345) 41,100,308 -	₽6,180,787,522 915,502,389 (50,512,805)
Balances at December 31, 2022	21,683,760,178	₽2,451,116,470	₽2,877,362,495	₽33,537,963	₽7,045,777,106
Issuance of new shares (Note 21) Total comprehensive income Cash dividends (Note 21)	21,531,321,053 152,439,125  21,683,760,178	₱1,353,554,797 1,097,561,673  ₱2,451,116,470	₱1,964,168,269 122,980,158 (33,675,208) ₱2,053,473,219	(₱64,680,132) 57,117,787 	<ul> <li>₱4,784,363,987</li> <li>1,250,000,798</li> <li>180,097,945</li> <li>(33,675,208)</li> <li>₱6,180,787,522</li> </ul>
Total comprehensive loss Cash dividends (Note 21)	21,531,321,053 - - 21,531,321,053	₽1,353,554,797  ₽1,353,554,797	<ul> <li>₱2,233,070,767</li> <li>(253,589,288)</li> <li>(15,313,210)</li> <li>₱1,964,168,269</li> </ul>	( /	<ul> <li>₱5,068,506,346</li> <li>(268,829,149)</li> <li>(15,313,210)</li> <li>₱4,784,363,987</li> </ul>



# SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

		Years Ended De	cember 31
	2022	2021	2020
CACH ELOWS EDOM ODED ATING ACTIVITIES			
CASH FLOWS FROM OPERATING ACTIVITIES	B1 000 414 020	B220 (70 570	$(\mathbf{B})(0,511,175)$
Income (loss) before income tax	₽1,098,414,938	₽230,679,570	(₱368,511,175)
Adjustments for:		100.075 (1)	107 122 150
Depreciation and amortization (Note 26)	636,955,383	499,875,646	497,433,459
Interest expense (Note 28)	323,971,110	292,179,579	333,303,573
Provision for (reversal of) legal and other contingencies – net			
(Notes 29 and 34)	11,394,323	(1,353,452)	34,779,970
Movement in pension costs	45,080,393	40,879,361	31,101,754
Loss (gain) on:			
Disposal of property and equipment (Note 29)	(67,336)	121,143	18,749,687
Pre-terminations of leases (Note 15)	(18,323,273)	(10, 529, 566)	(14,584,239)
Disposal of inventories	2,630,006	12,250,140	(5,498,534)
Accretion income (Notes 16 and 29)	(2,000,871)	(3,023,323)	(4,243,006)
Interest income (Notes 8 and 29)	(504,742)	(1,276,273)	(2,886,826)
Unrealized foreign exchange loss (gain)	(2,212,953)	(247,925)	332,437
Fair value gain on financial assets at fair value through	(=,===,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(=:;;,==;)	,
profit or loss (FVPL) (Note 29)	(404,374)	(1,949,288)	(589,306)
Gain on reversal of liabilities (Note 29)	(+,5,+)	(24,682,991)	(30),300)
Income before working capital changes	2,094,932,604	1,032,922,621	519,387,794
	2,094,952,004	1,032,922,021	519,587,794
Decrease (increase) in:	(400 002 025)	(172 200 540)	140 470 025
Trade and other receivables	(409,083,025)	(173,290,549)	148,478,925
Inventories	(570,867,840)	(184,794)	37,684,338
Prepaid expenses and other current assets	(559,930,385)	(11,085,299)	14,740,059
Deferred input value-added tax	18,581,229	20,189,422	19,539,898
Increase (decrease) in			
Accounts payable and other current liabilities	1,128,018,038	191,067,983	(195,597,433)
Contract liabilities (Note 36)	(10,737,004)	(11,172,587)	(23,430,428)
Cash generated from operations	1,690,913,617	1,048,446,797	520,803,153
Income taxes paid (including creditable withholding taxes)	(72,929,249)	(63,556,930)	(175,974,315)
Interest received	504,742	1,276,273	2,886,826
Net cash provided by operating activities	1,618,489,110	986,166,140	347,715,664
	, , ,		, ,
CASH FLOWS FROM INVESTING ACTIVITIES			
Cash acquired from business combination (Note 6)	20,503,549	_	-
Acquisition of:			
Property and equipment (Note 13)	(710,050,093)	(280,137,822)	(167,168,602)
Financial assets at FVPL (Note 12)	( ))))))))	(300,000,000)	(120,000,000)
Trademark (Note 14)	(405,000,000)	(1,243,186)	(120,000,000)
Software (Note 14)	(56,556,757)	(1,215,100)	(85,158,730)
Franchise right (Note 14)	(2,884,236)		(4,964,977)
		—	(4,904,977)
Subsidiaries (Note 6) Proceeds from:	(2,063,923,182)	-	-
	200 404 274	121 040 299	120 590 200
Redemption of financial assets at FVPL (Note 32)	300,404,374	121,949,288	120,589,306
Disposal of property and equipment	181,013	123,547	10,455,402
Decrease (increase) in other noncurrent assets (Note 36)	321,123,851	(409,172,651)	(5,432,721)
Increase (decrease) in dealers' deposits and other noncurrent	<i></i>		
liabilities (Note 35)	62,655,500	42,739,353	(5,368,235)
Net cash used in investing activities	(2,533,545,981)	(825,741,471)	(257,048,557)

(Forward)



		Years Ended D	ecember 31
	2022	2021	2020
CASH FLOWS FROM FINANCING ACTIVITIES (Note 35)			
Proceeds from availment of:			
Short-term loans (Note 19)	₽500,000,000	₽-	₽1,500,000,000
Long-term loans (Note 20)	1,600,000,000		
Issuance of capital stock (Note 21)		1,250,000,798	-
Payments of:			
Lease liabilities (Note 15)	(360,864,550)	(204,302,941)	(203,225,951)
Short-term loans (Note 19)	_	(1,050,000,000)	(1,000,000,000)
Interest	(221,614,458)	(194,954,854)	(221,822,567)
Dividends (Note 21)	(50,512,805)	(33,675,208)	(15,313,210)
Long-term loans (Note 20)	(50,000,000)	(50,000,000)	(50,000,000)
Net cash provided by (used in) financing activities	1,417,008,187	(282,932,205)	9,638,272
NET INCREASE (DECREASE) IN CASH	501,951,316	(122,507,536)	100,305,379
EFFECT OF EXCHANGE RATE CHANGES ON CASH	2,212,953	247,925	(332,437)
CASH AT BEGINNING OF YEAR (Note 8)	485,414,521	607,674,132	507,701,190
CASH AT END OF YEAR (Note 8)	₽989,578,790	₽485,414,521	₽607,674,132

# SHAKEY'S PIZZA ASIA VENTURES INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# 1. General Information

#### **Corporate Information**

Shakey's Pizza Asia Ventures Inc., doing business under the name and style of Shakey's (SPAVI or the Parent Company), was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on February 14, 1974. The Parent Company and its subsidiaries (collectively referred to as "the Group") are involved primarily in the development, operations and franchising of fast casual restaurants under the trade names "Shakey's", "Peri-Peri" and "Potato Corner".

On December 15, 2016, the common shares of the Parent Company were listed and traded in the Philippine Stock Exchange (PSE) under the trading name "PIZZA".

The registered office address of the Parent Company is 15Km East Service Road corner Marian Road 2, Barangay San Martin de Porres, Parañaque City 1700.

<u>Approval and Authorization for the Issuance of the Consolidated Financial Statements</u> The consolidated financial statements were approved and authorized for issuance by the Board of Directors (BOD) on April 13, 2023.

# 2. Basis of Preparation and Consolidation, and Statement of Compliance

# **Basis of Preparation**

The consolidated financial statements have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVPL) which are carried at fair value. The consolidated financial statements are presented in Philippine peso, which is the Group's functional currency.

#### Statement of Compliance

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis of Consolidation**

The consolidated financial statements comprise the financial statements of the Parent Company and its wholly-owned subsidiaries as at December 31. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using uniform accounting policies for like transactions and other events with similar circumstances.

Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and when it has the ability to affect those returns through its power over the investee.

Specifically, the Parent Company controls an investee if and only if the Parent Company has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee),
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns.



Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee,
- Rights arising from other contractual arrangements, and
- The Group's voting rights and potential voting rights.

The Parent Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Parent Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

Principal Activities	Incorporation	a 1 . (a.()
	meorporation	Ownership (%)
Manufacturer of pizza dough and pastries	Philippines	100%
Restaurant business	Singapore	100%
Trademark	British Virgin	100%
	Islands	
Trademark	Hong Kong	100%
Trademark	Philippines	100%
Trademark	Hong Kong	100%
Trading of goods	Philippines	100%
Restaurant business	Philippines	100%
	dough and pastries Restaurant business Trademark Trademark Trademark Trademark Trademark Trademark Trademark	dough and pastriesRestaurant businessSingaporeTrademarkBritish VirginIslandsTrademarkHong KongTrademarkPhilippinesTrademarkHong KongTrademarkHong KongTrademarkHong KongTrademarkHong KongTrademarkHong KongTrademarkHong KongTrademarkHong KongTrading of goodsPhilippines

The consolidated financial statements include the accounts of the Parent Company and the following subsidiaries:

# 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective as at January 1, 2022. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.



Unless otherwise indicated, adoption of these new standards did not have an impact on the consolidated financial statements of the Group.

- Amendments to PFRS 3, *Reference to the Conceptual Framework*
- Amendments to PAS 16, Plant and Equipment: Proceeds before Intended Use
- Amendments to PAS 37, Onerous Contracts Costs of Fulfilling a Contract
- Annual Improvements to PFRSs 2018-2020 Cycle
  - Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*
  - Amendments to PFRS 9, *Financial Instruments*, *Fees in the '10 per cent' test for derecognition of financial liabilities*
  - Amendments to PAS 41, Agriculture, Taxation in fair value measurements

#### Standards Issued but Not Yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

#### Effective beginning on or after January 1, 2023

- Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction
- Amendments to PAS 8, Definition of Accounting Estimates
- Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

# Effective beginning on or after January 1, 2024

• Amendments to PAS 1, Classification of Liabilities as Current or Non-current

# Effective beginning on or after January 1, 2025

• PFRS 17, Insurance Contracts

# Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

#### 4. Summary of Significant Accounting and Financial Reporting Policies

The following is the summary of significant accounting policies applied in preparing the consolidated financial statements:

#### **Business Combinations and Goodwill**

Business combinations are accounted for using the acquisition method. This involves recognizing identifiable assets (including previously unrecognized intangible assets) and liabilities (including contingent liabilities and excluding future restructuring) of the acquired business at fair value.

If the business combination is achieved in stages, any previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognized in the consolidated statement of comprehensive income. It is then considered in the determination of goodwill or gain on bargain purchase.



Acquisitions that do not constitute businesses are recognized as asset acquisitions. In such cases, the acquirer shall identify and recognize the individual identifiable assets acquired and liabilities assumed. The costs shall be allocated to the individual identifiable assets and liabilities on the basis of their relative fair values at the date of acquisition. Such a transaction or event does not give rise to goodwill.

Contingent consideration, resulting from business combinations, is valued at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PFRS 9, is measured at fair value with the changes in fair value recognized in the consolidated statement of comprehensive income in accordance with PFRS 9. Other contingent consideration that is not within the scope of PFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

Goodwill acquired in a business combination is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group reassesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in the consolidated statement of comprehensive income.

If the initial accounting for business combination can be determined only provisionally by the end of the period by which the combination is effected because the fair values to be assigned to the acquiree's identifiable assets and liabilities can be determined only provisionally, the Group accounts for the combination using provisional values. Adjustments to those provisional values as a result of completing the initial accounting shall be made within twelve (12) months from the acquisition date. The carrying amount of an identifiable asset, liability or contingent liability that is recognized as a result of completing the initial accounting shall be calculated as if its fair value at the acquisition date had been recognized from that date. Goodwill or any gain recognized shall be adjusted from the acquisition date by an amount equal to the adjustment to the fair value at the acquisition date of the identifiable asset, liability being recognized or adjusted.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit (CGU) and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

A contingent liability recognized in a business combination is initially measured at its fair value. Subsequently, it is measured at the higher of the amount that would be recognized in accordance with the requirements for provisions in PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, or the amount initially recognized less (when appropriate) cumulative amortization recognized in accordance with the requirements for revenue recognition.



Impairment is determined by assessing the recoverable amount of the CGU (group of CGUs), to which the goodwill relates. When the recoverable amount of the CGU (group of CGUs) is less than the carrying amount, an impairment loss is recognized. When goodwill forms part of a CGU (group of CGUs) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained.

#### Current versus Noncurrent Classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/noncurrent classification.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within twelve months after the reporting date, or;
- Cash unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting date, or;
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting date.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and noncurrent liabilities, respectively.

#### **Financial Instruments**

#### Financial Assets

*Initial Recognition and Measurement.* Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (FVOCI), and FVPL.

The classification at initial recognition depends on the contractual cash flow characteristics of financial assets and the Group's business model for managing them. The initial measurement of financial assets, except for those classified as FVPL, includes the transaction cost. The exception is for trade receivables that do not contain a significant financing component. These are measured at the transaction price determined under PFRS 15, *Revenue*.

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at instrument level.



The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Subsequent Measurement. For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVPL

The Group has no financial assets at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments) and financial assets at FVOCI with recycling of cumulative gains and losses (debt instrument) as at December 31, 2022 and 2021.

*Financial Assets at Amortized Cost (Debt Instruments).* The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows, and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

Financial assets at amortized cost are classified as current assets when the Group expects to realize the asset within 12 months from reporting date. Otherwise, these are classified as noncurrent assets.

As at December 31, 2022 and 2021, the Group's financial assets at amortized cost consist of cash, trade and other receivables and rental and other deposits included in "Rental deposits" in the consolidated statements of financial position (see Notes 8, 9 and 16).

*Financial assets at FVPL*. Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value recognized in the consolidated statement of comprehensive income.

This category includes derivative instruments and listed equity investments which the Group had not irrevocably elected to classify at FVOCI. Dividends on listed equity investments are recognized as other income in the consolidated statement of comprehensive income when the right of payment has been established. A derivative embedded in a hybrid contract, with a financial liability or non-financial host, is separated from the host and accounted for as a separate derivative if: the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognized in profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.



As at December 31, 2021, the Group has investment in unit investment trust fund (UITF) classified as financial assets at FVPL (see Note 12).

*Impairment.* The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Group considers a financial asset in default when contractual payments are 360 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering contractual cash flows.

*Derecognition.* A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.



# Financial liabilities

*Initial Recognition and Measurement.* Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include short-term and long-term loans payable, accounts payable and other current liabilities (excluding statutory liabilities) (see Notes 17, 19 and 20), and dealers' deposits and other noncurrent liabilities.

The Group has no financial liabilities at FVPL and derivatives designated as hedging instruments in an effective hedge.

*Subsequent Measurement*. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in the consolidated statements of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in interest expense in the consolidated statements of comprehensive income.

*Derecognition.* A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statements of comprehensive income.

# Classification of Financial Instruments Between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity; or
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

#### "Day 1" Difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which is not



observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference.

#### Debt Issue Costs

Debt issue costs are deducted against long-term debt and are amortized over the terms of the related borrowings using the effective interest method.

#### Prepayment Option

If the Group revises its estimates of payments or receipts, the Group shall adjust the carrying amount of the financial asset or financial liability (or group of financial instruments) to reflect actual and revised estimated cash flows. The entity recalculates the carrying amount by computing the present value of estimated future cash flows at the financial instrument's original effective interest rate or, when applicable, the revised effective interest rate calculated. The adjustment is recognized in the consolidated statement of comprehensive income as income or expense.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level of input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The fair value information is presented in Note 32.



# Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to set-off the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

# Cash

Cash includes cash on hand and in banks.

# Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). Costs incurred in bringing each product to its present location and condition are accounted for as follows:

Finished goods	-	determined using the moving average method, cost includes direct materials and labor and a proportion of manufacturing overhead costs based on normal operating capacity but excluding borrowing costs.
Raw materials and merchandise	-	determined using the moving average method.

NRV of finished goods is the estimated selling price in the ordinary course of business less estimated costs necessary to make the sale. NRV of raw materials is the current replacement cost.

# Property and Equipment

Property and equipment are stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation, amortization and any impairment in value. The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the property and equipment to the location and condition necessary for it to be capable of operating in the manner intended by management. Such cost includes the cost of replacing part of such property and equipment when that cost is incurred if the recognition criteria are met. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance costs, are normally charged to net income in the consolidated statement of comprehensive income in the year such costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.

When each major repair and maintenance is performed, its cost is recognized in the carrying amount of the item of property and equipment as a replacement if the recognition criteria are satisfied. Such major repairs and maintenance is capitalized and amortized over the next major repairs and maintenance activity.

Each component of an item of property and equipment with a cost that is significant in relation to the total cost of the item of property and equipment is depreciated separately.



Depreciation and amortization commence once the assets are available for use. Depreciation and amortization are computed using the straight-line basis over the following estimated useful lives of the property and equipment:

Category	Number of year(s)
Building	15-20
Leasehold improvements	2-10 or term of the lease whichever is shorter
Furniture, fixtures and equipment	2-10
Machinery and equipment	2-3
Transportation equipment	2-7
Cost of shops and maintenance tools	3-10
Glassware and utensils	2

The useful lives and depreciation and amortization method are reviewed at each reporting date, and adjusted prospectively, if appropriate.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the item of property and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in net income in the consolidated statement of comprehensive income in the year the asset is derecognized.

Fully depreciated assets are retained in the account until they are no longer used although no further depreciation is charged to current operations.

Construction in progress is stated at cost. This includes cost of construction and other direct costs related to the asset being constructed. Construction in progress is transferred to the related property and equipment when the construction or installation and related activities necessary to prepare the property and equipment for their intended use have been completed, and the property and equipment are ready for use. Construction in progress is not depreciated until such time as the relevant assets are completed and put into operational use.

#### Intangible Assets

The cost of intangible assets acquired in a business combination such as trademarks is the fair value as at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Following initial recognition, intangible assets are carried at cost less any accumulated amortization in the case of intangible assets with finite lives, and any accumulated impairment losses.

Intangible assets with finite lives such as software and franchise right are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of comprehensive income in the expense category that is consistent with the function of the intangible assets.



Amortization commences once the assets are available for use. Amortization are computed using the straight-line basis over the following estimated useful lives of the intangible assets with finite life:

Category	Number of year(s)
Software	10-15
Franchise right	7

Intangible assets with indefinite useful lives, such as goodwill and trademarks, are tested for impairment annually or more frequently if an indication of impairment exists either individually or at the CGU level. Such intangibles are not amortized. Intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

An intangible asset is derecognized upon disposal (i.e., at the date the recipient obtains control) or when no future economic benefits are expected from its use or disposal. Any gain or loss arising upon derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of comprehensive income.

#### Impairment of Nonfinancial Assets

The Group assesses at each financial reporting date whether there is an indication that property and equipment, software, franchise right and right-of-use assets are impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value, less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset.

For assets excluding goodwill, an assessment is made at each financial reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated.

A previously recognized impairment loss (except for goodwill) is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. The increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of comprehensive income. After such a reversal, the depreciation and amortization are adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

The following criteria are also applied in assessing impairment of specific nonfinancial assets:

*Trademarks and Goodwill.* Goodwill and trademarks are reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Impairment is determined for goodwill and trademarks by assessing the recoverable amount of the CGU, to which the goodwill and trademarks relates. Where the recoverable amount of the cash-



generating unit (or group of CGUs) is less than the carrying amount of the cash-generating unit (or group of CGUs) to which the goodwill and trademarks has been allocated, an impairment loss is recognized in the consolidated statement of comprehensive income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Group performs its annual impairment test of goodwill and trademarks on December 31 of each year.

#### Dealers' Deposits

Dealers' deposits are initially recognized at fair value. The discount is recognized as deferred credits and amortized over the estimated remaining term of the deposits using the effective interest method.

# Equity

*Capital Stock.* Capital stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as deduction from proceeds, net of tax.

*Additional Paid-in Capital (APIC).* APIC represents the amount paid in excess of the par value of the shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in APIC as a deduction from proceeds, net of tax.

*Retained Earnings*. Retained earnings represent accumulated earnings of the Group less dividends declared and any adjustments arising from application of new accounting standards, policies or correction of errors applied retrospectively.

#### Dividends on Capital Stock

Cash dividends on common shares are recognized as liability and deducted from retained earnings upon declaration by the BOD.

Stock dividends on common shares are measured based on the total par value of declared stock dividend. Stock dividends are deducted from retained earnings when the BOD's declaration is ratified by the shareholders.

Cash dividends are recognized as liability and deducted from equity when declared. Stock dividends are treated as transfers from retained earnings to paid-in capital. The Group may declare dividends only out of its unrestricted retained earnings.

*Other Components of Equity.* Other components of equity comprise items of income and expense, including reclassification adjustments and actuarial gains and losses on pensions that are not recognized in net income in the consolidated statement of comprehensive income as required or permitted by other PFRS.

#### Revenue from Contracts with Customers

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as a principal or as an agent. The Group has concluded that it is acting as principal in majority of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

*Restaurant Sales.* Revenue from restaurant sales is recognized point in time when the related orders are served.



*Sale of goods.* Revenue from sales of goods consists of revenue from sale of materials and equipment. Transaction price of merchandise sales, which excludes discounts, returns, rebates and sales taxes, is normally received and recorded point in time.

*Franchise Revenue.* Initial franchise fee is recognized on a straight-line basis over the term of the franchise agreement, which ranges from 5 to 10 years. The transaction price for franchise agreement is discounted, using the rate that would be reflected in a separate financing transaction between the Group and its customers at contract inception, to take into consideration the significant financing component. In instances where a significant financing component has been identified from its contracts with customers, this is recognized as interest expense in the consolidated statement of comprehensive income.

Other franchise revenues consisting of royalty fees and various reimbursements from franchisees are recognized when earned.

*Interest Income.* Revenue is recognized point in time as the interest accrues, using the EIR that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

#### Contract Balances

*Contract Assets.* A contract asset is a conditional right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional. The Group has no contract assets as at December 31, 2022 and 2021.

*Trade Receivables.* A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

*Contract Liabilities.* A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

Further, the Group has a loyalty points program which allows customers to accumulate points that can be applied to customer purchases depending on the actual usage within the next financial year. The liability is recognized when the customer avails the Group's services using the loyalty card. Loyalty points are recognized as revenue upon actual usage or expiration whichever comes first.

#### Cost and Expenses Recognition

Cost and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants. Costs of sales and general and administrative expenses are recognized in net income in the consolidated statement of comprehensive income in the period these are incurred.



#### Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

*Right-of-use assets*. The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term between 2 to 25 years.

Right-of-use assets are subject to impairment. Refer to the accounting policies in section impairment of non-financial assets.

*Lease liabilities*. At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

*Short-term leases and leases of low-value assets.* The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

*Lease Modification*. Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term).

A lessee shall account for a lease modification as a separate lease if both:

• The modification increases the scope of the lease by adding the right to use one or more underlying assets; and



• The consideration for the lease increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, at the effective date of the lease modification a lessee shall:

- Allocate the consideration in the modified contract;
- Determine the lease term of the modified lease; and
- Remeasure the lease liability by discounting the revised lease payments using a revised discount rate. The revised discount rate is determined as the interest rate implicit in the lease for the remainder of the lease term, if that rate can be readily determined, of the lessee's incremental borrowing rate at the effective date of the modification, if the interest rate implicit in the lease cannot be readily determined. The lessee shall account for the remeasurement of the lease liability by:
  - Decreasing the carrying amount of the right-of-use asset to reflect the partial or full termination of the lease for lease modifications that decrease the scope of the lease. The lessee shall recognize in profit or loss any gain or loss relating to partial or full termination of the lease.
  - Making corresponding adjustment to the right-of-use asset for all other lease modifications.

As a practical expedient, a lessee may elect not to assess whether a rent concession occurring as a direct consequence of COVID-19 pandemic is a lease modification and only if all of the following conditions are met:

- The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and,
- There is no substantive change to other terms and conditions of the lease.

Rent concession received from lessors are accounted for as negative variable lease payments in profit or loss.

# Pension

The Group has a funded, noncontributory defined benefit retirement plan covering substantially all of its qualified employees. The plan requires contributions to be made to a separately administered fund. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method.

*Defined Benefit Plans*. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset



Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as part of cost of sales and general and administrative expenses in the consolidated statements of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

Actuarial valuations are made with sufficient regularity that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at reporting date.

#### Foreign Currency-denominated Transactions

Foreign currency-denominated transactions are recorded in Philippine peso using the exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rate at reporting date. Exchange rate differences arising on the settlement and restatement of monetary items at rates different from those at which they were initially recorded are recognized in net income in the consolidated statement of comprehensive income in the year such differences arise. Nonmonetary items denominated in foreign currencies are measured on a historical cost basis and translated using the exchange rate at the date of transaction.

#### Income Tax

*Current Tax.* Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the tax authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date. The Group's current tax expense is calculated using 25% regular corporate income tax (RCIT) rate in 2022 and 2021 or 1%minimum corporate income tax (MCIT) rate in 2022 and 2021, whichever is higher. BMI, SSI and SPCI use Optional Standard Deduction (OSD), while the Parent Company and the remaining subsidiaries incorporated in the Philippines use itemized deductions in the computation of their respective taxable income.

*Net Operating Loss Carryover (NOLCO).* NOLCO is recognized in accordance with the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(b) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2021 and 2022 can be carried over and claimed as a deduction from taxable income for the next five (5) consecutive taxable years immediately following the year of such loss.



*MCIT*. MCIT is calculated as 1% of gross income in 2022 and 2021 of any domestic and resident foreign corporation beginning the fourth taxable year immediately following the taxable year in which such corporation commenced its business operation. Any excess of the MCIT over the normal income tax shall be carried forward and credited against the normal income tax for three (3) immediately succeeding taxable year.

*Deferred Tax.* Deferred tax is provided, using the liability method, on all temporary differences at reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from excess MCIT over the RCIT and unused tax losses in the form of NOLCO, to the extent that it is probable that sufficient future taxable income will be available against which the deductible temporary differences, and the carryforward benefits from MCIT and NOLCO can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets, if any, are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the years when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at reporting date.

Income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of comprehensive income.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same tax authority.

# Value-added Tax (VAT)

Revenues, expenses and assets are recognized net of the amount of sales tax except:

- where the tax incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the tax authority is included as part of receivables or payables in the consolidated statement of financial position.

#### Deferred Input VAT

Deferred input VAT pertains to input VAT on accumulated purchases of property, plant and equipment and service concession assets for each month amounting to  $\mathbb{P}1.00$  million or more. This is amortized over five (5) years or the life of the property, plant and equipment or service concession assets, whichever is shorter, in accordance with the Bureau of Internal Revenue (BIR) regulation.



#### Earnings (Loss) Per Share (EPS)

Basic EPS is computed based on weighted average number of issued and outstanding common shares during each year after giving retroactive effect to stock dividends declared during the year. Diluted EPS is computed as if the stock options were exercised as at the beginning of the year and as if the funds obtained from exercise were used to purchase common shares at the average market price during the year. Outstanding stock options will have a dilutive effect under the treasury stock method only when the fair value of the underlying common shares during the period exceeds the exercise price of the option. Where the outstanding stock options have no dilutive effect and the Group does not have any potential common share nor other instruments that may entitle the holder to common shares, diluted EPS is the same as basic EPS.

#### Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with representing a strategic business unit that offers different products. Financial information on business segments is presented in Note 7 to the consolidated financial statements.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provisions due to the passage of time is recognized as interest expense.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefit is probable.

#### Events After the Reporting Period

Post year-end events that provide additional information about the Group's financial position at reporting period (adjusting events) are reflected in the consolidated financial statements. Post yearend events that are not adjusting events are disclosed in the notes to the consolidated financial statements, when material.

# 5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.



#### Judgments

In the process of applying the Group's accounting policies, management has made judgments which have significant effect on the amounts recognized in the consolidated financial statements and accompanying notes. The judgments are based upon management's evaluation of relevant facts and circumstances as at the date of the consolidated financial statements.

*Right to Access - Performance Obligation Satisfied Over Time.* The Group determines whether it provides a dealer/franchisee with either:

- a right to access the Group's intellectual property through a "Trademark Licensing and Franchise Agreement" throughout the term of the franchise agreement for which revenue is recognized over the term of the franchise agreement, or
- a right to use the Group's intellectual property a "Trademark Licensing and Franchise Agreement" as it exists at the point in time the franchise license is granted for which revenue is recognized at the point in time the franchise can first use and benefit from the franchise license.

In assessing whether the nature of the Group's promise in granting a "Trademark Licensing and Franchise Agreement" is to provide a right to access the Group's intellectual property (i.e., franchise license), the Group considers whether all of the following criteria are met:

- the franchise agreement requires, or the franchisee reasonably expects that the Group will undertake activities that will significantly affect the franchise license to which the franchisee has rights (e.g., advertisements, promotions, campaigns, etc.);
- the rights granted by the franchise license directly expose the franchisee to any positive or negative effects of the Group's activities;
- those activities do not result in the transfer of a good or service to the franchisee as those activities occur.

The Group determined that it has met the all of the criteria mentioned above and concluded that it provides its franchisees with a right to access the Group's franchise license throughout the term of the franchise agreement. Accordingly, revenue from granting franchise license is recognized over the term of the franchise agreement.

Determination of lease term of contracts with renewal and termination options - Group as a Lessee. The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).

As at December 31, 2022 and 2021, the Group's right-of-use assets amounted to  $\mathbb{P}1,443.8$  million and  $\mathbb{P}1,231.5$  million, respectively, and the Group's lease liabilities as at those dates amounted to  $\mathbb{P}1,700.0$  million and  $\mathbb{P}1,480.7$  million, respectively. In 2022, 2021 and 2020, the Group recognized amortization of right-of use assets amounting to  $\mathbb{P}287.9$  million,  $\mathbb{P}155.8$  million and  $\mathbb{P}148.4$  million, respectively. Interest expense on lease liabilities recognized amounted to  $\mathbb{P}102.8$  million,  $\mathbb{P}89.1$  million,  $\mathbb{P}105.8$  million, respectively (see Note 15).



Acquisition of Potato Corner (PC) Business. On March 5, 2022, the Group entered into various purchase agreements (the "Agreements") with Cinco Group for the assets and intellectual property related to the PC business both domestically and internationally. The agreements also include purchase of 100% shares in PCIL and QIL (collectively "the PC offshore entities"). The agreements were considered a linked transactions and accounted as one business combination at the Group's consolidated financial statements.

#### Estimates and Assumptions

The key estimates and assumptions concerning the future and other key sources of estimation uncertainty at reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

*Leases - Estimating the incremental borrowing rate.* The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liability. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates.

As at December 31, 2022 and 2021, the Group's lease liabilities amounted to P1,700.0 million and P1,480.7 million, respectively (see Note 15).

*Determination of Fair Value of Financial Instruments.* Where the fair value of financial assets and liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

The fair values of financial assets and financial liabilities are disclosed in Note 32.

*Impairment of Trade and Other Receivables and Rental and Other Deposits.* The Group uses a provision matrix to calculate ECLs for its trade and other receivables and rental and other deposits. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., customer type and rating).

The provision matrix is initially based on the Group's historical observed default rates. The Group calibrates the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forward-looking information, and ECLs is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's receivables is disclosed in Note 8.



Other than the considerations on the impact of COVID-19 on macroeconomic factors used as inputs to the ECL calculation, there have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

The carrying value of trade and other receivables amounted to P622.9 million and P724.0 million as at December 31, 2022 and 2021, respectively (see Note 9). Allowance for ECL amounted to P9.3 million as of December 31, 2022 and P6.1 million as of December 31, 2021. Provision for ECL was recognized amounted to P3.1 million in 2022 and nil in 2021 and 2020.

The carrying value of rental and other deposits amounted to P254.5 million and  $\oiint{P189.3}$  million as at December 31, 2022 and 2021, respectively (see Note 16). Allowance for unrecoverable rental and other deposits amounted to  $\oiint{P3.3}$  million as at December 31, 2022 and 2020. No provision for unrecoverable deposits was recognized in 2022, 2021 and 2020 (see Note 16).

*Evaluation of Net Realizable Value of Inventories.* The Group writes down the cost of inventories whenever net realizable value of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, changes in prices level or other causes such as the impact of COVID-19 pandemic. The lower of cost and net realizable value of inventories is reviewed at each reporting date. Inventory items identified to be obsolete and unusable are also written off and charged as expense in net income in the consolidated statement of comprehensive income.

There was no provision for (reversal of) inventory obsolescence in 2022, 2021 and 2020. The carrying values of inventories amounted to  $\mathbb{P}1,001.1$  million as of December 31, 2022 and  $\mathbb{P}432.9$  million as of December 31, 2021, net of allowance for inventory obsolescence of  $\mathbb{P}4.33$  million as at December 31, 2022 and 2021 (see Note 10).

*Determination of Impairment of Nonfinancial Assets.* Impairment review is performed when certain impairment indicators are present. Management considered the impact of COVID-19 in its impairment assessment on the Group's property and equipment, software, franchise right and right-of-use assets and has identified the related lease pre-termination costs, if any.

Determining the value in use of property and equipment, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the Group to make estimates and assumptions that can materially affect the consolidated financial statements.

Based on the assessment of management, the Group's nonfinancial assets do not have any indication of impairment as at December 31, 2022 and 2021. No impairment loss was recognized in 2022 and 2021. The carrying value the Group's nonfinancial assets is as follows:

	2022	2021
Property and equipment (see Note 13)	₽1,764,723,405	₽1,373,563,312
Software (see Note 14)	249,428,715	215,612,546
Franchise right (see Note 14)	6,253,328	4,078,374
Right-of-use assets (see Note 15)	1,443,780,579	1,231,516,139
	₽3,464,186,027	₽2,824,770,371



*Recoverability of Goodwill and Trademarks with Indefinite Life.* The Group performs recoverability testing annually or more frequently when there are indications of impairment for goodwill and trademarks with indefinite life. Goodwill acquired through business combination has been allocated to one CGU which is also the operating entity acquired through business combination and to which the goodwill relates. Recoverability testing requires an estimation of the value in use or fair value less cost of disposal of the CGU to which goodwill and trademarks with indefinite life are allocated. Estimating the recoverable amount of the CGU involves significant assumptions about the future results of the business such as long-term revenue growth rate, operating expenses, gross margin and discount rate which were applied to cash flow forecasts. In addition, the assumptions are also subjected to a higher level of estimation uncertainty due to the current economic conditions which have been impacted by the COVID-19 pandemic. The cash flow forecasts were based on financial budgets approved by the BOD covering a five-year period.

The impairment on goodwill and trademark is determined by comparing: (a) the carrying amount of the cash-generating unit; and (b) the present value of the annual projected cash flows for five years and the present value of the terminal value computed under the discounted cash flow method.

The key assumptions used in the impairment test of goodwill and trademarks with indefinite life are as follows:

a. Gross Revenue

On the average, gross revenue of the CGU over the next five years were projected to grow in line with the economy or with nominal Gross Domestic Product. This assumes that the market share of the subsidiaries in their respective industries will be flat on the assumption that the industries also grow at par with the economy. Historically, the business growth had a direct correlation with economic growth. A 5.8% perpetuity growth rate was assumed at the end of the five-year forecast period for Shakey's Pizza Asia Ventures, International Businesses, Bake Master Inc., and Wow Brand Holdings, Inc. while a 2% perpetuity growth rate was used for the newly acquired Potato Corner as management deemed it to be the conservative approach similar to what they have used for business case.

b. Operating Expenses

On the average, operating expenses were projected to increase in relation to revenue growth.

c. Gross Margins

Increased efficiencies over the next five years are expected to result in margin improvements.

d. Discount Rate

The discount rate used to arrive at the present value of future cash flows was the Group's Weighted Average Cost of Capital (WACC). WACC was based on the appropriate weights of debt and equity, which were multiplied with the assumed costs of debt and equity. The discount rates applied to the cash flow projections range from 10.5% to 10.9% in 2022 and 2021.

The carrying amount of goodwill and trademarks with indefinite life are as follows:

	2022	2021
Goodwill (see Note 14)	₽1,324,852,131	₽1,264,082,949
Trademarks (see Note 14)	8,759,352,242	5,550,550,340
	₽10,084,204,373	₽6,814,633,289



The recoverable amount of the CGUs to which the goodwill and trademarks with indefinite lives are allocated is greater than its carrying amount. No impairment loss was recognized on goodwill and trademarks for the years ended December 31, 2022, 2021 and 2020

Determination of Pension Costs. The cost of defined benefit pension plans and present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. Accrued pension cost amounted to P86.6 million and P96.3 million as at December 31, 2022 and 2021, respectively, (see Note 27).

The discount rate is derived by discounting all expected benefit payments using interest rates of government bonds that correspond to the timing of benefit payments, after which, a single discount rate is computed considering the aggregate amount of all discounted values.

The mortality rate is based on publicly available mortality tables in the Philippines and is modified accordingly with estimates of mortality improvements. Future salary and pension increases are based on expected future inflation rates in the Philippines.

Further details about the assumptions used are provided in Note 27.

*Recoverability of Deferred Tax Assets.* The Group performs an annual evaluation of the realizability of deferred tax assets in determining the portion of deferred tax assets which should be recognized. The Group's assessment on the recognition of deferred tax assets on deductible temporary differences is based on the forecasted taxable income of the following period. This forecast is based on the Group's past results and future expectations on revenue and expenses. The effect of COVID-19 pandemic on the macroeconomic factors are also used in developing the assumptions. The Group computes for deferred tax using the 25% corporate tax rate except for its subsidiaries BMI, SPCI and SSI which compute for deferred tax using the OSD effective tax rate of 15%.

Deferred tax assets recognized amounted to P153.5 million and P253.4 million as at December 31, 2022 and 2021, respectively (see Note 30).

*Evaluation of Claims Under Legal and Other Contingencies.* The Group is involved in certain legal actions and claims. The Group's estimate of the probable costs for the resolution of possible legal actions and claims has been developed in consultation with outside legal counsel handling the Group's defense in these matters and is based upon thorough analysis of potential results. Management believes that the ultimate liability or loss recorded in the consolidated financial statements with respect to such obligations, claims and disputes is adequate.

The Group recognized additions amounting  $\mathbb{P}11.4$  million in 2022 and reversal amounting to  $\mathbb{P}1.4$  million in 2021 for legal and other contingencies (see Notes 29 and 34).

*Estimating fair values for the purchase price allocation related to Acquisition of PC business.* The Group acquired PC business on March 5, 2022. The fair value of the net assets of the investee company was determined using a combination of discounted cash flows, which assumed expected future earnings stream attributable to the identified income-generating asset discounted using weighted average cost of capital and fair value less cost to sell valuation method. The Group estimated the cash flows based on average life of the identified assets.



#### 6. Business Combination

#### Acquisition of Potato Corner (PC) Business

On March 5, 2022, the Group entered into various purchase agreements (the "Agreements") with Cinco Group for the assets and intellectual property related to the PC business. The acquisition also involved owning and operating all company-owned stores, as well as serving as brand-owner and franchisor of stores being operated by franchisees both domestically and internationally. The agreements also include purchase of 100% shares in the PC offshore entities. The agreements were considered a linked transactions and accounted as one business combination at the Group's consolidated financial statements.

Potato Corner is a food franchise known for its flavored French fries.

In December 2022, the Group and the seller made amendments in the agreements dated March 5, 2022. As a result of the amendments, the value in exchange for the fair value of the net assets acquired related to the transaction amounted to  $\mathbb{P}2,603.9$  million. The purchase price consideration has been allocated based on relative fair values at date of acquisition. The fair value of the identifiable net assets acquired amounted to  $\mathbb{P}2,540.0$  million at date of acquisition. The current assets acquired composed of cash, receivables, prepayments, and inventories with fair values amounting to  $\mathbb{P}20.5$  million,  $\mathbb{P}14.5$  million,  $\mathbb{P}0.9$  million and  $\mathbb{P}39.0$  million, respectively at date of acquisition. The noncurrent assets acquired composed of property and equipment, security deposits, and trademarks with fair values amounting to  $\mathbb{P}78.0$  million,  $\mathbb{P}42.0$  million and  $\mathbb{P}3,208.8$  million, respectively at date of acquisition. The liabilities assumed composed of accounts payable and other current liabilities assumed is the same with its fair value at date of acquisition except for the trademarks with carrying amount of  $\mathbb{P}2,467.4$  million at date of acquisition. The purchase price allocation resulted to goodwill, trademarks and deferred tax liability amounting to  $\mathbb{P}60.7$  million,  $\mathbb{P}3,208.8$  million,  $\mathbb{P}3,208.8$  million, respectively.

The fair value of property and equipment was measured using the replacement cost method while the fair value of the trademark was measured using the income approach. The revenue growth and discount rates used to measure the fair value of trademark are 2% and 11%, respectively.

As of December 31, 2022, the fair values of the assets acquired assumed were finalized; no changes from the initial recognition were recognized by the Group.

The goodwill of P60.9 million reflects the expected growth in the Group's business and Group management attributes the goodwill to achieving synergies and economies of scale arising from its common processes from its existing operations and contacts with suppliers and other partners to improve cost and efficiency. The goodwill is not deductible for tax purposes.

Had acquisition taken place on January 1, 2022, the consolidated statement of comprehensive income of the Group would have included revenues from contracts with franchisees and customers of P10,349.9 million and net profit of P921.0 million for the year ended December 31, 2022.

The revenue from contracts with customer and net income included in the consolidated statement of comprehensive income for the year ended December 31, 2022, contributed by the acquisition of PC amounted to  $\mathbb{P}1,919.4$  million and  $\mathbb{P}303.3$  million, respectively.



### 7. Segment Information

Segment information is prepared on the following bases:

#### **Business Segments**

For management purposes, the Group is organized into three business activities - Restaurant sales, franchise and royalty fees and commissary sales. This segmentation is the basis upon which the Group reports its primary segment information.

- Restaurant sales comprise revenues from restaurant activities and sale of merchandise and equipment to franchisees.
- Franchise and royalty fees represents payment of subdealers for use of the Shakey's brand.
- Commissary sales comprise third party sales other than aforementioned activities.

#### Inter-segment Transactions

Segment revenue, segment expenses and operating results include transfers among business segments. The transfers are accounted for at competitive market prices charged to unrelated customers for similar services. Such transfers are eliminated upon consolidation.

The Group's chief operating decision maker, monitors operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the consolidated financial statements.

On a consolidated basis, the Group's performance is evaluated based on consolidated net income for the year, EBITDA and EBITDA margin. EBITDA margin pertains to EBITDA divided by gross revenues.

EBITDA and EBITDA margin are non-PFRSs measures.

The following table shows the reconciliation of the consolidated EBITDA to consolidated net income:

	Years Ended December 31					
_	2022	2021	2020			
Consolidated EBITDA	₽2,058,836,689	₽1,021,458,522	₽ 459,339,031			
Depreciation and amortization						
(Note 26)	(636,955,383)	(499,875,646)	(497,433,459)			
Benefit from (provision for) income						
tax (Note 30)	(224,012,857)	(107,699,412)	114,921,887			
Interest expense (Note 28)	(323,971,110)	(292,179,579)	(333,303,573)			
Interest income (Note 8)	504,742	1,276,273	2,886,826			
Consolidated net income (loss)	₽874,402,081	₽122,980,158	(₽253,589,288)			



Business Segment Data The following tables present revenue and income information and certain assets and liabilities information regarding business segments for each of the three years in the period ended December 31:

		Restaurant		Franc	chise and Royalty F	ees	Con	nmissary and Othe	ers	Elimina	ations		Conso	lidated	
	2022	2021	2020	2022	2021	2020	2022	2021	2020	2022	2021	2020	2022	2021	2020
Revenue from contracts with customers	₽12,009,059,163	₽5,388,587,125	₽6,248,779,788	₽723,803,089	₽305,720,125	₽255,117,257	₽517,245,262	₽405,281,225	₽370,489,536	(₽3,108,082,936)	(₽619,160,887)	(₽1,577,615,035)	₽10,142,024,578	₽5,480,427,588	₽5,296,771,546
Net income (loss)	₽752,854,428	(₽143,550,674)	(₽292,343,354)	₽579,770,208	₽218,664,056	₽182,651,564	₽54,355,160	₽50,397,202	₽34,863,740	( <b>₽</b> 512,577,715)	(₽2,530,426)	(₽178,761,238)	₽874,402,081	₽122,980,158	(₽253,589,288)
Interest expense Interest income	312,287,074 (271,268)	281,935,664 (1,231,358)	324,239,685 (2,700,192)	3,642,826 (5,781)	3,132,434 (6,668)	736,725 (1,641)	8,041,210 (227,693)	7,111,481 (38,247)	8,327,163 (184,993)	-	(,,,,,,,,,,,,,-	(	323,971,110 (504,742)	292,179,579	333,303,573 (2,886,826)
Income tax	64,817,471	24,570,587	(197,578,504)	145,017,283	74,533,570	61,628,337	14,178,103	10,186,506	18,339,731	-	(1,591,251)	2,688,549	224,012,857	107,699,412	(114,921,887)
Depreciation and amortization	603,231,555	462,050,114	462,862,745	_	-	_	32,569,233	36,670,937	34,570,714	1,154,595	1,154,595	-	636,955,383	499,875,646	497,433,459
EBITDA	₽1,732,919,260	₽623,774,333	₽294,480,380	₽728,424,536	₽296,323,392	₽245,014,985	₽108,916,013	₽104,327,879	₽95,916,355	(₽511,423,120)	(₽2,967,082)	(₽176,072,689)	₽2,058,836,689	₽1,021,458,522	₽459,339,031
EBITDA Margin													20.3%	18.6%	8.67%
Assets and Liabilities															
Operating assets Deferred tax assets -net	₽20,178,457,308 25,566,418	₽12,859,819,534 248,857,614	₽12,360,967,559 347,966,523	₽3,566,668,451	₽1,386,435,005	₽81,988,104	₽703,041,886 _	₽626,455,376 454,384	₽1,844,940,471 5,152,962	(₽6,765,315,786)	(₱2,485,953,280) (1,355,706)	(₱2,418,076,485) (2,946,957)	₽17,682,851,859 25,566,418	) ) )	₽11,869,819,649 350,172,528
Total assets	₽20,204,023,726	- / /-	₽12,708,934,082	₽3,566,668,451	₽1,386,435,005	₽81,988,104	₽703,041,886	₽626,909,760	₽1,850,093,433	(₽6,765,315,786)	(₽2,487,308,986)	(₽2,421,023,442)	/ /		₽12,219,992,177
Operating liabilities Interest-bearing loans and	₽9,266,733,516	₽3,145,415,483	₽4,044,255,616	₽463,038,268	₽199,492,313	₽193,377,235	₽231,468,528	₽207,294,615	₽184,477,811	(₽5,768,945,661)	(₽838,834,959)	(₽775,079,841)	₽4,192,294,651	₽2,713,367,452	₽3,647,030,821
borrowings Deferred tax liabilities-net	5,790,557,954	3,740,557,954	3,788,597,369	-		-	-		-	679,788,566	-		5,790,557,954 679,788,566		3,788,597,369
Total liabilities	₽15,057,291,470	₽6,885,973,437	₽7,832,852,985	₽463,038,268	₽199,492,313	₽193,377,235	₽231,468,528	₽207,294,615	₽184,477,811	(₽5,089,157,095)	(₽838,834,959)	(₽775,079,841)	₽10,662,641,171	₽6,453,925,406	₽7,435,628,190



Restaurant sales are attributable to revenues from the general public, which are generated through the Group's store outlets while franchise and royalty fees and commissary and others are derived from various franchisees of the Group's trade names. Consequently, the Group has no concentrations of revenues from a single customer or franchisee in 2022 and 2021.

As of December 31, 2022 and 2021, the Group's international operations are considered to be not material in relation to the consolidated financial statements.

The following are the percentage of total assets and revenues in 2022, 2021 and 2020, of the consolidated assets and revenues, respectively, of the Group:

	Years Ended December 31		Years Ei	31		
	Total A	ssets	Revenue			
-	2022	2021	2022	2021	2020	
Shakey's International Limited (SIL)	0.01%	0.00%	0.03%	0.07%	0.9%	
Shakey's Pizza Regional Foods Limited (SPRFL)	0.00%	0.06%	0.08%	0.07%	0.09%	
PC International Limited (PCIL)	0.64%	_	1.29%	_	_	
Queensview International Limited (QIL)	10%	_	0.00%	_	-	

### 8. Cash

	2022	2021
Cash on hand	₽323,566,155	₽153,112,015
Cash in banks	666,012,635	332,302,506
	<b>₽</b> 989,578,790	₽485,414,521

Cash in banks earn interest at the respective bank deposit rates. Interest income on cash amounted to P0.5 million and P1.3 million or the years ended December 31, 2022, 2021 and 2020 respectively.

#### 9. Trade and Other Receivables

	2022	2021
Trade:		
Franchisee	<b>₽</b> 379,564,504	₽234,363,067
Third parties	334,644,122	203,929,298
Related parties (see Note 18)	24,913,919	25,928,331
Royalty receivable	170,138,255	85,992,882
Nontrade receivable from:		
National Advertising Fund (NAF)	50,225,215	35,583,471
Franchisees	63,775,172	52,442,190
Employees	31,425,291	18,854,882
Others	87,645,560	73,008,253
	1,142,332,038	730,102,374
Less allowance for ECL	(9,265,646)	(6,119,007)
	₽1,133,066,392	₽723,983,367



Below are the terms and conditions of the financial assets:

- Trade receivables are non-interest bearing and are normally collectible within 10 days.
- Royalty receivable is being collected from dealers on the 20th day of the following month.
- Receivable from National Advertising Fund (NAF) pertains to reimbursable advertising and promotion expenses from dealers which will be applied on future dealer remittances.
- Receivable from franchisees pertains to receivables for transactions other than sale of goods such as management fees, freight and gas expenses and are non-interest bearing and generally have 30 to 45 days' term.
- Receivables from employees, which represent mainly salary loan, are interest-free and are being collected through salary deduction for a period ranging from 6 months to 1 year.
- Other receivables consist mainly of receivables from cooperatives and freight charges which are non-interest bearing and generally have 30 to 45 days' term.
- For terms and conditions of related party receivables, refer to Note 18.

		2022			2021	
	Receivables				Receivables	
	Trade and	from		Trade and	from	
	Others	Employees	Total	Others	Employees	Total
Balance at beginning of year	₽4,873,440	₽1,245,567	₽6,119,007	₽4,873,440	₽1,245,567	₽6,119,007
Provision (see Note 24)	3,146,639	_	3,146,639	_	_	_
Balance at year-end	₽8,020,079	₽1,245,567	₽9,265,646	₽4,873,440	₽1,245,567	₽6,119,007

The movements of allowance for ECL are as follows:

For the years ended December 31, 2022, 2021 and 2020, the Group used the simplified provision matrix approach in estimating the ECL on trade and other receivables.

#### 10. Inventories

	2022	2021
At cost:		
Finished goods	₽10,117,799	₽6,345,557
Raw materials - food	43,882,543	47,225,394
Raw materials - packaging	7,973,034	7,424,562
At NRV-	, , ,	, ,
Merchandise	939,140,684	371,880,713
	₽1,001,114,060	₽432,876,226

The cost of the merchandise inventories carried at NRV amounted to ₱943.5 million and ₱376.1 million as at December 31, 2022 and 2021, respectively.

The cost of merchandise and materials charged to cost of sales in the consolidated statements of comprehensive income amounted to  $\mathbb{P}4,469.3$  million in 2022 and  $\mathbb{P}2,231.6$  million in 2021 (see Note 23).

Allowance for inventory obsolescence amounted to ₱4.3 million as at December 31, 2022, 2021 and 2020.

No provision (reversal) for inventory obsolescence was recognized in 2022, 2021 and 2020.



#### 11. Prepaid Expenses and Other Current Assets

	2022	2021
Advances to suppliers	₽623,699,846	₽79,635,553
Input VAT	_	19,052,627
Prepaid expenses	58,823,884	23,905,166
Prepaid taxes	48,360,623	64,963,443
	<b>₽</b> 730,884,353	₽187,556,789

Advances to suppliers represent payments for items purchased or goods yet to be delivered or services to be rendered.

Prepaid expenses pertain to advance payments for insurance, dues, rent and subscription and are amortized monthly over a period of one year.

#### 12. Financial Assets at FVPL

Movements of this account are as follows:

	2022	2021
Cost:		
Balance at beginning of year	₽300,000,000	₽120,000,000
Additions	_	300,000,000
Redemption	(300,000,000)	(120,000,000)
Balance at end of year	_	300,000,000
Accumulated Unrealized Fair Value Change		
Balance at beginning of year	_	_
Fair value gain (see Note 29)	404,374	1,949,288
Redemption	(404,374)	(1,949,288)
Balance at end of year	_	_
Net carrying value	₽-	₽300,000,000

The Group's investments in financial assets at FVPL consist of UITF, which have no holding period and are callable any time by the Issuer.

Fair value gain on financial assets at FVPL included in "Other income" in the consolidated financial statements amounted to P0.4 million in 2022 and P1.9 million in 2021 (see Note 29).



# 13. Property and Equipment

						Cost of Shops			
		Leasehold	Furniture,	Machinery	-	and	<b>C1</b>		
	D 11	Improvements	Fixtures and	and	Transportation	Maintenance	Glassware	Construction	<b>T</b> 1
	Building	(Note 6)	Equipment	Equipment	Equipment	Tools	and Utensils	in-progress	Total
Cost	D257 100 (22	D1 202 501 707	D1 151 005 (12	D225 792 027	<b>D25</b> 594 000	D17 100 045	D10 220 005	D47 510 417	D2 046 002 427
Balance at December 31, 2020 Additions	₽257,100,633	, , ,	₽1,151,895,613	₽225,782,037 1,550,560	₽25,584,990 850,000	₽17,189,945	₽18,329,085	₽47,518,417	₽2,946,902,427
	_	89,510,308 (8,578,070)	71,510,977	, ,	830,000	8,848,206	3,185,493	104,682,278	280,137,822
Disposals Reclassification	7,840,386	13,877,556	(168,393)	(6,521,954)	-	—	_	(21,717,942)	(15,268,417)
Balance at December 31, 2021	264,941,019	1,298,311,501	1,223,238,197	220,810,643	26,434,990	26,038,151	21,514,578	130,482,753	3,211,771,832
Balance at December 51, 2021	204,941,019	1,290,511,501	1,223,230,197	220,010,045	20,434,990	20,030,131	21,314,370	130,402,733	5,211,771,052
Additions	201,486	349,848,646	207,740,822	15,607,393	13,293,444	12,640,449	15,815,870	94,901,984	710,050,094
Disposals	(165,153)	(866,707)	(2,094,403)	_	(1,832,767)	_	_	_	(4,959,030)
Balance at December 31, 2022	264,977,352	1,647,293,440	1,428,884,616	236,418,036	37,895,667	38,678,600	37,330,448	225,384,737	3,916,862,896
Accumulated Depreciation									
Balance at December 31, 2020	47,879,657	686,340,678	643,780,347	105,247,302	16,218,412	10,594,280	17,207,528		1,527,268,204
Depreciation	47,879,037	080,540,078	045,780,547	105,247,502	10,210,412	10,394,280	17,207,528	_	1,527,200,204
(see Notes 23, 24 and 26)	18,442,868	116,310,445	151.076.002	26,958,119	168,791	10,826,163	2,181,659	_	325,964,047
Disposals		(8,348,288)	(146,240)	(6,529,203)				_	(15,023,731)
Balance at December 31, 2021	66,322,525	794,302,835	794,710,109	125,676,218	16,387,203	21,420,443	19,389,187	_	1,838,208,520
Depreciation	, ,	, ,	, ,	, ,	, ,	, ,	, ,		, , ,
(see Notes 23, 24 and 26)	17,039,423	116,176,728	144,751,454	18,519,486	4,575,404	9,802,475	5,528,346	_	316,393,316
Disposals		(83,333)	(789,726)		(1,589,286)			_	(2,462,345)
Balance at December 31, 2022	83,361,948	910,396,230	938,671,837	144,195,704	19,373,321	31,222,918	24,917,533	_	2,152,139,491
Net Book Value									
Balance at December 31, 2021	₽198,618,494	₽504,008,666	₽428,528,088	₽95,134,425	₽10,047,787	₽4,617,708	₽2,125,391	₽130,482,753	₽1,373,563,312
Balance at December 31, 2022	₽181,615,402	₽736,897,210	₽490,212,779	₽92,222,332	₽18,522,346	₽7,455,682	₽12,412,915	₽225,384,737	₽1,764,723,405



There are no idle assets as at December 31, 2022 and 2021. The Group has no property and equipment that are used as collateral for existing loans payable.

Net book value of property and equipment transferred to franchisees as part of the franchising agreement amounted to  $\mathbb{P}4.6$  million in 2022 and  $\mathbb{P}6.9$  million in 2021.



#### 14. Intangible Assets

The Group's intangible assets consist of:

	2022	2021
Goodwill (see Note 6)	₽1,324,852,131	₽1,264,082,949
Trademarks (see Note 6)	8,759,352,242	5,550,550,340
Software	249,428,715	215,612,546
Franchise right	6,253,328	4,078,374
	₽10,339,886,416	₽7,034,324,209

In 2016, goodwill amounting to P1,078.6 million was recognized in connection with the acquisition of BMI while trademarks amounting to P4,987.1 million related to pizza business was recognized and treated as acquisition of assets based on relevant accounting standards since such transaction did not qualify as an acquisition of a business.

In 2019, the Group acquired the Peri-Peri business from I-Foods, Inc. including the properties, assets and rights which are related to or are used in the said business. Such transaction was accounted for as an acquisition of a business and additional goodwill and trademarks amounting to P185.5 million and P562.2 million, respectively, were recorded as at the date of acquisition.

On August 24, 2020, the Group entered into a master franchise agreement for a consideration of P5.0 million (\$0.1 million) with Supertea (Int) Pte. Ltd. (Supertea), whereby Supertea granted the Group the following:

- the exclusive right and license to develop and operate the Business, provide the services and sell the products, from the R&B Tea Outlets;
- the exclusive right and license, subject to the fulfillment of certain conditions, to grant franchisees for R&B Tea Outlet to third parties (Sub-Franchisees) by entering into sub-franchise agreements in the form approved and/or provided by Supertea in writing; and
- the non-exclusive right and license to use the Intellectual Property strictly in connection with the aforesaid.

The license does not include the right to sell, provide or distribute any products or services through channels other than the R&B Outlets, or selected outlets as set out in the master franchise agreement.

The master franchise agreement is effective from August 20, 2020 and continue for the initial term of seven (7) years, unless otherwise terminated or renewed.

On November 17, 2021, the Group executed a deed of assignment with DBE Project, Inc. acquiring the Project Pie Design Build Eat trademark for a consideration of ₱1.2 million.

On April 2, 2019, SPAVI and I-Foods, Inc. (IFI) entered into a purchase agreement (the "Agreement") for the rights, title and interest to the Peri-Peri (P2) Business, including the properties, assets, and rights which are related to or are used in the P2 Business.

P2 Business is a casual and full-service restaurant brand in the Philippines. The restaurant offers variety of food and sauces such as peri-peri chicken, pizza and pasta.

On June 1, 2019 (the acquisition date), SPAVI and WBHI, a newly-incorporated subsidiary, executed a deed of assignment, wherein SPAVI, assigned, transferred and conveyed all its rights under the Agreement, except with respect to SPAVI's rights under the Agreement pertaining to Trademarks, Know-How and Confidential Information, and Intellectual Properties (collectively, the "Intangible



Assets") of the P2 Business, to WBHI. Subsequently, WBHI and IFI executed a deed of absolute sale of assets wherein I-Foods sold, transferred and conveyed to WBHI the title, rights, material and physical possession of, and interest in, the assets related to the P2 Business for ₱212.3 million. On the same date, as part of the acquisition of the P2 business, SPAVI acquired 100% ownership of AWIL, which is the owner of the intangible assets relevant to the P2 Business for ₱562.2 million.

Total consideration for the acquisition of the P2 business amounted to P774.5 million, such transaction was accounted for as an acquisition of a business and additional goodwill and trademarks amounting to P185.5 million and P562.2 million, respectively were recorded as at the date of acquisition. The fair value of the identifiable assets acquired, excluding trademark, amounted to P26.8 million.

Increase in trademarks and goodwill as of December 31, 2022 amounting to  $\textcircledarrow3,208.8$  million and  $\textcircledarrow60.85$  million, respectively, pertains to PC acquisition. Further details are discussed in Note 6.

	Software	Franchise Right
Cost		
Balance at December 31, 2020	₽263,318,449	₽4,964,977
Additions	_	_
Balance at December 31, 2021	263,318,449	4,964,977
Additions	56,556,757	2,884,236
Balance at December 31, 2022	319,875,206	7,849,213
Accumulated Amortization		
Balance at December 31, 2020	29,987,206	177,321
Amortization (see Note 25)	17,718,697	709,282
Balance at December 31, 2021	47,705,903	886,603
Amortization (see Note 25)	22,740,588	709,282
Balance at December 31, 2022	70,446,491	1,595,885
Net Book Value		
Balance at December 31, 2022	₽249,428,715	₽6,253,328
Balance at December 31, 2021	215,612,546	4,078,374

The details of the Group's intangible assets with finite life are as follows:

#### 15. Right-of-Use Assets and Lease Liabilities

#### Group as a lessee

The Group has lease contracts for land and building for the use of its office spaces and stores. Lease contracts of office spaces usually have terms of 20 to 25 years while leases of stores usually have terms of 3 to 15 years.

The Group also has certain leases of stores with lease terms of 12 months or less and leases of office equipment with low value. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.



The rollforward analysis of right-of-use assets follows:

	2022	2021
Cost		
Balance at beginning of year	₽1,967,648,594	₽1,808,953,814
Additions	611,244,521	221,482,193
Pre-terminations	(202,078,421)	(50,533,071)
Balance at end of year	2,376,814,694	1,979,902,936
Accumulated Amortization		
Balance at beginning of year	736,132,455	497,489,754
Amortization (see Notes 23, 24 and 26)	287,944,102	155,831,173
Lease concessions	-	117,008,801
Pre-terminations	(91,042,442)	(21,942,931)
Balance at end of year	933,034,115	748,386,797
Net Book Value	₽1,443,780,579	₽1,231,516,139

The rollforward analysis of lease liabilities follows:

	2022	2021
Balance at beginning of year	₽1,480,736,519	₽1,530,603,019
Additions	610,225,027	221,482,194
Interest expense (see Note 28)	102,828,224	89,082,753
Payments	(360,864,550)	(204,302,941)
Pre-terminations	(130,225,864)	(39,119,704)
Lease concessions	(2,681,182)	(117,008,801)
Balance at end of year	1,700,018,174	1,480,736,
Current portion of lease liabilities	58,902,122	92,010,032
Lease liabilities - net of current portion	₽1,641,116,052	₽1,388,726,488

The Group has lease contracts for stores that contains variable payments based on the gross sales. The following provides information on the Group's variable lease payments, including the magnitude in relation to fixed payments:

	As at	December 31,	2022
	Fixed Payments	Variable Payments	Total
Fixed	₽215,689,786	• ₽–	₽215,689,786
Variable rent with minimum payment	203,099,643	143,992,434	347,092,077
Variable rent only	_	2,733,421	2,733,421
	₽418,789,429	₽146,725,855	₽565,515,284
	As at	December 31, 2	2021
	Fixed	Variable	
	Payments	Payments	Total
Fixed	₽146,034,622	₽_	₽146,034,622
Variable rent with minimum payment	67,074,019	60,932,766	128,006,785
Variable rent only	_	1,226,875	1,226,875
	₽213,108,641	₽62,159,641	₽275,268,282



Shown below is the maturity analysis of the undiscounted lease payments:

	2022	2021
1 year	₽352,714,066	₽305,123,153
more than 1 years to 2 years	305,708,932	261,491,608
more than 2 years to 3 years	269,378,506	223,842,918
more than 3 years to 4 years	246,411,328	183,727,478
more than 5 years	1,331,472,556	1,282,603,145

Rent expense on short-term leases and leases of low-value assets amounted to P246.5 million, P88.0 million and P93.1 million for the years ended December 31, 2022, 2021 and 2020, respectively (see Notes 23 and 24).

### 16. Other Noncurrent Assets

	2022	2021
Rental deposits (net of allowance for unrecoverable		
deposits of ₱3.3 million in 2022 and 2021)	₽270,164,541	₽189,287,521
Advances to suppliers	-	400,000,000
	₽270,164,541	₽589,287,521

Advances to suppliers are the Group's initial payment for future investments such as acquisition of assets. These were realized in 2022.

The Group's rental deposits are refundable at the end of the lease term which range from 3 years to 15 years. Accordingly, rental deposits are discounted based on comparable rates for similar financial instruments with rates ranging from 1.08% to 4.95% for the years ended December 31, 2022, 2021 and 2020. The excess of the principal amount of the deposit over its fair value is accounted for as right-of-use asset and amortized over the lease term on a straight-line basis while interest on the deposit is accounted for using the effective interest rate method.

The Group uses a provision matrix to calculate ECLs for rental and other deposits. No provision was recognized in 2022, 2021 and 2020.

The accretion income from rental deposits amounted to  $\mathbb{P}2.0$  million,  $\mathbb{P}3.0$  million and  $\mathbb{P}4.2$  million in 2022, 2021 and 2020, respectively (see Note 29).

#### 17. Accounts Payable and Other Current Liabilities

	2022	2021
Trade:		
Suppliers	₽1,442,515,377	₽483,151,890
Related parties (see Note 18)	127,047,981	61,264,356
Nontrade-		
Suppliers	87,883,647	106,073,835
Accrued expenses:		
Suppliers	169,771,074	127,941,624

<sup>(</sup>Forward)



	2022	2021
Utilities	₽48,513,378	₽29,544,774
Salaries and wages	23,907,449	24,646,206
Customers loyalty	15,635,843	20,994,474
Interest	_	7,656,566
Others	1,536,472	5,569,866
Others	215,402,074	101,791,388
	₽2,132,213,295	₽968,634,979

Below are the terms and conditions of the financial liabilities:

- Trade payables are non-interest bearing and are normally settled in 30 to 90 days' term.
- Nontrade payables consist mainly of reimbursable expenses to officers and employees, payable to contractors and employment agencies which are normally settled in 30 to 90 days' term.
- Accrued expenses, which consist mainly of accrual of rent expense of stores, utilities, employee benefits and incentives, freight, commissions and storage costs are normally settled in 30 to 90 days' term.
- Customers loyalty pertain to accumulated points which are generally applied to customer purchases within the next financial year. Revenue is recognized upon actual usage or expiration whichever comes first.
- Other payables are normally settled in 15 to 45 days' term.
- For terms and conditions of related party payables, refer to Note 17.

Other payables consist of the following:

	2022	2021
Customers' deposits	₽79,152,364	₽10,492,490
Provision (see Note 34)	47,073,871	35,679,548
Withholding tax payable	36,709,532	9,386,172
Output VAT	18,251,158	30,589,527
Retention payable	12,712,780	6,312,771
Fun certificates payable	11,877,495	6,452,560
Others	9,624,874	2,878,320
	₽215,402,074	₽101,791,388

#### 18. Related Party Transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. This includes: (a) individuals owning, directly or indirectly through one or more intermediaries, control, or are controlled by, or under common control with, the Group; (b) associates; and (c) individuals owning, directly or indirectly needs to the Group that gives them significant influence over the Group and close members of the family of any such individual.

#### Approval requirements and limits on the amount and extent of related party transactions

Material related party transactions (MRPT) refers to any related party transactions, either individually, or in aggregate over a twelve (12)-month period with the same related party, amounting to ten percent (10%) or higher of the Group's total consolidated assets based on its latest audited consolidated financial statements.



All individual MRPT shall be approved by at least two-thirds (2/3) vote of the BOD, with at least a majority of the Independent Directors voting to approve the MRPT. In case that a majority of the Independent Directors' vote is not secured, the MRPT may be ratified by the vote of the stockholders representing at least two thirds (2/3) of the outstanding capital stock.

Aggregate RPT transactions within a 12-month period that meets or breaches the materiality threshold shall require the same BOD approval mentioned above.

Outstanding balances at year-end are unsecured and settlement occurs in cash throughout the financial year. There have been no guarantees provided or received for any related party receivables or payables. For the years ended December 31, 2022 and 2021, the Group has not recorded any impairment of receivables on amounts owed by the related parties. The assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.



The Group, in the normal course of business, has significant transactions with the following companies which have common members of BOD and stockholders as the Group:

			Amount/ Volume	Outstanding B	alance		
Category	Nature	Year	of transaction	Receivable (see Note 8)	Payable (see Note 16)	Terms	Conditions
Century Pacific Group Inc. (CI	PGI, Ultimate Parent Company)						
			D0 100 252				
Sales	Sale of goods at prices (normally on	2022	₽8,489,353	₽3,082,080	₽	30-day; non-interest	Unsecured; not impaired
	cost plus basis) mutually agreed	2021	7,685,937	2,389,537	—	bearing	
	upon by both parties	2020	3,219,631		-		
Purchases	Purchase of raw materials and goods	2022	-	-	- 3	30-day; non-interest	Unsecured
	at agreed prices usually on a cost-	2021	_	_	_	bearing	
	plus basis	2021	_		_	ocaring	
Companies with common memb	ers of BOD and stockholders as the Grou						
The Pacific Meat Company Inc	5	P					
Sales	Sale of goods at prices (normally on	2022	17,898,896	9,693,410	- 3	30-day; non-interest	Unsecured; not impaired
	cost-plus basis) mutually agreed upon	2021	17,510,534	14,349,478	_	bearing	, <u>1</u>
	by both parties	2020	27,510,242	) ) · -		6	
Purchases	Purchase of raw materials and goods	2022	248,948,140	_	121,785.346	30-day; non-interest	Unsecured
	at agreed prices usually on a cost-	2021	130,969,714	_	51,919,361	bearing	
	plus basis	2020	45,847,763	_	- ,- ,	8	
DBE Project Inc. (DBE)	1		- , ,				
Trade sales and service income	Sale of goods at prices (normally on	2022	-	2,778,786	- 3	30-day; non-interest	Unsecured; not impaired
	cost-plus basis) mutually agreed	2021	99,814	2,778,786	_	bearing	-
	upon by both parties	2020	534,411			-	
Purchases	Purchase of raw materials and goods	2022	_	_	293.488	30-day; non-interest	Unsecured
l'urenuses	at agreed prices usually on a cost-	2021	1.392.369	_	293,488	bearing	Chibeedrea
	plus basis	2021	1.372.307		275.400	ocaring	
	plus basis	2020	_				
Snow Mountain Dairy Corpora							
Purchases	Purchase of raw materials and goods	2022	-	-	- 3	30-day; non-interest	Unsecured
	at agreed prices usually on a cost-	2021	-	-	-	bearing	
	plus basis	2020	1,142,575				

(Forward)



			Amount/ Volume	Outstanding Ba	alance	_	
Category	Nature	Year	of transaction	Receivable (see Note 8)	Payable (see Note 16	)Terms	Conditions
Century Pacific Food Inc. (CP)	FI)					_	
Sales	Sale of goods at prices (normally on	2022	₽20,536,620	₽9,359,643	<del>P</del> -	30-day; non-interest	Unsecured; not impaired
	cost-plus basis) mutually agreed upon	2021	22,184,403	6,410,531	_	bearing	
	by both parties	2020	10,870,848				
Purchases	Purchase of raw materials and goods	2022	29,380,586	-	4,969,147	30-day; non-interest	Unsecured
	at agreed prices usually on a cost-	2021	19,680,597	_	9,051,507	bearing	
	plus basis	2020	10,188,271			-	
		2022		₽24,913,919	₽127,047,981		
		2021		25,928,331	61,264,356		

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#### Compensation of Key Management Personnel

The salaries and pension costs of key management personnel in 2022, 2021 and 2020 are as follows:

	2022	2021	2020
Salaries	₽157,370,825	₽147,128,102	₽130,971,613
Pension costs	43,299,391	50,828,697	42,533,969
	₽200,670,216	₽197,956,799	₽173,505,582

There are no other short-term and long-term benefits given to the key management personnel.

#### 19. Short-term Loans Payable

	2022	2021
Balance at beginning of year	<del>P</del> –	₽1,050,000,000
Additions	500,000,000	_
Payments	-	(1,050,000,000)
Balance at end of year	₽500,000,000	₽-

The Parent Company availed of several short-term loans amounting to ₱1,500.0 million with interest ranging from 3.50% to 5.50% annum in 2020.

In 2022, the Parent Company availed a short-term loan from the Bank of the Philippine Islands amounting to ₱500.0 million with a 2.30% effective interest rate per annum.

Interest expense pertaining to short-term loans amounting to P9.5 million, P30.9 million and P39.5 million was recognized for the years ended December 31, 2022, 2021 and 2020, respectively (see Note 28).

#### 20. Long-term Loans Payable

Long-term facility loans:

#### BDO Unibank, Inc. (BDO) Loan

On June 8, 2016, the Group entered into an Omnibus Loan and Security Agreement (OLSA) with BDO (the Lender) and SAFHI. The lender provided a term loan facility in the principal amount of P5,000.0 million. The loan is payable within 10 years to commence on the 12<sup>th</sup> month following the availment date. Payments shall be made in 18 consecutive semi-annual installments of P25.0 million and a final payment of P4,550.0 million.

The loan's interest is to be fixed at the higher of 5-year PDST-R2 plus a spread of 0.75% or 4.5% floor rate for the first 5 years, to be repriced at the last 5 years. Management has assessed that the interest rate floor on the loan is an embedded derivative which is not for bifurcation since the market rate approximates the floor rate at the transaction date.

The loan facility also contains a prepayment provision which allows the Group to make optional prepayment in the amount calculated by the lender comprising (i) the outstanding principal amount of the Loan to be prepaid, and (ii) any accrued interest on the principal amount of the Loan being prepaid computed as of the date of prepayment. The prepayment option was assessed as closely related to the loan and thus, was not bifurcated.

On December 22, 2016, the Group notified BDO of its intention to prepay the loan amounting to P1,000.0 million. The exercise of the prepayment option resulted in the revision of estimated future payments and change in the carrying amount of the financial liability. On January 3, 2017, the Group prepaid portion of the loan amounting to P1,000.0 million and the corresponding break funding fee and prepayment penalty amounting to P21.4 million.

As long as any portion of the loan is outstanding and until payment in full of all amounts payable by the Group under the loan documents are made, the Group is required to comply with certain affirmative covenants, unless the Lender shall otherwise give its consent in writing:

- a. Ensure that at all times its obligations will constitute its secured, direct, unconditional and unsubordinated obligations, and any of its residual obligation not satisfied out of the proceeds of the Collateral shall rank and will rank at all times at least *paripassu* in priority of payment and in all other respects with all its unsecured obligations, save for such obligations in respect of which a statutory preference is established solely by operation of law.
- b. The net proceeds from the loan shall be used for the purpose of refinancing the bridge loan.
- c. Financial covenant during the term of the Term Loan:
  - i. its Debt Service Coverage Ratio is at least 1.2x. Debt Service Coverage Ratio is as of the date of determination, the ratio of EBITDA less regular dividends and advances to shareholders over Debt Service. For purposes hereof, "EBITDA" means operating profit before interest, taxes, depreciation and amortization, each item determined in accordance with PFRSs, and the term "Debt Service" means the aggregate amount of the succeeding year's principal amortization for the Loan, interest, fees and other financial charges made or due in respect thereof payable by the Borrower, provided that one (1) year prior to the maturity of the Loan, "Debt Service Coverage Ratio" shall mean the ratio of sum of the beginning cash balance and EBITDA less regular dividends and advances to shareholders over Debt Service;
  - ii. its Debt to Equity Ratio does not exceed 5.0x within the first two years from the Borrowing under the Term Loan and 4.0x thereafter.

The foregoing financial covenant shall be tested every six months based on annual audited or unaudited semi-annual consolidated financial statements. On January 27, 2017, the OLSA was amended to include June 30, 2017 as the commencement date for the testing for the financial covenant ratios.

- d. Within the period required, open and establish the Debt Service Reserve Account (DSRA); and ensure that the funds deposited in the DSRA is at all times maintained in accordance with the agreement. As at December 31, 2022 and 2021, the balances of DSRA has been applied to the loan balance.
- e. Prior to the assignment or transfer of any trade names, copyrights, trademarks, patents and other intellectual property rights or licenses currently held by the Group or any wholly-owned subsidiary of the Group, the Group shall pledge in favor of the Lender, under the terms and conditions of the Pledge under the Omnibus loan and security Agreement, all the outstanding shares of the Group in such wholly-owned subsidiary.

As at December 31, 2022 and 2021, the Group is in compliance with the aforementioned affirmative covenants.



#### Bank of the Philippines Islands (BPI) Loan

On February 24, 2022, the Group entered into a loan agreement with Bank of the Philippines Islands (the Lender). The Lender provided a principal amount of P1,600.0 million, payable in ten years from March 2, 2022 (the value date). The loan has an effective interest rate of 4.3% payable monthly until paid in full.

The loan agreement also contains a prepayment provision which allows the Group to make optional prepayments in the amount of P320.0 million on March 2, 2025, P8.0 million on March 2, 2026, and a final payment of P1,232.0 million on maturity date.

The Group is not subject to any loan covenants from BPI loan.

The breakdown of the loans follows:

	2022	2021
BDO loan - principal	₽3,697,986,963	₽3,750,000,000
Less unamortized debt issue costs	7,429,009	9,442,046
BDO loan - net of unamortized debt issue costs	3,690,557,954	3,740,557,954
BPI loan	1,600,000,000	_
Less current portion of loan payable	47,932,514	47,986,963
Noncurrent portion	₽5,242,625,440	₽3,692,570,991

Interest expense amounting to  $\neq$ 205.9 million,  $\neq$ 166.4 million and  $\neq$ 181.6 million were recognized for the years ended December 31, 2022, 2021 and 2020, respectively (see Note 28).

### 21. Equity

#### Capital Stock

#### Authorized capital stock

The authorized capital stock of the Parent Company is 2,000,000,000 shares at ₱1 par value in 2022 and 2021.

#### Issued and outstanding

	2022	2021
	No. of shares Amount	No. of shares Amount
Beginning of year	<b>1,683,760,178 ₽1,683,760,178</b>	1,531,521,053 ₽1,531,321,053
Additions		152,439,125 152,439,125
End of year	<b>1,683,760,178 ₽1,683,760,178</b>	1,683,760,178 ₽1,683,760,178



Below is the Parent Company's track record of the registration of securities:

Date of SEC Order				
Rendered Effective o	r	Authorized		Issue
Permit to Sell	Event	Capital Stock	Issued Shares	Price
	Registered and Listed Shares			
	(Original Shares)	2,000,000,000	1,179,321,053	₽1.00
December 1, 2016	Initial Public Offering (IPO)			
December 1, 2010	Primary	2,000,000,000	104,000,000	11.26
	Secondary	2,000,000,000	202,000,000	11.26
	Over-allotment Option	2,000,000,000	46,000,000	11.26
August 6, 2021	Issuance	2,000,000,000	152,439,025	7.93
August 9, 2021	Issuance	2,000,000,000	100	8.20

The issued and outstanding shares as at December 31, 2022 and 2021 are held by 41 and 43 equity holders, respectively.

#### **Retained Earnings**

Details of cash dividends declared in 2022 and 2021 are as follows:

	Divie	dend	
	Rate		
Date of Declaration	(per share)	Amount	Record Date
July 15, 2021	₽0.02	₽33,675,208	August 17, 2021
June 20, 2022	0.03	50,512,805	July 4, 2022

There are no outstanding dividends payable as at December 31, 2022 and 2021. Cash dividend declared and paid amounted to ₱50.5 million in 2022 and ₱33.7 million in 2021.

Undistributed earnings of the subsidiaries included in the Group's retained earnings amounting to P282.4 million and P231.2 million as at December 31, 2022 and 2021, respectively, are not available are not available for dividend declaration by the Parent Company until these are declared by the investee companies.

#### APIC

Amount received in excess of the par values of the shares issued amounting to ₱2,451.1 million were recognized as "APIC" as at December 31, 2022 and 2021, respectively.

#### 22. Revenue from Contracts with Customers

Set out below is the disaggregation of the Group's revenue from contracts with customers for the years ended December 31, 2022, 2021 and 2020:

	2022	2021	2020
Revenue source:			
Restaurant sales	₽7,206,297,269	₽3,856,896,913	₽3,829,454,422
Sale of goods	2,535,590,654	1,356,366,336	1,219,937,901
Royalty and franchise fees			
(see Note 33	400,136,655	267,164,339	247,379,223
	₽10,142,024,578	₽5,480,427,588	₽5,296,771,546



	2022	2021	2020
Timing of recognition:			
Goods transferred at a point			
in time	₽10,123,187,575	₽5,457,508,873	₽5,265,608,468
Services rendered over time	18,837,003	22,918,715	31,163,078
	₽10,142,024,578	₽5,480,427,588	₽5,296,771,546

# Contract liabilities

Below are the details of contract liabilities as at December 31, 2022 and 2021:

	2022	2021
Initial franchise fee	₽74,672,181	₽82,197,813
Less current portion	13,445,337	18,965,155
Noncurrent portion	₽61,226,844	₽63,232,658

Movements of contract liabilities arising from initial franchise fees as at and for the years ended December 31, 2022 and 2021 are as follows:

	2022	2021
Balance as at January 1	₽82,197,813	₽89,620,579
Amortization of initial franchise fees	(18,837,004)	(22,918,715)
Initial franchise fees received	8,100,000	11,746,128
Accretion of interest expense (see Note 27)	3,211,372	3,749,821
Balance as at December 31	₽74,672,181	₽82,197,813

As at December 31, 2022, the amounts of initial franchise fees allocated to remaining performance obligations, its accretion of interest expense in the succeeding years, and contract liabilities arising from initial franchise fees are as follows:

	Unamortized	Accretion	Contract liabilities
	initial franchise	of interest	from initial
	fees	expense	franchise fees
Within one year	₽13,445,337	₽2,660,869	₽16,106,206
More than one year	61,226,844	5,200,211	66,427,055
	₽74,672,181	₽7,861,080	₽82,533,261

## 23. Cost of Sales

	2022	2021	2020
Inventory costs (see Note 10)	₽4,469,334,367	₽2,231,590,400	₽2,204,553,069
Salaries, wages and benefits	854,700,420	564,090,965	827,031,643
Depreciation and amortization (see			
Note 26)	590,989,960	464,894,144	453,025,380
Utilities	436,806,339	285,447,117	265,342,629
Outside services	239,770,198	113,920,696	109,040,201
Rent (see Note 15)	246,132,289	87,675,542	92,206,787
Delivery call fees	176,298,984	145,684,145	106,666,672
Supplies	157,112,346	86,613,779	86,344,075
Gas expenses	133,789,783	75,972,071	67,597,940





	2022	2021	2020
Repairs and maintenance	₽57,686,408	₽60,903,968	₽54,643,476
Card charges	30,957,572	15,829,245	17,982,948
Pension costs (see Note 27)	21,322,594	20,500,279	16,806,284
Seminar and training	12,095,750	942,877	634,622
Commissary costs	4,822,778	1,733,483	721,408
Dues and subscription	4,005,890	22,343,628	20,060,633
Others	110,682,723	28,568,824	41,499,542
	₽7,546,508,401	₽4,206,711,163	₽4,364,157,309

# 24. General and Administrative Expenses

	2022	2021	2020
Salaries, wages and benefits	₽361,312,638	₽241,493,636	₽330,577,851
Advertising and promotions	283,890,781	176,819,913	150,360,713
Outside services	164,348,824	95,298,364	130,858,533
Taxes and licenses	98,087,732	105,122,992	149,853,823
Transportation and travel	47,674,426	34,930,982	32,783,940
Depreciation and amortization			
(see Note 25)	45,965,423	34,981,502	44,408,079
Supplies	34,735,283	31,301,760	33,783,403
Pension costs (see Note 26)	26,510,801	32,379,082	25,343,893
Utilities	19,878,150	13,619,760	13,487,441
Start-up costs	18,961,866	2,064,058	1,245,117
Gas expenses	15,207,420	7,669,083	5,304,639
Senior citizen discount	10,717,139	2,794,443	-
Card charges	6,438,226	2,034,205	1,042,342
Insurance	6,228,656	4,852,364	7,756,866
Royalty	4,358,479	29,648,015	12,782,481
Professional fees	3,929,849	1,036,054	1,601,077
Repairs and maintenance	3,472,341	4,238,478	3,806,594
Provision for ECL (see Note 8)	3,146,639	_	_
Directors' fees	1,378,947	1,249,123	1,371,930
Dues and subscriptions	809,884	515,344	565,143
Rent (see Note 14)	368,136	367,260	881,081
Others	65,388,630	14,928,978	24,897,654
	₽1,222,810,270	₽837,345,396	₽972,712,600



#### 25. Personnel Expenses

	2022	2021	2020
Salaries, wages, bonuses and	_0	2021	2020
allowances:			
Cost of sales (see Note 23)	₽834,621,934	₽526,987,995	₽771,835,204
General and administrative			
expense (see Note 24)	329,261,032	227,555,296	317,237,561
SSS, Pag-ibig, Medicare and			
other contributions:			
Cost of sales (see Note 23)	20,078,486	37,102,970	55,196,439
General and administrative			
expense (see Note 24)	28,915,874	13,938,340	13,340,290
Pension costs:			
Cost of sales (see Notes 23			
and 26)	21,322,593	20,500,279	16,806,284
General and administrative			
expense (see Notes 24			
and 26)	28,609,595	32,379,082	25,343,893
· · · ·	₽1,262,809,514	₽858,463,962	₽1,199,759,671

#### 26. Depreciation and Amortization

	2022	2021	2020
Property and equipment:			
Cost of sales (see Note 23)	₽372,179,083	₽309,207,492	₽304,794,400
General and administrative			
expense (see Note 23)	23,745,266	16,409,002	28,827,053
Right-of-use assets:			
Cost of sales (see Note 23)	218,810,877	155,686,652	148,230,980
General and administrative			
expense (see Note 24)		144,521	137,600
Software -			
General and administrative			
expense (see Note 24)	21,510,874	17,718,697	15,266,105
Franchise right -			
General and administrative			
expense (see Note 24)	709,283	709,282	177,321
	₽636,955,383	₽499,875,646	₽497,433,459

#### 27. Pension Costs

The Group has a funded, noncontributory defined benefit pension plan covering substantially all of its qualified employees. The benefits are based on years of service and percentage of compensation during the last year of employment. Based on the Group's retirement plan, employees who completed at least five (5) years of service qualify in the early retirement plan of the Group. Current service cost and interest cost were computed using the financial assumptions at the beginning of the year reflecting the benefits offered under the plan amendment. Any changes in that effect, excluding



amount in net interest, are recognized in OCI. Past service cost recognized as a result of the plan amendment amounted to P19.0 million for the year ended December 31, 2019.

The following tables summarize the components of net pension costs in the consolidated statements of comprehensive income in 2022 and 2021 and accrued pension costs in the consolidated statements of financial position as at December 31, 2022 and 2021. The latest actuarial valuation is as at December 31, 2022.

	2022	2021	2020
Pension costs:			
Current service cost	₽40,276,683	₽47,905,273	₽48,373,849
Net interest cost	12,133,009	5,704,427	3,954,215
Past service cost due to plan			
amendment	-	—	(10,177,887)
	₽52,409,692	₽53,609,700	₽42,150,177
		2022	2021
Accrued pension costs:			
Present value of benefit obligat	ion (PVBO)	₽242,014,435	₽262,655,508
Fair value of plan assets (FVPA	A)	(155,414,641)	(166,394,561)
		₽86,599,794	₽96,260,947

Movements in the PVBO are as follows:

	2022	2021
Balance at beginning of year	₽262,655,508	₽297,527,903
Current service cost	40,276,683	47,905,273
Interest cost	13,098,993	11,270,636
Net actuarial loss (gain)	(61,589,972)	(82,084,789)
Benefits paid:		
From plan assets	(12,426,777)	(11,963,515)
Balance at end of year	₽242,014,435	₽262,655,508

Movements in the FVPA are as follows:

	2022	2021
Balance at beginning of year	₽166,394,561	₽166,289,571
Interest income	8,295,283	6,296,548
Contributions	_	12,000,000
Net actuarial gain (loss)	_	(5,588,630)
Remeasurement – plan asset	(6,848,426)	(639,413)
Benefits paid -		
From plan assets	(12,426,777)	(11,963,515)
Balance at end of year	₽155,414,641	₽166,394,561

Movements in the accrued pension costs (pension asset) are as follows:

	2022	2021
Balance at beginning of year	₽96,260,947	₽131,238,332
Pension costs	45,080,393	52,879,361
Contributions	-	(12,000,000)
Actuarial loss gain	(54,741,546)	(75,856,746)
Balance at end of year	₽86,599,794	₽96,260,947

Amount recognized in OCI are as follows:

	2022	2021	2020
Actuarial gain (loss) - PVBO	₽61,589,972	₽82,084,789	(₽23,528,245)
Actuarial gain (loss) - FVPA	(6,848,426)	(6,228,043)	1,701,966
Deferred income tax	(13,641,238)	(18,738,959)	6,586,418
	₽41,100,308	₽57,117,787	(₱15,239,861)

The details of the market value of the Group's plan assets are shown below:

	2022	2021
Investments:		
Government securities	₽100,425,675	₽130,391,924
Stocks	6,451,827	18,587,019
Deposit in banks	4,875	6,379
Money market investment in trust funds	29,257,033	448,426
Other securities	18,483,181	16,042,396
Total investments	154,622,591	165,476,144
Other assets:		
Interest receivable	683,671	1,164,826
Receivable	228,479	_
Total other assets	912,150	1,164,826
Total assets	155,534,741	166,640,970
Less due to broker	120,100	246,409
Net asset value	₽155,414,641	₽166,394,561

The plan assets were invested in fixed income securities and equity investments. All equity and debt instruments held have quoted prices in active market. Investment activities entered by the plan asset/ liability matching strategy during the year consist of, but is not limited to, buying and selling of securities. All investments are considered as high grade based on its performance in the market.

The management performs an Asset-Liability Matching Study (ALM) annually. The overall investment policy and strategy of the Group's defined benefit plans is guided by the objective of achieving an investment return which, together with contributions, ensures that there will be sufficient assets to pay pension benefits as they fall due while also mitigating the various risk of the plans.



The principal assumptions used to determine pension benefit obligations are as follows:

	2022	2021
Discount rates at beginning of year	7.12%	4.99%
Rate of compensation increase	5.00%	5.00%
Average future working years of service	30	25

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation assuming if all other assumptions were held constant:

	2022		202	21
	Increase		Increase	
	(decrease)	Amount	(decrease)	Amount
Discount rates	0.50%	(₽6,243,145)	0.50%	(₽15,619,039)
	(0.50%)	8,221,974	(0.50%)	20,451,805
Salary increase rate	1.00%	17,086,849	1.00%	44,227,023
,	(1.00%)	(11,418,866)	(1.00%)	(29,383,618)

Shown below is the maturity profile of the undiscounted benefit payments as of December 31, 2022 and 2021:

	2022	2021
1 year and less	₽21,268,123	₽17,439,824
more than 1 years to 5 years	5,858,556	1,852,532
more than 5 years to 10 years	92,368,558	90,216,303
more than 10 years to 15 years	136,461,424	113,643,272
more than 15 years to 20 years	415,338,387	341,569,190
more than 20 years	7,542,694,338	6,117,941,026

The Group expects to contribute ₱57.86 million to the Fund in 2023.

The plan contributions are based on the actuarial present value of accumulated plan benefits and fair value of plan assets are determined using an independent actuarial valuation. The net defined benefit cost and the contributions to the plan are specifically identifiable, such that, the Group's PVBO pertains only to the benefit of the Group's employees and the FVPA, pertains only to the contributions made by the Group. The Group shall contribute to the Fund such amounts as shall be required, under actuarial principles, to provide the benefits and the expenses incident to the operation and administration of the Fund.



# 28. Interest Expense

	2022	2021	2020
Long-term loan payables			
(see Note 19)	₽205,879,581	₽166,437,238	₽181,577,312
Lease liabilities (see Note 14)	102,828,224	89,082,753	105,789,642
Short-term loan payables			
(see Note 18)	9,548,194	30,896,730	39,481,097
Contract liabilities (see Note 21)	3,642,826	3,749,821	3,881,048
Debt issue cost	2,067,486	2,013,037	1,879,066
Others	4,799	_	695,408
	₽323,971,110	₽292,179,579	₽333,303,573

# 29. Other Income (Charges) - Net

	2022	2021	2020
Service fee and expired loyalty			
fund points	₽19,689,335	₽6,045,697	₽7,323,836
Gain (loss) on:			
Pre-termination of leases			
(see Note 15)	18,323,273	10,529,566	14,584,239
Disposal of inventories	(2,630,006)	(12,250,140)	5,498,534
Reversal of long outstanding			
liabilities	_	24,682,991	_
Recovery of receivables	_	23,210,194	_
Disposal of property and			
equipment	67,336	(121,143)	(18,749,687)
Net reversal (provisions for) legal			
and other contingencies			
(see Note 34)	(11,394,323)	1,353,452	(34,779,970)
Unrealized foreign exchange gain			
(loss)	10,146,394	247,925	(332,437)
Other income from franchisees	7,040,034	23,310,805	19,070,063
Accretion income from dealers'			
deposits (see Note 16)	2,000,871	3,023,323	4,243,006
Fair value gain on financial assets			
at FVPL (see Note 12)	404,374	1,949,288	589,306
Others - net	5,528,111	3,229,889	4,224,608
	₽49,175,399	₽85,211,847	₽2,003,935

Other income from franchisees pertains mostly to cash overages, fees charged by the Group to its franchisees for the new module of the point-of-sale machines, rental income and incentives given by a supplier for high volume purchases.



# 30. Income Taxes

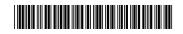
The details of the Group's net deferred tax assets are as follows:

	2022	2021
Deferred tax assets:		
NOLCO	₽21,072,622	₽89,424,217
Accrued bonus and other expense	2,011,581	3,194,577
Unamortized past service cost	818,647	3,172,954
Lease liabilities	618,357	64,278,496
Accrued pension costs	654,022	24,245,537
Loyalty points	406,176	2,470,314
Difference in depreciation due to adoption of		
lease standard	_	36,447,503
Contract liabilities	_	5,391,146
Allowance for:		
Expected credit losses	_	1,228,669
Inventory obsolescence	_	1,064,150
Unrecoverable deposits	-	824,323
Unrealized profit	_	1,159,804
MCIT	_	20,545,761
	25,581,405	253,447,451
Deferred tax liabilities:		
Excess of fair value over cost of net identifiable		
assets acquired in business combination	_	2,515,511
Debt issuance cost	_	2,360,512
Unrealized foreign exchange gain	_	61,980
Pension asset	14,987	553,156
	14,987	5,491,159
	₽25,566,418	₽247,956,292

The details of the Group's net deferred tax liabilities as of December 31, 2022 are as follows:

	2022
Deferred tax assets:	
Lease liabilities	₽59,025,906
Difference in depreciation due to adoption of	
lease standard	31,551,183
Accrued pension costs	20,841,349
Contract liabilities	6,543,943
Accrued bonus and other expense	4,543,819
Unamortized past service cost	1,855,309
Allowance for:	
Inventory obsolescence	1,064,150
Expected credit losses	1,228,669
Unrecoverable deposits	824,323
Loyalty points	407,102
MCIT	_
	127,885,753

(Forward)



	2022
Deferred tax liabilities:	
Excess of fair value over cost of net identifiable	
assets acquired in business combination (see	
Note 6)	₽805,565,467
Debt issuance cost	1,857,252
Unrealized foreign exchange gain	251,600
	807,674,319
	(₽679,788,566)

The deferred tax assets were measured using the appropriate corporate income tax rate on the year these are expected to be reversed. The Group computes for deferred tax using the 25% tax rate except for its subsidiaries, namely BMI, SPCI and SSI, which compute for deferred tax using the OSD effective tax rate of 15%.

On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(b) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

The Group has incurred NOLCO in taxable year 2020 which can be claimed as deduction from the regular taxable income for the next five (5) consecutive taxable years pursuant to the Bayanihan to Recover As One Act, as follows:

Year	Availment		Applied in Previous		Applied in Current	
Incurred	Period	Amount	Year/s	Expired	Year	Unapplied
2020	2021-2025	569,472,013	203,932,152	₽-	303,544,146	₽61,995,715
2022	2023-2025	21,072,622	_	_	-	21,072,622
		₽590,544,635	₽203,932,152	₽-	₽303,544,146	₽83,068,337

The MCIT that can be applied against future RCIT is as follows:

			MCIT			
Year	Availment		Applied in		Applied in	
Incurred	Period	Amount	Previous Year/s	Expired	Current Year	Unapplied
2020	2021-2023	₽12,149,016	₽-	₽-	₽12,149,016	₽-
2021	2022-2024	8,396,745	-	_	8,396,745	-
		₽20,545,761	₽-	₽-	₽20,545,761	₽-

The provision for current income tax represents RCIT and final withholding taxes on royalty and franchise fees which are as follows:

	2022	2021	2020
RCIT	₽139,882,917	₽16,918,486	₽61,554,768
MCIT	-	11,252,265	11,958,316
Final withholding taxes	247,667	298,948	178,581
	₽140,130,584	₽28,469,699	₽73,691,665



2022

The reconciliation between the provision for income tax computed at statutory income tax rate and the provision for (benefit from) income tax as shown in the consolidated statements of comprehensive income is as follows:

	2022	2021	2020
Provision for (benefit from) income			
tax computed at statutory			
income tax rate of 25% in 2022			
and 2021, and 30% in 2020	₽274,603,734	₽57,669,893	(₱110,553,353)
Tax effects of:			
Nondeductible expenses	156,655,363	17,963,800	32,816,355
Reversal of provision for claims			
and contingencies	-	(9,258,250)	-
Application of OSD	(70,519,749)	(8,131,888)	(39,329,484)
Nontaxable:			
Dividend income	(127,547,786)	-	-
Amortization of			
franchise fees	(3,495,276)	(3,302,588)	(5,974,147)
Interest accretion	(93,627)	(626,458)	(1,272,902)
Income subject to final tax:			
Interest income	(373,587)	(405,026)	(865,555)
Fair value gain on financial			
assets at FVPL	(101,094)	(461,346)	(176,792)
Provisions for legal and			
other contingencies	-	_	10,433,991
Other income subject to 25%	(5,115,121)	_	
Change in tax rate	_	54,251,275	_
Provision for (benefit from)			
income tax	₽224,012,857	₽107,699,412	(₱114,921,887)

#### Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act

On March 26, 2021, President Rodrigo Duterte signed into law the CREATE Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Group:

- Effective July 1, 2020, regular corporate income tax (RCIT) rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding Php5 million and with total assets not exceeding Php100 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- Minimum corporate income tax (MCIT) rate reduced from 2% to 1% of gross income effective July 1, 2020 to June 30, 2023.
- Imposition of improperly accumulated earnings tax (IAET) is repealed.



#### 31. Financial Risks Management Objectives and Policies

The Group's principal financial instruments comprise cash, trade and other receivables and short-term and long-term loans payable. The main purpose of these financial instruments is to finance the Group's operations. The Group has various other financial assets and liabilities such as rental deposit, accounts payable and other current liabilities, and dealers' deposits arising directly from operations.

The main risks arising from the Group's financial instruments are credit risk and liquidity risk. The BOD reviews and approves policies for managing each of these risks and they are summarized below:

Credit Risk. Credit risk is the risk that the Group will incur a loss because its customers or counterparties failed to discharge their contractual obligations. The Group manages and controls credit risk by trading only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

The table below shows the maximum exposure to credit risk for the Group's financial assets, without taking account of any collateral and other credit enhancements:

	2022	2021
Cash*	₽666,012,635	₽332,302,506
Financial assets at FVPL	_	300,000,000
Trade and other receivables:	1,142,332,038	730,102,374
Rental and other deposits	254,504,587	189,287,521
Total credit risk exposure	₽2,062,849,260	₽1,551,692,401

\*Excluding cash on hand.

An aging analysis of financial assets per class are as follows:

				2022		
	Neither Past Due	Past	Due but not Imp	aired		
					Expected	
	nor Impaired	1–180 Days	Over 181 days	Subtotal	Credit Loss	Total
Cash*	₽666,012,635	₽	₽-	₽	₽-	₽666,012,635
Trade and other receivables	809,236,091	330,806,687	-	330,806,687	9,265,646	1,130,777,132
Rental and other deposits	189,287,521		65,217,066	65,217,066		254,504,587
	₽1,664,536,247	<b>₽330,806,687</b>	₽65,217,066	₽396,023,753	₽9,265,646	₽2,051,294,354
*Excluding cash on hand.				2021		
	Neither					
	Past Due	Past	Due but not Imp	aired		
				]	Expected Credit	
	nor Impaired	1-180 Days	Over 181 days	Subtotal	Loss	Total
Cash*	₽332,302,506	₽-	₽-	₽-	₽-	₽332,302,506
Financial assets at FVPL	300,000,000	_	_	_	-	300,000,000
Trade and other receivables	601,713,863	108,041,329	203,515,696	311,557,025	9,416,300	903,854,588
Rental and other deposits	_	_	189,287,521	189,287,521	3,297,293	192,584,814
	₽1,234,016,369	₽108,041,329	₽392,803,217	₽500,844,546	₽12,713,593	₽1,728,741,908

Excluding cash on hand.



A financial asset is considered past due when a counterparty has failed to make a payment when contractually due. "Past due but not impaired" financial assets are items with history of frequent default. Nevertheless, the amounts due are still collectible. Lastly, "Impaired" items are those that are long outstanding and have been specifically identified as impaired.

The table below shows the credit quality of the Group's neither past due nor impaired financial assets based on their historical experience with the corresponding debtors:

	2022			
	Stage 1	Stage 2	Stage 3	Total
Cash*	₽666,012,635	₽-	₽-	₽666,012,635
Trade and other receivables:				
Trade receivables	315,094,042	424,028,503	-	739,122,545
Royalty receivable	170,138,255		-	170,138,255
Receivable from NAF	_	-	50,225,215	50,225,215
Receivable from franchisee	-	-	63,775,172	63,775,172
Receivable from employees	_	-	17,710,252	17,710,252
Other receivables	87,645,560	-	-	87,645,560
Rental and other deposits	-	-	189,287,521	189,287,521
	₽1,238,890,492	₽424,028,503	₽320,998,160	₽1,983,917,155

\*Excluding cash on hand.

	2021			
	Stage 1	Stage 2	Stage 3	Total
Cash*	₽332,302,506	₽-	₽-	₽332,302,506
Financial assets at FVPL	300,000,000	_	_	300,000,000
Trade and other receivables:				
Trade receivables	433,899,839	25,928,331	_	459,828,170
Royalty receivable	85,992,882	_	_	85,992,882
Receivable from NAF	_	_	35,583,471	35,583,471
Receivable from franchisee	_	_	52,442,190	52,442,190
Receivable from employees	_	_	17,609,315	17,609,315
Other receivables	72,527,339	-	_	72,527,339
Rental and other deposits	_	-	189,287,521	189,287,521
	₽1,224,722,566	₽25,928,331	₽294,922,497	₽1,545,573,394

\*Excluding cash on hand.

Financial assets classified as "high grade" are those cash transacted with reputable local banks and financial assets with no history of default on the agreed contract terms while "medium grade" includes those financial assets being collected on due dates with an effort of collection. Financial instruments classified as "standard grade" are those financial assets with little history of default on the agreed terms of the contract.

*Liquidity Risk.* Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet or settle its obligations at a reasonable price.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of advances to related parties. The Group maintains sufficient cash to finance its operations.

The Group manages its liquidity risk by maintaining strength and quality on financial position where debt-to-equity ratio is at a manageable level. The Group also maintains a financial strategy that the scheduled debts are within the Group's ability to generate cash from its business operations.



The table below summarizes the maturity profile of the Group's financial liabilities based on contractual undiscounted payments. The table also analyses the maturity profile of the Group's financial assets in order to provide a complete view of the Group's contractual commitments and liquidity.

2022

			2022			
-	Due and				Over	
	Demandable	< 90 Days	91-180 Days	181–365 Days	365 Days	Total
Cash	₽989,578,790	₽-	₽-	₽_	₽_	₽989,578,790
Trade and other receivables						
Trade	424,028,503	74,099,759	240,994,283	-	7,640,101	746,762,646
Royalty receivables	170,138,255	-		-	-	170,138,255
Receivable from NAF	50,225,215	-	-	-	-	50,225,215
Receivable from franchisees	63,775,172	-	-	-	-	63,775,172
Receivables from employees	13,423,386	18,001,905	-	-	1,144,630	32,569,921
Other receivables	87,645,560		-		480,914	88,126,474
Rental and other deposits	189,287,521	-	-	-	65,217,066	254,504,587
-	1,988,102,402	92,101,664	240,994,283	-	74,482,711	2,395,681,060
Accounts payable and other current						
liabilities:						
Trade payables	-	1,569,563,358	-	-	-	1,569,563,358
Nontrade payables	-	101,857,257	-	-	-	101,857,257
Accrued expenses	-	306,438,087	-	-	-	306,438,087
Other payables*	-	247,493,838	-	-	-	247,493,838
Dealers' deposit and other noncurrent						
payables	-	-	-	-	146,389,568	146,389,568
Long-term loans payable**	47,932,514	-			5,242,625,440	5,290,557,954
•	47,932,514	2,225,352,540	-	-	5,389,015,008	7,662,300,062
Liquidity gap	₽1,940,169,888	(₽2,133,250,876)	₽240,994,284	₽-	(₽5,314,532,297)	(₽5,266,619,002)

\*Excluding statutory payables.

\*\*Including future interest payments.

			2021			
-	Due and				Over	
	Demandable	< 90 Days	91–180 Days	181–365 Days	365 Days	Total
Cash	₽485,414,521	₽-	₽-	₽-	₽-	₽485,414,521
Financial assets at FVPL	300,000,000	-	-	-	-	300,000,000
Trade and other receivables						
Trade	348,263,898	97,449,797	14,114,475	-	4,392,526	464,220,696
Royalty receivables	85,992,882	-	-	-	-	85,992,882
Receivable from NAF	35,583,471	-	_	-	-	35,583,471
Receivable from franchisees	52,442,190	-	-	-	-	52,442,190
Receivables from employees	8,587,856	9,021,459	_	-	1,245,567	18,854,882
Other receivables	70,843,566	1,570,073	_	113,700	480,914	73,008,253
Rental and other deposits	189,287,521		-	_	192,584,814	381,872,335
<b>^</b>	1,576,415,905	108,041,329	14,114,475	113,700	198,703,821	1,897,389,230
Accounts payable and other current						
liabilities:						
Trade payables	-	544,416,246	-	-	-	544,416,246
Nontrade payables	-	106,073,835	-	-	-	106,073,835
Accrued expenses	_	195,359,036	_	-	-	195,359,036
Other payables*	-	101,791,388	-	-	-	101,791,388
Dealers' deposit and other noncurrent						
payables	_	-	_	-	92,389,568	92,389,568
Long-term loans payable**	-	-	24,002,940	24,046,183	3,692,570,991	3,740,620,114
	-	947,640,505	24,002,940	24,046,183	3,784,960,559	4,780,650,187
Liquidity gap	₽1,576,415,905	(₽839,599,176)	(₱9,888,465)	(₽23,932,483)	(₽3,586,256,738)	(₽2,883,260,957)

Liquidity gap

\*Excluding statutory payables.

\*\*Including future interest payments.

#### Capital Management

The primary objective of the Group's capital management is to safeguard the Group's ability to continue as a going concern, so that it can to provide returns to stockholders and benefits to other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group adjusts the dividend payment to stockholders, return capital to stockholders or issue new shares.



The Group's debt-to-equity ratio is as follows:

	2022	2021
Total liabilities	₽10,662,641,171	₽6,453,925,406
Total equity	7,045,777,106	6,180,787,522
	1.51:1	1.04:1

#### 32. Fair Value Information

Fair value is defined as the amount at which the financial instruments could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale.

*Financial Instruments Whose Carrying Amounts Approximate Fair Value.* Management has determined that the carrying amounts of cash, financial assets at FVPL, trade and other receivables and accounts payable and other current liabilities, based on their notional amounts, reasonably approximates their fair values because these are mostly short-term in nature or are repriced frequently.

*Other Financial Instruments.* Set out below is a comparison by category of carrying amounts and estimated fair values of the Group's financial instruments other than those described above:

	As at December 31, 2022					
			Fair	Fair Value		
		_		Level 2		
				Significant		
		Carrying	Level 1	Observable		
	Date of Valuation	Value	Quoted	Input		
Assets for which fair values are disclosed	-					
Rental deposits	December 31, 2022	₽254,504,587	₽-	₽218,589,354		
		₽254,504,587	₽-	₽ 218,589,354		
Liabilities for which fair values						
are disclosed:	December 31, 2022	<b>B5 200 557 054</b>	а	<b>BC 224 150 117</b>		
Long-term loans payable	,	₽5,290,557,954	<b>F</b> -	₽6,334,150,117		
Dealers' deposits	December 31, 2022	160,080,740	 ₽	130,017,749		
		₽ 5,450,638,694	F-	₽6,464,167,866		
		As at December	31, 2021			
			Fair V	Value		
		-		Level 2		
				Significant		
			Level 1	Observable		
	Date of Valuation	Carrying Value	Quoted	Input		
Assets for which fair values are disclosed -						
Financial assets at FVPL	December 31, 2021	₽300,000,000	₽-	₽300,000,000		
Rental deposits	December 31, 2021	189,287,521	_	162,575,604		
		₽489,287,521	₽-	₽462,575,604		
Liabilities for which fair values						
are disclosed:						
Long-term loans payable	December 31, 2021	₽3,740,557,954	₽-	₽4,478,403,943		
Dealers' deposits	December 31, 2021	24,274,585	-	19,715,844		
		₽3,764,832,539	₽-	₽4,498,119,787		



The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

*Rental Deposits.* The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 3.62% to 6.14% as at December 31, 2022 and of 1.08% to 4.95% as at December 31, 2021.

*Long-term loans Payable.* The fair value of loan payable which was discounted using prevailing market rate of 4.29% and 2.57% as at December 31, 2022 and 2021, respectively, approximates the carrying value since these bear interest at current market rates. Fair value category is Level 2, significant observable inputs.

*Dealers' Deposits*. The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 4.69% and 4.46% as at December 31, 2022 and 2021, respectively.

As at December 31, 2022 and 2021, there were no transfers between Level 1 and 2 fair value measurements.

#### 33. Commitments

Trademark Licensing and Franchise Agreements

The Group has existing Trademark Licensing and Franchise Agreements with independent franchisees to operate restaurant outlets under the "Shakey's", "Peri-Peri" and "Potato Corner" brand name, method, concept and trade name. In consideration thereof, the franchisees agree to pay continuing franchise fees equivalent to a certain percentage of the franchisees' net sales.

The franchisees also pay management fees for various services, including maintenance services, rendered by the Group.

The Group recognized royalty and franchise fees amounting to  $\mathbb{P}400.1$  million in 2022,  $\mathbb{P}267.2$  million in 2021 and 247.4 million in 2020 (see Note 22). Royalty receivables as at December 31, 2022 and 2021 amounted  $\mathbb{P}170.1$  million and  $\mathbb{P}86.0$  million, respectively (see Note 8).

#### 34. Provisions

	2022	2021
Balance at beginning of year	₽35,679,548	₽37,033,000
Addition (see Note 29)	12,653,061	35,679,548
Reversal (see Note 29)	(1,258,738)	(37,033,000)
Balance at end of year	<b>₽</b> 47,073,871	₽35,679,548

The Group's outstanding provisions consist mainly of provisions for legal actions and claims and other contingencies which are normal to the Group's business. These include estimates settlement amounts and other costs of claims made against the Group. As allowed by PAS 37, the Group does not provide further information on these provisions and contingencies in order not to impair the outcome of the litigations, claims and disputes.



#### 35. Earnings (Loss) per Share (EPS)

Basic earnings (loss) per share (EPS) is computed based on the weighted average number of issued and outstanding common shares during each year. Diluted EPS is computed as if the potential common share or instrument that may entitle the holder to common share were exercised as of the beginning of the year. When there are no potential common shares or other instruments that may entitle the holder to common shares, diluted EPS, is the same as the basic EPS.

There are no dilutive financial instruments as of December 31, 2022 and 2021, hence, diluted EPS is the same as the basic EPS.

The Group's EPS were computed as follows:

	2022	2021	2020
(a) Net income (loss)	₽874,402,081	₽122,980,158	(₽253,589,288)
(b) Weighted average number of shares outstanding	1,683,760,178	1,594,837,355	1,531,321,053
Basic/diluted EPS (a/b)	₽0.52	₽0.08	(₽0.17)

#### 36. Notes to Consolidated Statements of Cash Flows

The following are the noncash activities for the years ended December 31, 2022 and 2021:

	2022									
	January 1	Net cash flows	December 31							
Rental and other noncurrent assets (a) Long-term loans payable (b) Contract liabilities (c)	₽589,287,521 3,740,557,954 82,197,813	(₱321,123,851) 1,550,000,000 (10,737,004)	₽270,164,541 5,290,557,954 74,672,181							
		20	21							
	January 1	Net cash flows	Noncash changes	December 31						
Rental and other noncurrent assets (a)	₽173,125,540	(₽407,896,378)	₽8,265,603	₽589,287,521						
Long-term loans payable (b)	3,788,597,369	(50,000,000)	1,960,585	3,740,557,954						
Contract liabilities (c)	89,620,579	(11,172,587)	3,749,821	82,197,813						

Details of the noncash changes are as follows:

- (a) Pertains to accretion of interest expense and interest income on long-term rental deposits included in "Rental and other noncurrent assets" and long-term dealer's deposits included in "Dealer's deposits and other noncurrent liabilities", respectively.
- (b) Pertains to amortization of debt issuance cost during the year amounting to ₱2.1 million and ₱2.0 million in 2022 and 2021, respectively.
- (c) Pertains to the accretion of the significant financing component of contract liabilities during the year amounting to ₱3.2 million and ₱3.7 million in 2022 and 2021, respectively.



					2022				
	January 1	Additions	Proceeds	Payments	Interest	Other	December 31		
	January 1	Ruditions	Trocccus	rayments	expense	movements	Detember 91		
Lease liabilities*	₽1,480,736,520	₽610,225,027	₽-	(₽360,864,550)	₽102,828,224	(₽132,907,047)	₽1,700,018,174		
Loans payable	3,740,557,954	-	2,100,000,000	(50,000,000)	-	-	5,790,557,954		
Dividends	-	50,512,806	-	(50,512,806)	-	-	-		
Accrued interest**	7,656,566	-	-	(221,614,458)	323,971,110	(110,013,218)	-		
Total liabilities from									
financing activities	₽5,228,951,040	₽660,737,833	₽2,100,000,000	(₽682,991,814)	₽426,799,334	(₽242,920,265)	₽7,490,576,128		
*Other movements pertain to the gain on lease concession and derecognition of lease liability									
**Other movements pertain to interest accretion for PFRS 15									

The changes in the Group's liabilities arising from financing activities are as follows:

					2021		
	January 1	Additions	Proceeds	Payments	Interest	Other	December 31
	January 1	7 Idditions	Tioeecus	1 dynients	expense	movements	December 51
Lease liabilities*	₽1,530,603,019	₽221,482,193	₽-	(₽204,302,941)	₽89,082,753	(₱156,128,505)	₽1,480,736,519
Loans payable	4,838,597,369	_	_	(1,100,000,000)	1,960,585	_	3,740,557,954
Dividends	-	33,675,208	_	(33,675,208)	_	_	_
Accrued interest**	5,225,000	_	_	(194,954,854)	291,583,953	(94,197,533)	7,656,566
Total liabilities from							
financing activities	₽6,374,425,388	₽255,157,401	₽-	(₽1,532,933,003)	₽382,627,291	(₽250,326,038)	₽5,228,951,039
+01				1. 1.1.			

\*Other movements pertain to the gain on lease concession and derecognition of lease liability \*\*Other movements pertain to interest accretion for PFRS 15





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#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Shakey's Pizza Asia Ventures Inc. 15Km East Service Road corner Marian Road 2 Barangay San Martin de Porres, Parañaque City 1700

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Shakey's Pizza Asia Ventures Inc. and ubsidiaries (the Group) as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022, included in this Form 17-A, and have issued our report thereon dated April 13, 2023. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to the Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for purposes of complying with Revised Securities Regulation Code Rule 68, and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly state in all material respects, the information required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Chriatin J. Valle

Christine G. Vallejo Partner CPA Certificate No. 99857 Tax Identification No. 206-384-906 BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024 SEC Partner Accreditation No. 99857-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-105-2022, November 7, 2022, valid until November 6, 2025 PTR No. 9566010, January 3, 2023, Makati City

April 13, 2023



#### SHAKEY'S PIZZA ASIA VENTURES, INC. INDEX TO FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES FORM 17-A, Item 7

#### **Financial Statements**

Page No.

Exhibit

Statement of Management's Responsibility for Financial Statements Report of Independent Public Accountants Statements of Financial Position as of December 31, 2022 and 2021 Statements of Comprehensive Income for the years ended December 31, 2022, 2021 and 2020 Statements of Changes in Equity for the years ended December 31, 2022, 2021 and 2020 Statements of Cash Flows for the years ended December 31, 2022, 2021 and 2020

Notes to Financial Statements

#### **Supplementary Schedules**

Report of Independent Public Accountants on 2022, 2021 and 2020 Supplementary Schedules

Α.	Financial Assets	1
В.	Amounts Receivable from Directors, Officers, Employees, Related Parties and	
	Principal Stockholders (Other than Related Parties)	2
C.	Accounts Receivable from Related Parties which are eliminated during the	
	consolidation of financial statements	3
D.	Intangible Assets - Other Assets	4
E.	Long-Term Debt	5
F.	Indebtedness to Related Parties (Long-Term Loans from Related Companies)	6
G.	Guarantees of Securities of Other Issuers	7
H.	Capital Stock	8

Schedule of Retained Earnings Available for Dividend Declaration

Philippine Financial Reporting Standards and Interpretations Effective as of December 31, 2022

Map of Relationships of the Companies within the Group

### SHAKEY'S PIZZA ASIA VENTURES, INC. Schedule A. Financial Assets December 31, 2022

Name of Issuing Entity and Association of each Issue	Number of Shares or Principal Amount of Bonds and Notes	Amount Shown in the Balance Sheet	Value Based on Market Quotations at Balance Sheet Date	Income Received and Accrued
BDO Unibank, Inc.	-	-	-	404,374
	-	-	-	404,374

Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties) December 31, 2022

					Deduc										
Name and Designation of Debtor		Balance at Beginning of Period	Additions	Additions		Amount Collected	Amount Reclassified	Amo Writte			Current	Non Current		Balance at End of Period	
DBE Project Inc. (DBE)		431,120					-		-		431,120		-		431,120
Century Pacific Food Inc. (CPFI)		416,069		419,190		833,759	-				1,500		-		1,500
The Pacific Meat Company Inc. (PMCI)		4,066,709		3,537,602		4,968,309	-		-		2,636,001		-		2,636,001
Receivables from employees		987,797		369,306		580,299	-				776,804		-		776,804
	₽	5,901,695	₽	4,326,098	₽	6,382,367	-	₽	-	₽	3,845,426	₽	-	₽	3,845,420

\*This consists of various small amount of receivable per employee.

Schedule C. Accounts Receivable from Related Parties which are eliminated during the consolidation of financial statements December 31, 2022

						Deductions								
Name and Designation of Debtor		Balance at Beginning of Period		Additions		Amount Collected		Amount Written-Off		Current	r	Non Current		Balance at End of Period
Shakey's Seacrest Inc. (SSI)	P	5,879,754	P	206,021,249	P		P	-	P	211,901,003	P	-	₽	211,901,003
Shakey's International Ltd. (SIL)		52,790,520		5,507,132				-		58,297,652		-		58,297,652
Shakeys Pizza Commerce Inc (SPCI)		238,108,143		1,080,247,112		46,416,422		-		1,271,938,833		-		1,271,938,833
Bakemasters, Inc. (BMI)		12,306,080		21,731,874				-		34,037,954		-		34,037,954
Wow Brand Holdings, Inc. (WBHI)		220,027,500		709,984,054		403,192,568		-		526,818,986		-		526,818,986
	₽	529,111,997	₽	2,023,491,422	₽	449,608,990	P	-	P	2,102,994,429	₽	-	P	2,102,994,429

Schedule D. Intangible Assets - Other Assets December 31, 2022

			Deduct	ions		
Description	Beginning Balance	Additions At Cost	Charged to Costs and Expenses	Charged to Other Accounts	Other Changes- Additions (Deductions)	Ending Balance
Trademarks	567,519,112	393,910,629	709,282	-	-	960,720,458
Softwares- net	209,503,848	7,603,510	21,510,874	-	-	195,596,485
	777,022,960	401,514,140	22,220,156	-	-	1,156,316,94

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#### SHAKEY'S PIZZA ASIA VENTURES, INC. Schedule E. Long-Term Debt December 31, 2022

Title of Issue and Type of Obligation		Amount Authorized by Indenture		Amount shown under Caption "Current Portion of Long-Term Debt" in related Balance Sheet		Amount shown under Caption ''Long-Term Debt'' in related Balance Sheet
Omnibus Loan and Security Agreement-	₽		P		P	
BDO Unibank Inc.		3,700,000,000		50,000,000		3,650,000,000
Unamortized debt issue costs		(9,442,045)		(2,067,486)		(7,374,559)
Borrowings for working capital requirements						
Bank of the Philippine Islands (BPI)		2,100,000,000		500,000,000		1,600,000,000
	P	5,790,557,955	₽	547,932,514	₽	5,242,625,441

# Schedule F.Indebtedness to Related Parties (Long-Term Loans from Related Companies)<br/>December 31, 2022

Name of Related Party	Balance at Beginning of Period	Balance at End of Period
-----------------------	--------------------------------------	--------------------------------

Not applicable: The Company has no indebtedness to related parties as at December 31, 2022.

D	D	
F	- <del>F</del>	-

# SHAKEY'S PIZZA ASIA VENTURES, INC. Schedule G. Guarantees of Securities of Other Issuers December 31, 2022

Name of Issuing Entity of Securities Guaranteed by the Company for which Statement is Filed	Title of Issue of Each Class of Securities Guaranteed	Total Amount Guaranteed and Outstanding	Amount Owned by the Company for which Statement is Filed	Nature of Guarantee				
Not applicable: The Company has no guarantees of securities of other issuers as at December 31, 2022.								

#### SHAKEY'S PIZZA ASIA VENTURES, INC. Schedule H. Capital Stock December 31, 2022

Title of Issue		Number of	Number of Shares Reserved for Options,	Nui	nber of Shares Held	By
	Number of Shares Authorized	Shares Issued and Outstanding	Warrants, Conversions, and Other Rights	Affiliates	Directors, Officers and Employees	Others
Common Shares	2,000,000,000	1,683,760,178	-	1,288,848,698	3,943,838	390,967,642

-

#### SHAKEY'S PIZZA ASIA VENTURES INC. PARENT COMPANY STATEMENTS OF COMPREHENSIVE INCOME

2022	2021
8,567,883,241	5,188,341,726
(6,657,078,192)	(4,061,801,935)
1,910,805,049	1,126,539,791
(1,208,286,776)	(760,051,218)
(302,318,948)	(279,002,224)
553,579,009	81,516,065
953,778,334	169,002,414
35,442,406	11,544,079
92,345,747	77,260,917
127,788,153	88,804,996
825,990,182	80,197,418
51,029,284	71,325,950
(12,757,321)	(17,831,488)
38,271,963	53,494,462
864,262,145	133,691,880
0.52	0.05
	8,567,883,241 (6,657,078,192) 1,910,805,049 (1,208,286,776) (302,318,948) 553,579,009 953,778,334 35,442,406 92,345,747 127,788,153 825,990,182 51,029,284 (12,757,321) 38,271,963 864,262,145

#### SHAKEY'S PIZZA ASIA VENTURES INC. PARENT COMPANY STATEMENTS OF FINANCIAL POSITION

	2022	2021
ASSETS		
Current Assets		
Cash and Cash Equivalents	385,015,940	309,829,604
Trade and other receivables	2,425,371,829	1,011,559,118
Financial assets at FVOCI	-	300,000,000
Inventories	169,598,512	376,316,432
Prepaid and other current assets	616,296,572	66,873,000
Total Current Assets	3,596,282,853	2,064,578,154
Noncurrent Assets		
Property and equipment - net	1,020,358,176	983,550,983
Intangible Assets	1,170,290,552	777,022,960
Right-of-use Assets	911,570,203	959,393,320
Investment in subsidiaries	8,521,958,629	6,458,035,448
Other noncurrent assets	165,581,892	556,069,120
Deferred input value-added tax	8,015,159	12,752,033
Deferred tax assets	125,776,901	230,879,969
Total Noncurrent Assets	11,923,551,512	9,977,703,833
TOTAL ASSETS	15,519,834,365	12,042,281,987
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other current liabilities	1,545,322,511	925,572,639
Current portion of lease liability	58,482,418	58,482,418
Current portion of loan payable	547,932,514	47,986,963
Current portion of contract liabilities	13,445,337	16,382,802
Income tax payable	-	-
Total Current Liabilities	2,165,182,780	1,048,424,822
Noncurrent Liabilities		
Loan payable - net of current portion	5,242,625,440	3,692,570,991
Contract liabilities - net of current portion	47,959,133	50,740,702
Accrued pension costs	83,365,397	94,231,021
Lease liability	1,076,037,499	1,128,055,173
Dealer's deposits and other noncurrent liabilities	146,154,383	83,498,884
Total Noncurrent Liabilities	6,596,141,852	5,049,096,771
Total Liabilities	8,761,324,632	6,097,521,593
Equity		
Capital stock	1,683,760,178	1,683,760,178
Additional Paid In Capital	2,451,116,470	2,451,116,470
Retained Earnings	2,594,937,323	1,819,459,947
Other components of equity	28,695,762	(9,576,201)
Total Equity	6,758,509,733	5,944,760,394
	15,519,834,366	12,042,281,987
	1	0

#### SHAKEY'S PIZZA ASIA VENTURES, INC. INDEX TO FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES FORM 17-A, Item 7

Retained earnings, at December 31, 2021		1,819,459,947
Less:		
Deferred Tax Assets		204,827,113
Unappropriated retained earnings, as adjusted,		
as at December 31, 2021		1,614,632,834
Add (less):		
Net Income	825,990,181	
Changes in deferred tax assets	(101,746,870)	724,243,311
		2,338,876,145
Dividends declared during the year		(50,512,805)
Retained earnings available for additional		
dividend distribution as at December 31, 2022		2,288,363,340



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 8891 0307 Fax: (632) 8819 0872 ey.com/ph

#### INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and the Board of Directors Shakey's Pizza Asia Ventures Inc. 15Km East Service Road corner Marian Road 2 Barangay San Martin de Porres, Parañaque City 1700

We have audited in accordance with Philippine Standards on Auditing, the financial statements of Shakey's Pizza Asia Ventures Inc. and its subsidiaries (the Group) as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022, and have issued our report thereon dated April 13, 2023. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRSs) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's financial statements as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.

Chriating Vallejo Christine G. Vallejo

Christine G. Vallejo Partner CPA Certificate No. 99857 Tax Identification No. 206-384-906 BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024 SEC Partner Accreditation No. 99857-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-105-2022, November 7, 2022, valid until November 6, 2025 PTR No. 9566010, January 3, 2023, Makati City

April 13, 2023





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# ANNEX D PARENT FINANCIAL STATEMENTS



#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR SEPARATE FINANCIAL STATEMENTS

The management of Shakey's Pizza Asia Ventures, Inc. (the Company) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein as at December 31, 2022 and 2021, in accordance with the Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein and submits the same to the stockholders or members.

Sycip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with Philippine Standards of Auditing and its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Christopher T. Po Chairman of the Board

Leonardo Arthur T. Po Treasurer

Vicente L Gregorio

President & Chief Executive Officer

1 3 APR 2023 Signed this \_\_\_\_\_ day of April, 2023



Page 2 of Statement of Management's Responsibility for Separate Financial Statements

# REPUBLIC OF THE PHILIPPINES

) ) s.s.

SUBSCRIBE AND SWORN to before me this 1 3 APR 2023 affiant(s) exhibiting to me the Passport Numbers, as follows:

Name	Passport No.	Date Issue	Place of Issue
Christopher T. Po	P8631182A	Sept. 6, 2018	DFA Manila
Vicente L. Gregorio	P4438672B	Jan. 18, 2020	DFA NCR South
Leonardo Arthur T. Po	P5812137A	Jan. 29, 2018	DFA Manila

Doc. No. **169** Page No. **39** Book No. **40** Series of 2023. Notary Public ATTY. JOSELANO N. SUCION NOTARY PUBLICEOR MAKATI CITY UNTIL DECEMBER 31, 2023 2746 ZENAIDA ST. POBLACION MAKATI IBP NO. 257632/01/02/23 PTR NO. 956233/01/03/23 MCLE COMPLAINCE NO. VII-0013028/04/14/2025 ROLL NO. 60799 APPOINTMENT NO, M-078

# COVER SHEET

#### for **AUDITED FINANCIAL STATEMENTS**

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NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within

thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.
 2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies





Philippines

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 1226 Makati City
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#### **INDEPENDENT AUDITOR'S REPORT**

The Board of Directors and Stockholders Shakey's Pizza Asia Ventures Inc. 15Km East Service Road corner Marian Road 2 Barangay San Martin de Porres, Parañaque City 1700

#### **Report on the Audit of the Parent Company Financial Statements**

#### Opinion

We have audited the parent company financial statements of Shakey's Pizza Asia Ventures Inc. (the Company), which comprise the parent company statements of financial position as at December 31, 2022 and 2021, and the parent company statements of comprehensive income, parent company statements of changes in equity and parent company statements of cash flows for the years then ended, and notes to the parent company financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying parent company financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2022 and 2021, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Parent Company Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the parent company financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Management and Those Charged with Governance for the Parent Company **Financial Statements**

Management is responsible for the preparation and fair presentation of the parent company financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the parent company financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.





Those charged with governance are responsible for overseeing the Company's financial reporting process.

- 2 -

#### Auditor's Responsibilities for the Audit of the Parent Company Financial Statements

Our objectives are to obtain reasonable assurance about whether the parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these parent company financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the parent company financial statements, including the disclosures, and whether the parent company financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.





We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the parent company financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 37 to the parent company financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Shakey's Pizza Asia Ventures Inc. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is Christine G. Vallejo

SYCIP GORRES VELAYO & CO.

Christin J. Valley

Christine G. Vallejo Partner CPA Certificate No. 99857 Tax Identification No. 206-384-906 BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024 SEC Partner Accreditation No. 99857-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A) Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-105-2022, November 7, 2022, valid until November 6, 2025

PTR No. 8854379, January 3, 2023, Makati City

April 13, 2023



## SHAKEY'S PIZZA ASIA VENTURES INC. PARENT COMPANY STATEMENTS OF FINANCIAL POSITION

	December 31			
	2022	2021		
ASSETS				
Current Assets				
Cash (Notes 7 and 31)	₽385,015,940	₽309,829,604		
Trade and other receivables (Notes 8 and 31)	2,425,371,829	1,011,559,118		
Financial assets at value through profit or loss (Notes 11, 31 and 32)	-	300,000,000		
Inventories (Note 9)	169,598,512	376,316,432		
Prepaid expenses and other current assets (Note 10)	616,296,572	66,873,000		
Total Current Assets	3,596,282,853	2,064,578,154		
Noncurrent Assets				
Investment in subsidiaries (Note 12)	8,521,958,629	6,458,035,448		
Property and equipment (Note 13)	1,020,358,176	983,550,983		
Right-of-use assets (Note 15)	911,570,203	959,393,320		
Intangible assets (Note 14)	1,170,290,552	777,022,960		
Deferred tax assets - net (Note 30)	125,776,901	230,879,969		
Deferred input value - added tax	8,015,159	12,752,033		
Other noncurrent assets (Notes 16, 31 and 32)	165,581,892	556,069,120		
Total Noncurrent Assets	11,923,551,512	9,977,703,833		
TOTAL ASSETS	₽15,519,834,365	₽12,042,281,987		
	· · · ·			
LIABILITIES AND EQUITY				
Current Liabilities				
Short-term loans payable (Notes 19 and 31)	₽500,000,000	₽		
Accounts payable and other current liabilities (Notes 17 and 31)	1,545,322,511	925,572,639		
Current portion of:	))- )-	) )		
Long-term loans payable (Notes 20, 31 and 32)	47,932,514	47,986,963		
Lease liabilities (Note 15)	58,482,418	58,482,418		
Contract liabilities (Note 22)	13,445,337	16,382,802		
Total Current Liabilities	2,165,182,780	1,048,424,822		
Noncurrent Liabilities				
Noncurrent portion of:				
Long-term loans payable (Notes 20, 31 and 32)	5,242,625,440	3,692,570,991		
Lease liabilities (Note 15)	1,076,037,499	1,128,055,173		
Contract liabilities (Note 22)	47,959,133	50,740,702		
Accrued pension costs (Note 27)	83,365,397	94,231,021		
Dealer's deposits and other noncurrent liabilities (Note 31)	146,154,383	83,498,884		
Total Noncurrent Liabilities	6,596,141,852	5,049,096,771		
Total Liabilities	8,761,324,632	6,097,521,593		
Equity	· · ·			
Capital stock (Note 21)	₽1,683,760,178	₽1,683,760,178		
Additional paid-in capital (Note 21)	2,451,116,470	2,451,116,470		
Retained earnings (Note 21)	2,594,937,323	1,819,459,947		
Other components of equity (Note 27)	28,695,762	(9,576,201)		
	6,758,509,733	5,944,760,394		
Total Equity	0,150,507,155	2,211,700,221		

See accompanying Notes to the Parent Company Financial Statements.



## SHAKEY'S PIZZA ASIA VENTURES INC. PARENT COMPANY STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 3			
	2022	2021		
<b>REVENUE FROM CONTRACTS WITH CUSTOMERS</b> (Notes 18, 22 and 33)	₽8,567,883,241	₽5,188,341,726		
COSTS OF SALES (Notes 18 and 23)	(6,657,078,192)	(4,061,801,935)		
GROSS INCOME	1,910,805,049	1,126,539,791		
GENERAL AND ADMINISTRATIVE EXPENSES (Note 24)	(1,208,286,776)	(760,051,218)		
INTEREST EXPENSE (Note 28)	(300,712,861)	(279,002,224)		
DIVIDEND INCOME (Note 12)	510,191,144	_		
INTEREST INCOME (Note 7)	175,137	1,122,171		
OTHER INCOME - Net (Note 29)	40,600,240	80,145,969		
FOREIGN EXCHANGE GAIN-Net	1,006,402	247,925		
INCOME BEFORE INCOME TAX	953,778,335	169,002,414		
PROVISION FOR INCOME TAX (Note 30) Current Deferred	35,442,406 92,345,747 127,788,153	11,544,079 77,260,917 88,804,996		
NET INCOME	825,990,182	80,197,418		
OTHER COMPREHENSIVE INCOME Other comprehensive income not to be reclassified to profit or loss in subsequent periods (net of tax) - Actuarial gain on defined benefit obligation (Note 27) Tax effect (Note 27)	51,029,284 (12,757,321) 38,271,963	71,325,950 (17,831,488) 53,494,462		
TOTAL COMPREHENSIVE INCOME	₽864,262,145	₽133,691,880		
Basic/Diluted Earnings Per Share (Note 35)	<b>₽0.52</b>	₽0.05		

See accompanying Notes to the Parent Company Financial Statements.



### SHAKEY'S PIZZA ASIA VENTURES INC. PARENT COMPANY STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

	Capital Stock	Additional Paid-in Capital	Retained Otl Earnings	er Components of Equity	
	(Note 21)	(Note 21)	(Note 21)	(Note 27)	Total
Balances at December 31, 2021	₽1,683,760,178	₽2,451,116,470	₽1,819,459,947	(₽9,576,201)	₽5,944,760,394
Total comprehensive income	_	_	825,990,182	38,271,963	864,262,145
Cash dividends (Note 21)	_	_	(50,512,806)	-	(50,512,806)
Balances at December 31, 2022	₽1,683,760,178	₽2,451,116,470	₽2,594,937,323	₽28,695,762	₽6,758,509,733
Balances at December 31, 2020	₽1,531,321,053	₽1,353,554,797	₽1,772,937,737	(₽63,070,663)	₽4,594,742,924
Issuance of new shares	152,439,125	1,097,561,673	_	_	1,250,000,798
Total comprehensive income	_	_	80,197,418	53,494,462	133,691,880
Cash dividends (Note 21)	_	_	(33,675,208)	_	(33,675,208)
Balances at December 31, 2021	₽1,683,760,178	₽2,451,116,470	₽1,819,459,947	(₱9,576,201)	₽5,944,760,394

See accompanying Notes to the Parent Company Financial Statements.



## SHAKEY'S PIZZA ASIA VENTURES INC. PARENT COMPANY STATEMENTS OF CASH FLOWS

	Years Ended December 3			
	2022	2021		
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax	₽953,778,335	₽169,002,414		
Adjustments for:	+755,770,555	F109,002,414		
Interest expense (Note 28)	300,712,861	279,002,224		
Depreciation and amortization (Note 26)	227,296,898	433,687,233		
ROU - Amortization (Note 15)	213,568,316	433,007,233		
Movement in accrued pension costs	40,163,660	36,119,556		
Loss (gain) on:	40,103,000	50,119,550		
Pre-termination of leases (Notes 15 and 29)	(18,918,131)	(10,529,565)		
Disposal of property and equipment (Note 29)	(172,237)	180,145		
Disposal of property and equipment (Note 29) Disposal of inventory	9,938,870	12,250,140		
Accretion income (Notes 16 and 29)	(2,000,871)	(2,505,833)		
Unrealized foreign exchange loss (gain) - net	(1,006,402)	(2,303,833) (247,925)		
Fair value gain on financial assets at fair value through profit or	(1,000,402)	(247,923)		
loss (FVPL) (Note 29)	(101 274)	(1 0 45 2 05)		
Interest income	(404,374)	(1,845,385) (1,122,171)		
	(175,137)	(1,122,171)		
Provision for legal and other contingencies (Note 34)	1 733 791 799	(37,033,000)		
Income before working capital changes	1,722,781,788	876,957,833		
Decrease (increase) in:	(1 412 012 711)	(207.924.9(7))		
Trade and other receivables	(1,413,812,711)	(207,834,866)		
Inventories	196,779,050	24,203,402		
Prepaid expenses and other current assets	(541,416,439)	(5,944,314)		
Increase (decrease) in:	(21 (22 0(5	140 (52 (07		
Accounts payable and other current liabilities	621,632,965	140,653,607		
Contract liabilities (Notes 22 and 36)	(8,330,732)	(8,025,356)		
Net cash generated from operations	577,633,921	820,010,306		
Income taxes paid (including creditable withholding taxes)	(27,435,273)	(21,449,130)		
Interest received	175,137	1,122,171		
Net cash provided by operating activities	550,373,785	799,683,347		
CASH FLOWS FROM INVESTING ACTIVITIES				
Investments in financial assets at FVPL (Note 11)	_	(300,000,000)		
Acquisition of:		( ) ) )		
Investment in subsidiaries	(2,063,923,181)	_		
Property and equipment (Note 13)	(264,123,747)	(136,898,992)		
Trademark (Note 14)	(405,000,000)	(1,243,186)		
Franchise right (Note 14)	(2,884,239)	() -))		
Proceeds from:	(_,,,)			
Redemption of financial assets at FVPL	300,404,374	101,845,385		
Disposals of property and equipment	191,893	64,545		
Increase in dealers' deposits and other noncurrent liabilities	62,655,499	42,739,354		
Decrease (increase):		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Advances to third party (Note 16)	400,000,000	(400,000,000)		
Deferred input value added tax	4,736,874	21,175,190		
Rental and other deposits (Note 36)	(7,511,901)	1,792,541		
Net cash used in investing activities	(1,975,454,428)	(670,525,163)		
	(1,) / 3,434,420)	(070,323,103)		

(Forward)



 Years Ended December 31

 2022
 2021

	2022	2021
CASH FLOWS FROM FINANCING ACTIVITIES (Note 36)	_	
Proceeds from issuance of shares (Note 21)	₽-	₽1,250,000,798
Proceeds from:		—
Short-term loans (Note 19)	500,000,000	_
Long-term loans (Note 20)	1,600,000,000	_
Payments of:		
Short-term loans	_	(1,050,000,000)
Interest	(220,819,029)	(195,023,604)
Lease liabilities (Note 15)	(279,407,588)	(184,267,549)
Long-term loans	(50,000,000)	(50,000,000)
Dividends (Note 21)	(50,512,806)	(33,675,208)
Net cash provided by (used in) financing activities	1,499,260,577	(262,965,563)
	, , , ,	
NET INCREASE (DECREASE) IN CASH	74,179,934	(133,807,379)
EFFECT OF EXCHANGE RATE CHANGES ON CASH	1,006,402	247,925
CASH AT BEGINNING OF YEAR	309,829,604	443,389,058
CASH AT END OF YEAR (Note 7)	₽385,015,940	₽309,829,604

See accompanying Notes to the Parent Company Financial Statements.

# SHAKEY'S PIZZA ASIA VENTURES INC. NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS

#### 1. General Information

#### **Corporate Information**

Shakey's Pizza Asia Ventures Inc., doing business under the name and style of Shakey's (SPAVI or the Parent Company), was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on February 14, 1974. The Parent Company and its subsidiaries (collectively referred to as "the Group") are involved primarily in the development, operations and franchising of fast casual restaurants under the trade names "Shakey's", "Peri-Peri" and "Potato Corner".

On December 15, 2016, the common shares of the Parent Company were listed and traded in the Philippine Stock Exchange (PSE) under the trading name "PIZZA".

The registered office address of the Parent Company is 15Km East Service Road corner Marian Road 2, Barangay San Martin de Porres, Parañaque City 1700.

<u>Approval and Authorization for the Issuance of the Parent Company Financial Statements</u> The parent company financial statements were approved and authorized for issuance by the Board of Directors (BOD) on April 13, 2023.

#### 2. Basis of Preparation and Statement of Compliance

#### **Basis of Preparation**

The parent company financial statements have been prepared on a historical cost basis, except for investment in financial assets at fair value through profit or loss (FVPL) which is carried at fair value. The parent company financial statements are presented in Philippine peso, which is the Parent Company's functional currency.

The Parent Company prepares and issues consolidated financial statements for the same period as the parent company financial statements in accordance with PFRS 10, *Consolidated Financial Statements*. The consolidated financial statements of the Company are filed to the SEC and may be obtained from the Company's registered office address.

#### Statement of Compliance

The parent company financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

#### 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective as at January 1, 2022. The Parent Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

- Amendments to PFRS 3, *Reference to the Conceptual Framework*
- Amendments to PAS 16, Plant and Equipment: Proceeds before Intended Use
- Amendments to PAS 37, Onerous Contracts Costs of Fulfilling a Contract
- Annual Improvements to PFRSs 2018-2020 Cycle



- Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*
- Amendments to PFRS 9, Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities
- Amendments to PAS 41, Agriculture, Taxation in fair value measurements

#### Standards Issued but Not Yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Parent Company does not expect that the future adoption of the said pronouncements will have a significant impact on its parent company financial statements. The Parent Company intends to adopt the following pronouncements when they become effective.

#### Effective beginning on or after January 1, 2023

- Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction
- Amendments to PAS 8, Definition of Accounting Estimates
- Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

#### Effective beginning on or after January 1, 2024

Amendments to PAS 1, Classification of Liabilities as Current or Non-current

#### Effective beginning on or after January 1, 2025

PFRS 17, Insurance Contracts

#### Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

#### 4. Summary of Significant Accounting and Financial Reporting Policies

The following is the summary of significant accounting policies applied in preparing the parent company financial statements:

#### Current versus Noncurrent Classification

The Parent Company presents assets and liabilities in the parent company statement of financial position based on current/non-current classification.

An asset is current when:

- It is expected to be realized or intended to be sold or consumed in normal operating cycle;
- It is held primarily for the purpose of trading;
- It is expected to be realized within twelve months after the reporting period, or
- It is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period, or



• There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Parent Company classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and noncurrent liabilities, respectively.

#### **Financial Instruments**

#### Financial Assets

*Initial Recognition and Measurement.* Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (FVOCI), and FVPL.

The classification at initial recognition depends on the contractual cash flow characteristics of financial assets and the Parent Company's business model for managing them. The initial measurement of financial assets, except for those classified as FVPL, includes the transaction cost. The exception is for trade receivables that do not contain a significant financing component. These are measured at the transaction price determined under PFRS 15.

In order for an financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are SPPI on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at instrument level.

The Parent Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

*Subsequent Measurement.* For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments);
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments);
- Financial assets at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments); and
- Financial assets at FVPL.

The Parent Company has no financial assets at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments) and financial assets at FVOCI with recycling of cumulative gains and losses (debt instrument) as at December 31, 2022 and 2021.

*Financial Assets at Amortized Cost (Debt Instruments).* The Parent Company measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows, and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.



Financial assets at amortized cost are subsequently measured using effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

Financial assets at amortized cost are classified as current assets when the Parent Company expects to realize the asset within 12 months from reporting date. Otherwise, these are classified as noncurrent assets.

As at December 31, 2022 and 2021, the Parent Company's financial assets at amortized cost consist of cash, trade and other receivables and rental and other deposits (see Notes 7, 8, 10 and 16).

*Financial assets at FVPL*. Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognized in the statement of comprehensive income.

This category includes derivative instruments and listed equity investments which the Parent Company had not irrevocably elected to classify at FVOCI. Dividends on listed equity investments are recognized as other income in the statement of comprehensive income when the right of payment has been established. A derivative embedded in a hybrid contract, with a financial liability or nonfinancial host, is separated from the host and accounted for as a separate derivative if: the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at fair value through profit or loss. Embedded derivatives are measured at fair value with changes in fair value recognized in profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

The Parent Company has investment in unit investment trust fund (UITF) classified as financial assets at FVPL (see Note 11).

*Impairment.* The Parent Company recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Parent Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For receivables, the Parent Company applies a simplified approach in calculating ECLs. Therefore, the Parent Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Parent Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Parent Company considers a financial asset in default when contractual payments are 360 days past due. However, in certain cases, the Parent Company may also consider a financial asset to be in



default when internal or external information indicates that the Parent Company is unlikely to receive the outstanding contractual amounts in full before considering any credit enhancements held by the Parent Company. A financial asset is written off when there is no reasonable expectation of recovering contractual cash flows.

*Derecognition.* A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the statement of financial position) when:

- The Parent Company's rights to receive cash flows from the asset have expired; or
- The Parent Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Parent Company has transferred substantially all the risks and rewards of the asset, or (b) the Parent Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Parent Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Parent Company continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Parent Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Parent Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Parent Company could be required to repay.

#### Financial liabilities

*Initial Recognition and Measurement.* Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Parent Company's financial liabilities include loans payable, accounts payable and other current liabilities (excluding statutory liabilities), lease liabilities, and dealers' deposit and other noncurrent payables (see Notes 15, 17, 19 and 20).

The Parent Company has no financial liabilities at FVPL and derivatives designated as hedging instruments in an effective hedge.

*Subsequent Measurement*. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in the statements of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in interest expense in the statements of comprehensive income.



*Derecognition.* A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statements of comprehensive income.

#### Debt Issue Costs

Debt issue costs are deducted against long-term debt and are amortized over the terms of the related borrowings using the effective interest method.

#### Classification of Financial Instruments Between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity; or
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Parent Company; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Parent Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument, as a whole, the amount separately determined as the fair value of the liability component on the date of issue.

#### "Day 1" Difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Parent Company recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Parent Company determines the appropriate method of recognizing the "Day 1" difference.

#### Prepayment Option

If the Parent Company revises its estimates of payments or receipts, the Parent Company shall adjust the carrying amount of the financial asset or financial liability (or group of financial instruments) to reflect actual and revised estimated cash flows. The entity recalculates the carrying amount by computing the present value of estimated future cash flows at the financial instrument's original effective interest rate or, when applicable, the revised effective interest rate calculated. The adjustment is recognized in the statement of comprehensive income.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability



The principal or the most advantageous market must be accessible to the Parent Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a nonfinancial asset considers a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

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The Parent Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the parent company financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level of input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The fair value information is presented in Note 32.

# Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the parent company statement of financial position if there is a currently enforceable legal right to set off the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Parent Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Parent Company and all of the counterparties.

# Cash

Cash includes cash on hand and in banks.

# Inventories

Inventories are stated at lower of cost and net realizable value. Cost is determined using the moving average method. Net realizable value is the estimated selling price less estimated costs necessary to make the sale.

# Investment in Subsidiaries

A subsidiary is an entity which the Parent Company has control. An investor, regardless of the nature of its involvement with an entity (the investee), shall determine whether it is a parent by assessing whether it controls the investee. Thus, an investor controls an investee if, and only if, the investee has all the following:

- power over the investee;
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect the amount of the investor's returns.

Investment in subsidiaries are accounted for and presented at cost less any impairment in value. Under the cost method, the Parent Company recognizes income from the investment only to the



extent that the Parent Company receives distributions from accumulated profits of the subsidiaries. The Parent Company recognizes dividend income from its subsidiaries when its right to receive the dividend is established.

An investment in a subsidiary is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the assets (calculated as the difference between the net disposal proceeds and the net carrying amount of the investment) is included in the statement of comprehensive income in the year the investment is derecognized.

# Property and Equipment

Property and equipment are stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation, amortization and any impairment in value. The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the property and equipment to the location and condition necessary for it to be capable of operating in the manner intended by management. Such cost includes the cost of replacing part of such property and equipment when that cost is incurred if the recognition criteria are met. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance costs, are normally charged to net income in the parent company statement of comprehensive income in the year such costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.

When each major repair and maintenance is performed, its cost is recognized in the carrying amount of the item of property and equipment as a replacement if the recognition criteria are satisfied. Such major repairs and maintenance is capitalized and amortized over the next major repairs and maintenance activity.

Each component of an item of property and equipment with a cost that is significant in relation to the total cost of the item of property and equipment is depreciated separately.

Category	Number of year(s)
Building	15-20
Leasehold improvements	2 - 10 or term of the lease whichever is shorter
Furniture, fixtures and equipment	2-10
Transportation equipment	5-7
Maintenance tools	3-10
Glasswares and utensils	2

Depreciation and amortization are computed using the straight-line basis over the following estimated useful lives of the property and equipment:

Leasehold improvements are amortized based on the lower of the estimated useful life of 2-10 years or the lease term which considers the enforceability of renewal options and limits on the use of the leasehold improvement using PFRS 16.

The useful lives and depreciation and amortization method are reviewed at each reporting date, and adjusted prospectively, if appropriate.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the item



of property and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in net income in the parent company statement of comprehensive income in the year the asset is derecognized.

Fully depreciated assets are retained in the account until they are no longer used although no further depreciation is charged to current operations.

Construction in progress is stated at cost. This includes cost of construction and other direct costs related to the asset being constructed. Construction in progress is transferred to the related property and equipment when the construction or installation and related activities necessary to prepare the property and equipment for their intended use have been completed, and the property and equipment are ready for use. Construction in progress is not depreciated until such time as the relevant assets are completed and put into operational use.

#### Intangible Assets

The cost of intangible assets acquired in a business combination such as trademark with indefinite life is the fair value as at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Following initial recognition, intangible assets are carried at cost less any accumulated amortization in the case of intangible assets with finite lives, and any accumulated impairment losses. Intangible assets with finite lives such as software and franchise right are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of comprehensive income in the expense category that is consistent with the function of the intangible assets.

Amortization commences once the assets are available for use. Amortization are computed using the straight-line basis over the following estimated useful lives of the intangible assets with finite life:

Category	Number of year(s)
Software	10-15
Franchise right	7

Intangible assets with indefinite useful lives, such as trademark, are tested for impairment annually or more frequently if an indication of impairment exists either individually or at the CGU level. Such intangibles are not amortized. Intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

An intangible asset is derecognized upon disposal (i.e., at the date the recipient obtains control) or when no future economic benefits are expected from its use or disposal. Any gain or loss arising upon derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income.

# Impairment of Nonfinancial Assets

The Parent Company assesses at each reporting date whether there is an indication that property and equipment, software, franchise right and right-of-use asset are impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Parent Company makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash



generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In determining fair value less costs to sell, an appropriate valuation model is used. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses are recognized in net income in the parent company statement of comprehensive income in the expense category consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years.

Such reversal is recognized in net income in the parent company statement of comprehensive income unless the asset is carried at revalued amount, in which case, the reversal is recognized in other comprehensive income in the parent company statement of comprehensive income and in the parent company statement of changes in equity. After such a reversal, the depreciation and amortization charges are adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

The following criteria are also applied in assessing impairment of specific nonfinancial assets:

*Trademark with indefinite life*. Trademark with indefinite life is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. Impairment is determined for trademarks with indefinite life by assessing the recoverable amount of the CGU, to which the trademarks with indefinite life relates. Where the recoverable amount of the cash-generating unit (or group of CGUs) is less than the carrying amount of the cash-generating unit (or group of CGUs) to which the trademarks with indefinite life has been allocated, an impairment loss is recognized in the parent company statement of comprehensive income. The Parent Company performs its annual impairment test of trademarks with indefinite life on December 31 of each year.

# Dealers' Deposits

Dealers' deposits, included as part of "Dealer's deposits and other noncurrent liabilities" account in the parent company statement of financial position, are initially recognized at fair value. The discount is recognized as deferred credits and amortized over the estimated remaining term of the deposits using the effective interest method.

# Equity

*Capital Stock.* Capital stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as deduction from proceeds, net of tax.

*Additional Paid-in Capital (APIC).* APIC represents the amount paid in excess of the par value of the shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown as a deduction from APIC.



*Retained Earnings*. Retained earnings represent accumulated earnings of the Parent Company less dividends declared and any adjustments arising from application of new accounting standards, policies or correction of errors applied retrospectively.

# Dividends on Capital Stock

Cash dividends on common shares are recognized as liability and deducted from retained earnings upon declaration by the BOD.

Stock dividends on common shares are measured based on the total par value of declared stock dividend. Stock dividends are deducted from retained earnings when the BOD's declaration is ratified by the shareholders.

Cash dividends are recognized as liability and deducted from equity when declared. Stock dividends are treated as transfers from retained earnings to paid-in capital. The Parent Company may declare dividends only out of its unrestricted retained earnings.

*Other Components of Equity.* Other components of equity comprises items of income and expense, including reclassification adjustments and actuarial gains and losses on pensions that are not recognized in net income in the parent company statement of comprehensive income as required or permitted by other PFRS.

# Revenue from Contracts with Customers

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Parent Company expects to be entitled in exchange for those goods or services. The Parent Company assesses its revenue arrangements against specific criteria to determine if it is acting as a principal or as an agent. The Parent Company has concluded that it is acting as principal in majority of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

*Restaurant Sales*. Revenue from restaurant sales is recognized point in time when the related orders are served.

*Sale of Goods.* Revenue from merchandise sales consists of revenue from sale of goods and equipment. Transaction price of merchandise sales, which excludes discounts, returns, rebates and sales taxes, is normally received and recorded point in time.

*Franchise Revenue.* Initial franchise fee is recognized on a straight-line basis over the term of the franchise agreement, which ranges from 5 to 10 years. The transaction price for franchise agreement is discounted, using the rate that would be reflected in a separate financing transaction between the Parent Company and its customers at contract inception, to take into consideration the significant financing component. In instances where a significant financing component has been identified from its contracts with customers, this is recognized as interest expense in the parent company statement of comprehensive income.

Other franchise revenues consisting of royalty fees and various reimbursements from franchisees are recognized when earned.

*Interest Income.* Revenue is recognized as the interest accrues, using the effective interest rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.



# Contract Balances

*Contract Assets.* A contract asset is a conditional right to consideration in exchange for goods or services transferred to the customer. If the Parent Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional. The Parent Company has no contract assets as at December 31, 2022 and 2021.

*Trade Receivables.* A receivable represents the Parent Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

*Contract Liabilities.* A contract liability is the obligation to transfer goods or services to a customer for which the Parent Company has received consideration (or an amount of consideration) from the customer. If a customer pays consideration before the Parent Company transfers goods or services to the customer, a contract liability is recognized when the payment is made, or the payment is due (whichever is earlier).

Contract liabilities are recognized as revenue when the Parent Company performs its obligation under the contract. Further, the Parent Company has a loyalty points program which allows customers to accumulate points that can be applied to customer purchases depending on the actual usage within the next financial year. The liability is recognized when the customer avails the Parent Company's services using the loyalty card. Loyalty points are recognized as revenue upon actual usage or expiration whichever comes first.

# Cost and Expenses Recognition

Cost and expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants. Costs of sales and general and administrative expenses are recognized in net income in the parent company statement of comprehensive income in the period these are incurred.

# Leases

The Parent Company assesses at contract inception whether a contract is, or contains a lease, that is if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration,

*Right-of-use assets*. The Parent Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories. Unless the Parent Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

Right-of-use assets are subject to impairment. Refer to the accounting policies in section impairment of nonfinancial assets.



*Lease liabilities.* At the commencement date of the lease, the Parent Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Parent Company and payments of penalties for terminating a lease, if the lease term reflects the Parent Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Parent Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the insubstance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets. The Parent Company applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., below 250,000). Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

*Lease Modification*. Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term).

A lessee shall account for a lease modification as a separate lease if both:

- The modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- The consideration for the lease increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, at the effective date of the lease modification a lessee shall:

- Allocate the consideration in the modified contract;
- Determine the lease term of the modified lease; and
- Remeasure the lease liability by discounting the revised lease payments using a revised discount rate. The revised discount rate is determined as the interest rate implicit in the lease for the remainder of the lease term, if that rate can be readily determined, of the lessee's incremental borrowing rate at the effective date of the modification, if the interest rate implicit in the lease cannot be readily determined. The lessee shall account for the remeasurement of the lease liability by:
  - Decreasing the carrying amount of the right-of-use asset to reflect the partial or full termination of the lease for lease modifications that decrease the scope of the lease. The lessee shall recognize in profit or loss any gain or loss relating to partial or full termination of the lease.



Making corresponding adjustment to the right-of-use asset for all other lease modifications.

As a practical expedient, a lessee may elect not to assess whether a rent concession occurring as a direct consequence of Covid-19 pandemic is a lease modification and only if all of the following conditions are met:

- The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and,
- There is no substantive change to other terms and conditions of the lease.

Rent concession received from lessors are accounted for as negative variable lease payments in profit or loss.

# Pension Costs

The Parent Company has a funded, noncontributory defined benefit retirement plan covering substantially all its qualified employees. The plan requires contributions to be made to a parent company administered fund. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method.

*Defined Benefit Plans*. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit obligation or asset
- Remeasurements of net defined benefit obligation or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as part of cost of sales and general and administrative expenses in the parent company statement of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit obligation or asset is the change during the period in the net defined benefit obligation or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit obligation) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to statement of comprehensive income in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

Actuarial valuations are made with sufficient regularity that the amounts recognized in the parent company financial statements do not differ materially from the amounts that would be determined at reporting date.

# Foreign Currency-denominated Transactions

Foreign currency-denominated transactions are recorded in Philippine peso using the exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rate at reporting date. Exchange rate differences arising on the settlement and restatement of monetary items at rates different from those at which they were initially recorded are recognized in net income in the parent company statement of comprehensive income in the year such differences arise. Nonmonetary items denominated in foreign currencies are measured on a historical cost basis and translated using the exchange rate at the date of transaction.

# Income Tax

*Current Tax.* Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the tax authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

*Net Operating Loss Carryover (NOLCO).* NOLCO is recognized in accordance with the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(b) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from taxable income for the next five (5) consecutive taxable years immediately following the year of such loss.

*MCIT*. MCIT is calculated as 1% of gross income of any domestic and resident foreign corporation beginning the fourth taxable year immediately following the taxable year in which such corporation commenced its business operation. Any excess of the MCIT over the normal income tax shall be carried forward and credited against the normal income tax for three (3) immediately succeeding taxable year.

*Deferred Tax.* Deferred tax is provided, using the liability method, on all temporary differences at reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and unused tax losses in the form of net operating loss carryover (NOLCO), to the extent that it is probable that sufficient future taxable income will be available against which the deductible temporary differences, and the carryforward benefits from MCIT and NOLCO can be utilized.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that future taxable income will be available against which the deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets, if any, are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recovered.



Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the years when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at reporting date.

Income tax relating to items recognized directly in equity is recognized in equity and not in the parent company statement of income.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same tax authority.

# Value-added Tax (VAT)

Revenues, expenses and assets are recognized net of the amount of sales tax except:

- where the tax incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the tax authority is included as part of receivables or payables in the parent company statement of financial position.

# Deferred Input VAT

In accordance with the Revenue Regulations No. 13-2018, input VAT on purchases or imports of the Parent Company of capital goods (depreciable assets for income tax purposes) with an aggregate acquisition cost (exclusive of input VAT) in a calendar month which exceeds P1.0 million, regardless of the acquisition cost of each capital good, shall be claimed as credit against output tax in the following manner:

- a. If the estimated useful life of a capital good is five (5) years or more, the input tax shall be spread evenly over a period of 60 months and the claim for input tax credit will commence in the calendar month when the capital good is acquired. The total input taxes on purchases or importations of this type of capital goods shall be divided by 60 and the quotient will be the amount to be claimed monthly.
- b. If the estimated life of a capital good is less than five (5) years, the input tax shall be spread evenly on a monthly basis by dividing the input tax by the actual number of months comprising the estimated useful life of the capital good. The claim for input tax credit shall commence in the calendar month that the capital goods were acquired.

Where the aggregate acquisition cost (exclusive of VAT) of the existing or finished depreciable capital goods purchased or imported during any calendar month does not exceed P1.0 million, the total input VAT will be allowable as credit against output VAT in the month of acquisition.

# Earnings (Loss) Per Share (EPS)

Basic EPS is computed based on weighted average number of issued and outstanding common shares during each year after giving retroactive effect to stock dividends declared during the year. Diluted EPS is computed as if the stock options were exercised as at the beginning of the year and as if the funds obtained from exercise were used to purchase common shares at the average market price during the year. Outstanding stock options will have a dilutive effect under the treasury stock method only when the fair value of the underlying common shares during the period exceeds the exercise price of the option. Where the outstanding stock options have no dilutive effect and the Parent Company does not have any potential common share nor other instruments that may entitle the holder to common shares, diluted EPS is the same as basic EPS.



# Segment Reporting

The Parent Company's operating businesses are organized and managed separately according to the nature of the products and services provided, with representing a strategic business unit that offers different products. Financial information on business segments is presented in Note 6 to the parent company financial statements.

# Provisions

Provisions are recognized when the Parent Company has a present obligation (legal or constructive) as a result of a past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provisions due to the passage of time is recognized as interest expense.

# Contingencies

Contingent liabilities are not recognized in the parent company financial statements but are disclosed in the notes to the parent company financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the parent company financial statements but are disclosed in the notes to the parent company financial statements when an inflow of economic benefit is probable.

# Events After the Reporting Period

Post year-end events that provide additional information about the Parent Company's financial position at reporting period (adjusting events) are reflected in the parent company financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the parent company financial statements, when material.

# 5. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the parent company financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

# **Judgments**

In the process of applying the Parent Company's accounting policies, management has made judgments which have significant effect on the amounts recognized in the parent company financial statements and accompanying notes. The judgments are based upon management's evaluation of relevant facts and circumstances as at the date of the parent company financial statements.

# *Right to Access - Performance Obligation Satisfied Over Time.* The Parent Company determines whether it provides a dealer/franchisee with either:

- a right to access the Parent Company's intellectual property through a "Trademark Licensing and Franchise Agreement" throughout the term of the franchise agreement for which revenue is recognized over the term of the franchise agreement, or
- a right to use the Parent Company's intellectual property "Trademark Licensing and Franchise Agreement" as it exists at the point in time the franchise license is granted for which revenue is recognized at the point in time the franchisee can first use and benefit from the franchise license.



In assessing whether the nature of the Parent Company's promise in granting a "Trademark Licensing and Franchise Agreement" is to provide a right to access the Parent Company's intellectual property (i.e., franchise license), the Parent Company considers whether all of the following criteria are met:

- the franchise agreement requires, or the franchisee reasonably expects that the Parent Company will undertake activities that will significantly affect the franchise license to which the franchisee has rights (e.g., advertisements, promotions, campaigns, etc.);
- the rights granted by the franchise license directly expose the franchisee to any positive or negative effects of the Parent Company's activities;
- those activities do not result in the transfer of a good or service to the franchisee as those activities occur.

The Parent Company determined that it has met all of the criteria mentioned above and concluded that it provides its franchisees with a right to access the Parent Company's franchise license throughout the term of the franchise agreement. Accordingly, revenue from granting franchise license is recognized over the term of the franchise agreement.

Determination of lease term of contracts with renewal and termination options - Company as a lessee. The Parent Company has several lease contracts that include extension and termination options. The Parent Company applies judgment in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Parent Company reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).

As at December 31, 2022 and 2021, the Parent Company's right-of-use assets amounted to  $\mathbb{P}911.6$  million and  $\mathbb{P}959.4$  million, respectively, while its lease liabilities amounted to  $\mathbb{P}1,134.5$  million and  $\mathbb{P}1,186.5$  million, respectively. For the years ended December 31, 2022 and 2021, the Parent Company recognized amortization of right-of use assets amounting to  $\mathbb{P}213,6$  million and  $\mathbb{P}141.5$  million, respectively, and interest expense on lease liabilities amounting to  $\mathbb{P}80.6$  million and  $\mathbb{P}76.6$  million, respectively (see Note 15).

# Estimates and Assumptions

The key estimates and assumptions concerning the future and other key sources of estimation uncertainty at reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Parent Company based its assumptions and estimates on parameters available when the parent company financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Parent Company. Such changes are reflected in the assumptions when they occur.

*Leases - Estimating the incremental borrowing rate.* The Parent Company cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Parent Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Parent Company 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Parent Company estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates.



As at December 31, 2022 and 2021, the Parent Company's right-of-use assets amounted to P911.6 million and P959.4 million, respectively, while its lease liabilities amounted to P1,134.5 million and P1,186.5 million, respectively (see Note 15).

*Determination of Fair Value of Financial Instruments.* Where the fair value of financial assets and liabilities recorded in the parent company statement of financial position cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

The fair values of financial assets and financial liabilities are disclosed in Note 32.

#### Impairment of Trade and Other Receivables and Rental and Other Deposits

The Parent Company uses a provision matrix to calculate ECLs for its trade and other receivables and rental and other deposits. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., customer type and rating).

The provision matrix is initially based on the Parent Company's historical observed default rates. The Parent Company calibrates the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forward-looking information, and ECLs is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Parent Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Parent Company's receivables is disclosed in Note 8.

Other than the considerations on the impact of COVID-19 on macroeconomic factors used as inputs to the ECL calculation, there have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

The carrying value of trade and other receivables amounted to  $\cancel{P}2,425.4$  million and  $\cancel{P}1,011.6$  million as at December 31, 2022 and 2021, respectively (see Note 8). Allowance for ECL amounted to  $\cancel{P}4.9$  million as at December 31, 2022 and 2021. No provision for nor recovery from was recognized in 2022 and 2021.

The carrying value of rental and other deposits amounted to P165.6 million and P159.4 million as at December 31, 2022 and 2021, respectively (see Note 16). Allowance for unrecoverable deposits of rental and other deposits amounted to P3.3 million as at December 31, 2022 and 2021 (see Note 16).

*Evaluation of Net Realizable Value of Inventories.* The Parent Company writes down the cost of inventories whenever net realizable value of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, changes in prices level or other causes such as the impact of COVID-19 pandemic. The lower of cost and net realizable value of inventories is reviewed at each reporting date. Inventory items identified to be obsolete and unusable are also written off and charged as expense in net income in the parent company statement of comprehensive income.

The carrying values of inventories amounted to P169.6 million and P376.3 million, net of allowance for inventory obsolescence of P4.3 million as at December 31, 2022 and 2021 (see Note 9).



*Determination of Impairment of Nonfinancial Assets.* Impairment review is performed when certain impairment indicators are present. Management considered the impact of COVID-19 in its impairment assessment on the Parent Company's Property and equipment, software, franchise right and right-of-use assets and has identified the related lease pre-termination costs, if any.

Determining the value in use of property and equipment, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the Parent Company to make estimates and assumptions that can materially affect the parent company financial statements.

Based on the assessment of management, the Parent Company's property and equipment, right-of-use assets, software and franchise right do not have any indication of impairment as at December 31, 2022 and 2021. No impairment loss was recognized for the years ended December 31, 2022 and 2021. The carrying value of nonfinancial assets are as follows:

	2022	2021
Property and equipment (see Note 13)	₽1,020,358,176	₽983,550,983
Software (see Note 14)	195,596,485	209,503,848
Franchise right (see Note 14)	6,253,328	4,078,374
Right-of-use assets (see Note 15)	911,570,203	959,393,320
	₽2,133,778,192	₽2,156,526,525

*Recoverability Intangible Assets with Indefinite Life.* The Parent Company performs recoverability testing annually or more frequently when there are indications of impairment for goodwill and trademark with indefinite lives. Goodwill acquired through business combination has been allocated to one CGU which is also the operating entity acquired through business combination and to which the goodwill relates. Recoverability testing requires an estimation of the value in use or fair value less cost of disposal of the CGU to which goodwill and trademark with indefinite life are allocated. Estimating the recoverable amount of the CGU involves significant assumptions about the future results of the business such as long-term revenue growth rate, operating expenses, gross margin and discount rate which were applied to cash flow forecasts. In addition, the assumptions are also subjected to a higher level of estimation uncertainty due to the current economic conditions which have been impacted by the COVID-19 pandemic. The cash flow forecasts were based on financial budgets approved by the BOD covering a five-year period.

The impairment on trademark is determined by comparing: (a) the carrying amount of the cashgenerating unit; and (b) the present value of the annual projected cash flows for five years and the present value of the terminal value computed under the discounted cash flow method.

The key assumptions used in the impairment test of trademark with indefinite life are as follows:

a. Gross Revenue

On the average, gross revenue of the CGU over the next five years were projected to grow in line with the economy or with nominal Gross Domestic Product. This assumes that the market share of the subsidiaries in their respective industries will be flat on the assumption that the industries also grow at par with the economy. Historically, the business growth had a direct correlation with economic growth. A 5.8% perpetuity growth rate was assumed at the end of the five-year forecast period.



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b. Operating Expenses

On the average, operating expenses were projected to increase in relation to revenue growth.

c. Gross Margins

Increased efficiencies over the next five years are expected to result in margin improvements.

d. Discount Rate

The discount rate used to arrive at the present value of future cash flows was the Parent Company's Weighted Average Cost of Capital (WACC). WACC was based on the appropriate weights of debt and equity, which were multiplied with the assumed costs of debt and equity. The discount rates applied to the cash flow projections ranges from 10.5% to 10.9% in 2022 and 2021.

The carrying amount of trademark with indefinite life as of December 31, 2022 and 2021 amounted to P954.5 million and P563.4 million, respectively (see Note 14).

The recoverable amount of the CGUs to which the trademark with indefinite lives are allocated is greater than its carrying amount. No impairment loss was recognized on trademark with indefinite life for the years ended December 31, 2022 and 2021.

Determination of Pension Costs. The cost of defined benefit pension plans and present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. Accrued pension cost amounted to P83.4 million and P94.2 million as at December 31, 2022 and 2021, respectively (see Note 27).

The discount rate is derived by discounting all expected benefit payments using interest rates of government bonds that correspond to the timing of benefit payments, after which, a single discount rate is computed considering the aggregate amount of all discounted values.

The mortality rate is based on publicly available mortality tables in the Philippines and is modified accordingly with estimates of mortality improvements. Future salary increases and pension increases are based on expected future inflation rates in the Philippines.

Further details about the assumptions used are provided in Note 27.

*Recoverability of Deferred Tax Assets.* The Parent Company performs an annual evaluation of the realizability of deferred tax assets in determining the portion of deferred tax assets which should be recognized. The Parent Company's assessment on the recognition of deferred tax assets on deductible temporary differences is based on the forecasted taxable income of the following period. This forecast is based on the Parent Company's past results and future expectations on revenue and expenses. The effect of COVID-19 pandemic on the macroeconomic factors are also used in developing the assumptions.

Deferred tax assets recognized amounted to ₱127.9 million and ₱233.3 million as at December 31, 2022 and 2021, respectively (see Note 30).



*Evaluation of Claims Under Legal Contingencies.* The Parent Company is involved in certain legal actions and claims. The Parent Company's estimate of the probable costs for the resolution of possible legal actions and other claims has been developed in consultation with outside legal counsel handling the Parent Company's defense in these matters and is based upon thorough analysis of potential results. Management believes that the ultimate liability or loss recorded in the parent company financial statements with respect to such obligations, claims and disputes is adequate.

In 2022, the Parent Company did not recognize any provision for legal and other contingencies. In 2021, the Parent Company recognized a reversal of provision for legal and other contingencies amounting to P37.0 million (see Notes 29 and 34).

# 6. Segment Information

For management purposes, the Parent Company is organized into two business activities - Restaurant sales, and franchise and royalty fees. This segmentation is the basis upon which the Company reports its primary segment information.

- Restaurant sales comprise revenues from restaurant activities and sale of merchandise and equipment to franchisees.
- Franchise and royalty fees represent payment of subdealers for the use of the Shakey's, Peri-Peri's and "Potato Corner" brands.

The Parent Company's chief operating decision maker monitors operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment.

Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit and loss in the parent company financial statements.

The Parent Company's performance is evaluated based on net income for the year, EBITDA and EBITDA margin. EBITDA margin pertains to EBITDA divided by gross revenues.

EBITDA and EBITDA margin are non-PFRS measures.

The following table shows the reconciliation of the EBITDA to net income:

	Years Ended December 31		
	2022	2021	
EBITDA	₽1,717,401,435	₽880,569,700	
Depreciation and amortization (Note 26)	(463,085,376)	(433,687,233)	
Interest expense (Note 28)	(300,712,861)	(279,002,224)	
Benefit from (provision for) income tax (Note 30)	(127,788,153)	(88,804,996)	
Interest income	175,137	1,122,171	
Net income	₽825,990,182	₽80,197,418	



Business Segment Data The following tables present revenue and income information and certain assets and liabilities information regarding business segments for each of the years ended December 31:

	Restaur	ant Sales	Franchise and Royalty Fee		Tot	al
	2022	2021	2022	2021	2022	2021
Revenue	₽ 8,110,239,153	₽4,890,207,448	₽457,644,088	₽298,134,278	₽8,567,883,241	₽5,188,341,726
Net income	₽ 485,411,870	(₱143,403,291)	₽340,578,312	₽223,600,709	₽825,990,182	₽80,197,418
Provision for income tax	13,377,130	14,271,426	114,411,023	74,533,570	127,788,153	88,804,996
Interest expense	298,058,107	275,933,228	2,654,754	3,068,996	300,712,861	279,002,224
Interest income	(175,137)	(1, 122, 171)	· · · –	_	(175,137)	(1,122,171)
Depreciation and amortization	463,085,376	433,687,233	_	_	463,085,376	433,687,233
EBITDA	₽1,259,757,346	₽579,366,425	₽457,644,089	₽301,203,275	₽1,717,401,435	₽880,569,700
EBITDA Margin					20.04%	16.97%
Assets and Liabilities						
Operating assets	₽6,872,098,835	₽5,353,366,570	₽-	₽-	₽6,872,098,835	₽5,353,366,570
Investment in subsidiaries	8,521,958,629	6,458,035,448	_	_	8,521,958,629	6,458,035,448
Deferred tax assets	125,776,901	230,879,969	_	_	125,776,901	230,879,969
Total assets	₽15,519,834,365	₽12,042,281,987	₽–	₽	₽15,519,834,365	₽12,042,281,987
Operating liabilities	₽2,970,766,678	₽2,356,963,639	₽_	₽_	₽2,970,766,678	₽2,356,963,639
Interest-bearing loans and borrowings	5,790,557,954	3,740,557,954	_	_	5,790,557,954	3,740,557,954
Total liabilities	₽8,761,324,632	₽6,097,521,593	₽-	₽-	₽8,761,324,632	₽6,097,521,593



# 7. Cash

	2022	2021
Cash on hand	₽73,039,974	₽28,176,549
Cash in banks	311,975,966	281,653,055
	<b>₽</b> 385,015,940	₽309,829,604

Cash in banks earn interest at the respective bank deposit rates. Interest income on cash in banks amounted to P0.2 million and P1.1 million for the years ended December 31, 2022 and 2021, respectively.

# 8. Trade and Other Receivables

	2022	2021
Trade:		
Stores	₽256,875,221	₽234,363,067
Related parties (see Note 18)	1,131,269,004	475,394,460
Receivable from National Advertising Fund (NAF)	50,225,215	35,583,471
Royalty receivable	170,138,255	85,992,882
Receivable from franchisees	63,775,172	52,442,190
Receivables from employees	21,242,652	16,258,209
Dividend receivable (see Note 18)	510,191,144	_
Others:		
Third parties	79,491,650	57,808,078
Related parties (see Note 18)	147,078,190	58,631,435
	2,430,286,503	1,016,473,792
Less allowance for ECL	4,914,674	4,914,674
	₽2,425,371,829	₽1,011,559,118

Below are the terms and conditions of the above assets:

- Trade receivables are non-interest bearing and are normally collectible within 10 to 30 days.
- Royalty receivable is being collected from dealers on the 20th day of the following month.
- Receivable from NAF pertains to reimbursable advertising and promotion expenses from dealers which will be applied on future dealer remittances.
- Receivable from franchisees pertains to receivables for transactions other than sale of goods such as management fees, freight and gas expenses, are non-interest bearing and generally have 30 to 45 days' term.
- Receivables from employees, which represent mainly salary loan, are interest-free and are being collected through salary deduction for a period ranging from 6 months to 1 year.
- Other receivables consist mainly of receivables from cooperatives and freight charges which are non-interest bearing and generally have 30 to 45 days' term.
- For terms and conditions of related party receivables, refer to Note 18.



The Parent Company used the simplified provision matrix approach in estimating the expected credit losses on trade and other receivables. There were no provisions for (reversal of) ECL in 2022 and 2021. Details of allowance for ELC as of December 31, 2022 and 2021 are as follows:

		Receivables	
	Trade and	from	
	Others	Employees	Total
Balance at beginning and end of year	₽3,765,624	₽1,149,050	₽4,914,674

# 9. Inventories

Merchandise inventories at NRV amounted to P169.6 million and P376.3 million as at December 31, 2022 and 2021, respectively, while the cost of merchandise amounted to P173.9 million and P380.6 million and as at December 31, 2022 and 2021, respectively.

The cost of inventories charged to Cost of sales amounting to  $\mathbb{P}4,547.8$  million and  $\mathbb{P}2,369.6$  million was recognized under cost of sales in the parent company statement of comprehensive income for the years ended December 31, 2022 and 2021, respectively (see Note 23).

Allowance for inventory obsolescence amounted to ₱4.3 million as at December 31, 2022 and 2021.

No provision for inventory obsolescence was recognized in 2022 and 2021.

# 10. Prepaid Expenses and Other Current Assets

	2022	2021
Advances to suppliers	₽549,419,458	₽32,850,906
Input VAT	13,415,364	_
Prepaid expenses	44,757,785	17,517,306
Prepaid taxes	8,703,965	16,504,788
	₽616,296,572	₽66,873,000

Advances to suppliers represent payments for items purchased or goods yet to be delivered or services to be rendered.

Prepaid expenses pertain to advance payments for insurance and dues and subscription and are amortized monthly over a period of one year.



# 11. Financial Assets at FVPL

Movements of this account are as follows:

	2022	2021
Cost:		
Balance at beginning of year	₽300,000,000	₽100,000,000
Additions	_	300,000,000
Redemption	(300,000,000)	(100,000,000)
Balance at end of year	₽-	₽300,000,000
Accumulated Unrealized Fair Value Change		
Balance at beginning of year	-	_
Fair value gain (see Note 29)	404,374	1,845,385
Redemption	(404,374)	(1,845,385)
Balance at end of year	_	_
Net carrying value at end of year	₽-	₽300,000,000

The Parent Company's investments in financial assets at FVPL consist of UITF, which have no holding period and are callable any time by the issuer.

Fair value gain on financial assets at FVPL included in "Other income - net" of the parent company financial statements amounted to P0.4 million and P1.8 million in 2022 and 2021, respectively (see Note 29).



# 12. Investment in Subsidiaries

The following are the Parent Company's investment in shares of stocks carried at cost:

	Place of		Functional	Effective i	nterest	А	mount
Company	<sup>7</sup> Incorporation	Principal Activities	Currency	2022	2021	2022	2021
SIL	Hong Kong	Holding company for trademark rights of Shakey's in the Middle East, Asia (except Japan and Malaysia), Australia and Oceania.	Hong Kong Dollar (HKD)	100%	100%	₽3,500,000,000	₽3,500,000,000
BMI	Philippines	Manufacturing and distribution of bread, pastries and other confectionery products	Philippine Peso (PHP)	100%	100%	1,397,535,450	1,397,535,450
SSI	Philippines	Holding company for trademark and other intellectual property rights of Shakey's in the Philippines	PHP	100%	100%	1,285,500,000	1,285,500,000
SPCI	Philippines	Buying, selling, distributing and marketing, at wholesale or retail of goods, commodities and merchandise	PHP	100%	100%	24,999,995	24,999,995
SPRFL	Hong Kong	Holding company for sublicense of Shakey's brand in the Middle East.	HKD	100%	100%	8	8
WBHI	Philippines	Restaurant company of Peri-Peri Charcoal & Sauce Bar and franchising and operation of Potato Corner branches in the Philippines	I PHP	100%	100%	249,999,995	249,999,995
PCIL	Singapore	Franchising and operation of Potato Corner branches in Singapore.	SGD	100%	_	164,552,077	_
QIL	British Virgin Islands	Holding company for trademarks rights of Potato Corner	US Dollar	100%	_	1,899,371,104	-
						₽8,521,958,629	₽6,458,035,448

On March 5, 2022, the Group entered into various purchase agreements (the "Agreements") with Cinco Group for the assets and intellectual property related to the PC business both domestically and internationally. The agreements also include purchase of 100% shares in PCIL and QIL (collectively "the PC offshore entities"). The agreements were considered a linked transactions and accounted as one business combination at the Group's consolidated financial statements. The table above shows the movement in the investment account related to this transaction.



The movements of the investment in subsidiaries are as follows:

	2022	2021
Beginning of year	₽6,458,035,448	₽6,458,035,448
Additions	2,063,923,181	_
End of year	₽8,521,958,629	₽6,458,035,448



# 13. Property and Equipment

	T 1 11	Furniture,	T	N	Cl			
	Leasehold Improvements	Fixtures and Equipment	Transportation Equipment	Maintenance Tools	Glasswares and Utensils	Building	Construction in - progress	Total
Cost	mprovements	Equipment	Equipment	10015	und Otensins	Dunung	progress	Totur
At December 31, 2020	₽1,072,787,387	₽1,102,436,136	₽22,724,383	₽17,189,945	₽17,001,370	₽253,305,991	₽33,968,665	₽2,519,413,877
Additions	17,521,575	28,225,541	850,000	8,848,206	806,958	_	80,646,712	136,898,992
Disposals	(8,578,070)	(68,926)	, 	-	,	_	-	(8,646,996)
Reclassifications	13,877,556	_	_	_	_	7,840,386	(21,717,942)	-
At December 31, 2021	1,095,608,448	1,130,592,751	23,574,383	26,038,151	17,808,328	261,146,377	92,897,435	2,647,665,873
Additions	109,419,527	69,328,976	10,005,446	12,640,449	3,440,189	201,487	59,087,673	264,123,747
Disposals	(700,040)	(1,678,669)	(243,481)	_	_	(165,153)	_	(2,787,343)
Reclassifications	_	_	-	-	-	_	-	_
Balance at December 31, 2022	₽1,204,327,935	₽1,198,243,058	₽33,336,348	₽38,678,600	₽21,248,517	₽261,182,711	₽151,985,108	2,909,002,277
Accumulated Depreciation and	Amortization							
At December 31, 2020	₽681.805.100	₽628,754,548	₽13,520,752	₽10,594,280	₽15,973,865	₽47,405,327	₽	₽1,398,053,872
Depreciation and amortization	F001,005,100	F020,754,540	F13,320,732	F10,394,200	F13,973,803	F47,403,327	г-	F1,398,033,872
(see Note 26)	101,862,577	139,523,623	2,823,986	10,826,163	1,363,571	18,063,404	_	274,463,324
Disposals	(8,348,288)	(54,018)	2,023,700		-		_	(8,402,306)
At December 31, 2021	775,319,389	768,224,153	16,344,738	21,420,443	17,337,436	65,468,731	_	1,664,114,890
Depreciation and amortization	110,017,007	/ 00,22 1,100	10,011,700	21,120,110	1,00,100	00,100,701		1,00 1,11 1,070
(see Note 26)	77,880,477	117,655,967	3,749,297	9,802,474	1,383,572	16,825,111	_	227,296,898
Disposals	(694,059)	(1,664,992)	(243,482)	-,,		(165,154)	_	(2,767,687)
Balance at December 31, 2022	852,505,807	884,215,128	19,850,553	31,222,917	18,721,008	82,128,688	_	1,888,644,101
Net Book Value								
Balance at December 31, 2021	₽320,289,059	₽362,368,598	₽7,229,645	₽4,617,708	₽470,892	₽195,677,646	₽92,897,435	₽983,550,983
Balance at December 31, 2022	351,822,128	314,027,930	13,485,795	7,455,683	2,527,509	179,054,023	151,985,108	1,020,358,176

There are no idle assets as at December 31, 2022 and 2021. The Parent Company has no property and equipment that are used as collateral for existing loans payable.

Net book value of property and equipment transferred to franchisees as part of the franchising agreement amounted to  $\mathbb{P}4.6$  million in 2022 and  $\mathbb{P}11.6$  million in 2021.



# 14. Intangible Assets

	2022	2021
Trademark	₽968,440,738	₽563,440,738
Software	195,596,485	209,503,848
Franchise right	6,253,329	4,078,374
	₽1,170,290,552	₽777,022,960

Trademark amounting to ₱562.2 million pertains to the Parent Company's acquisition of the Peri-Peri business in 2019.

On August 24, 2020, the Parent Company entered into a master franchise agreement for a consideration of  $\clubsuit$ 5.0 million (\$0.1 million) with Supertea (Int) Pte. Ltd. (Supertea), whereby Supertea granted the Group the following:

- the exclusive right and license to develop and operate the Business, provide the services and sell the products, from the R&B Tea Outlets;
- the exclusive right and license, subject to the fulfillment of certain conditions, to grant franchisees for R&B Tea Outlet to third parties (Sub-Franchisees) by entering into sub-franchise agreements in the form approved and/or provided by Supertea in writing; and
- the non-exclusive right and license to use the Intellectual Property strictly in connection with the aforesaid.

The license does not include the right to sell, provide or distribute any products or services through channels other than the R&B Outlets, or selected outlets as set out in the master franchise agreement.

The master franchise agreement is effective from August 20, 2020 and continue for the initial term of seven (7) years, unless otherwise terminated or renewed.

On November 17, 2021, the Parent Company executed a deed of assignment with DBE Project, Inc. transferring the Project Pie Design Build Eat trademark for a consideration of ₱1.2 million.

On March 5, 2022, the Parent Company (the "Assignee") executed a deed of assignment with Cinco Corporation (the "Assignor"). The assignor and PCIL (the "Licensee") are parties to a deed of trademark license. The assignor granted its consent for the license to use the "Potato Corner" trademark, including all logotype and stylized versions, composite marks and other formatives thereof, in connection with the Potato Corner business which it shall offer for franchise in Singapore. The deed of assignment between the assignor and assignee transferred the Potato Corner trademark to the Parent Company. The increase in trademark as at December 31, 2022 pertains to the acquisition cost of the trademark acquired on March 5, 2022.



Software	Franchise Right
₽255,277,661	₽4,964,977
_	_
255,277,661	4,964,977
7,700,296	2,884,236
262,977,957	7,849,213
28,768,182	177,321
17,005,631	709,282
45,773,813	886,603
21,607,659	709,281
67,381,472	1,595,884
₽209,503,848	₽4,078,374
195,596,485	6,253,329
	₱255,277,661 255,277,661 7,700,296 262,977,957 28,768,182 17,005,631 45,773,813 21,607,659 67,381,472

The details of the Parent Company's intangible assets with finite life are as follows:

# 15. Right-of-Use Assets and Lease Liabilities

# Parent Company as a lessee

The Parent Company has lease contracts for land for the use of its office spaces and stores . Leases of co-owned stores usually has terms of 3 to 15 years. The Parent Company's obligations under its leases are secured by the lessor's title to the leased assets.

The Parent Company also has certain leases of stores with lease terms of 12 months or less and leases of office equipment with low value. The Parent Company applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

The rollforward analysis of this account follows:

	2022	2021
Cost		
Balance at beginning of year	₽1,622,992,066	₽1,592,139,591
Additions	267,805,704	87,512,717
Pre-termination	(146,001,059)	(56,660,242)
Balance at end of year	1,744,796,711	1,622,992,066
Accumulated Amortization		
Balance at beginning of year	663,598,746	454,385,661
Amortization (see Note 26)	213,568,316	141,508,996
Lease concession	_	95,774,190
Pre-termination	(43,490,554)	(28,070,101)
Balance at end of year	833,226,508	663,598,746
Net Book Value	₽911,570,203	₽959,393,320

The rollforward analysis of lease liabilities follows:

	2022	2021
Balance at beginning of year	₽1,186,537,591	₽1,341,600,096
Additions	267,805,704	87,512,717
Interest expense (see Note 28)	80,562,846	76,586,223
Payments	(279,407,588)	(184,267,549)
Pre-termination	(120,978,636)	(39,119,706)
Gain on lease concession	—	(95,774,190)
Balance at end of year	1,134,519,917	1,186,537,591
Less current portion of lease liabilities	58,482,418	58,482,418
Lease liabilities - net of current portion	₽1,076,037,499	₽1,128,055,173

The Parent Company has lease contracts for company-owned stores that contains variable payments based on the gross sales. The following provides information on the Parent Company's variable lease payments, including the magnitude in relation to fixed payments:

	As at December 31, 2022				
	Fixed	Variable			
	Payments	Payments	Total		
Fixed	₽205,432,971	₽-	₽205,432,971		
Variable rent with minimum payment	96,424,533	84,115,027	180,539,560		
Variable rent only	-	2,733,420	2,733,420		
	₽301,857,504	₽86,848,447	₽388,705,951		
	As at	December 31, 2	2021		
	Fixed	Variable			
	Payments	Payments	Total		
Fixed	₽139,265,192	₽-	₽139,265,192		
Variable rent with minimum payment	62,015,752	47,991,144	110,006,896		
Variable rent only	_	1,226,875	1,226,875		
	₽201,280,944	₽49,218,019	₽250,498,963		

Shown below is the maturity analysis of the undiscounted lease payments:

	2022	2021
1 year	₽252,179,539	₽229,092,550
more than 1 years to 2 years	209,742,313	194,695,713
more than 2 years to 3 years	179,963,865	153,405,165
more than 3 years to 4 years	171,296,104	129,607,176
more than 5 years	866,838,084	822,733,999

Rent expense on short-term leases and leases of low-value assets amounted to ₱113.1 million and ₱73.8 million as of December 31, 2022 and 2021, respectively (see Notes 23 and 24)



# 16. Other Noncurrent Assets

	2022	2021
Rental deposits	₽168,879,185	₽159,366,413
Less allowance for unrecoverable deposits	(3,297,293)	(3,297,293)
Advances to third party	_	400,000,000
	₽165,581,892	₽556,069,120

Advances to third party represent the Parent Company's initial payment for future investments. These were realized upon acquisition of the Potato corner business in 2022 (see Notes 12 and 14).

The Parent Company's rental deposits are refundable at the end of the lease term which range from three years to 15 years. Accordingly, rental deposits are discounted based on comparable rates for similar financial instruments with rates ranging from and 8% to 25% and 1.08% to 4.95% for the years ended December 31, 2022 and 2021, respectively. The excess of the principal amount of the deposit over its fair value is accounted for as right-of-use asset and amortized over the lease term on a straight-line basis while interest on the deposit is accounted for using the effective interest rate method.

The Parent Company's rental deposits are refundable at the end of the lease term which range from three years to 15 years. Accordingly, rental deposits are discounted based on comparable rates for similar financial instruments with rates ranging from and 0.08% to 2.5%.

The Parent Company uses a provision matrix to calculate ECLs for rental and other deposits. There were no provisions for unrecoverable deposits in 2022 and 2021.

Accretion income on rental deposits amounted to P0.87 million and P2.5 million in 2022 and 2021 (see Note 29).

	2022	2021
Trade:		
Related parties (see Note 18)	₽826,405,914	253,037,369
Third parties	57,084,107	₽290,897,363
Nontrade:		
Third parties	34,017,572	85,289,282
Related parties (see Note 18)	308,256,346	35,768,506
Accrued expenses:		
Suppliers	146,000,683	97,225,645
Utilities	48,513,378	29,191,488
Salaries and wages	19,551,233	48,337,258
Customer's loyalty	15,635,843	20,673,626
Interest	_	7,656,566
Others	_	2,354,686
Others	89,857,435	55,140,850
	₽1,545,322,511	₽925,572,639

# 17. Accounts Payable and Other Current Liabilities

Below are the terms and conditions of the financial liabilities:

• Trade payables are non-interest bearing and are normally settled in 30 to 90 days' term.



- Nontrade payables consist of payable to contractors and employment agencies and are normally settled in 30 to 90 days' term.
- Accrued expenses are accrual of rent expense of stores, utilities, employee benefits and incentives, freight, commissions and storage costs which are normally settled in 30 to 90 days' term.
- Customers loyalty pertain to accumulated points which are generally applied to customer purchases within the next financial year. Revenue is recognized upon actual usage or expiration whichever comes first.
- Other payables are normally settled in 15 to 45 days' term.
- For terms and conditions of related party receivables, refer to Note 18.

Other payables consist of the following:

	2022	2021
Customers' deposits	₽63,782,370	₽10,492,490
Withholding tax payable	12,029,727	7,797,210
Fun certificates payable	9,549,881	5,758,088
Output VAT – net	_	27,082,765
Due to Cooperative	_	3,091,059
SSS, Philhealth and Pag-ibig payable	_	3,904
Others	4,495,457	474,662
	₽89,857,435	₽54,700,178



# 18. Related Party Transactions

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. This includes: (a) individuals owning, directly or indirectly through one or more intermediaries, control, or are controlled by, or under common control with, the Parent Company; (b) associates; and (c) individuals owning, directly or indirectly, an interest in the voting power of the Parent Company that gives them significant influence over the Parent Company and close members of the family of any such individual.

# Approval requirements and limits on the amount and extent of related party transactions

Material related party transactions (MRPT) refers to any related party transactions, either individually, or in aggregate over a twelve (12)-month period with the same related party, amounting to ten percent (10%) or higher of the Parent Company's total assets based on its latest audited financial statements.

All individual MRPT shall be approved by at least two-thirds (2/3) vote of the BOD, with at least a majority of the Independent Directors voting to approve the MRPT. In case that a majority of the Independent Directors' vote is not secured, the MRPT may be ratified by the vote of the stockholders representing at least two thirds (2/3) of the outstanding capital stock.

Aggregate RPT transactions within a 12-month period that meets or breaches the materiality threshold shall require the same BOD approval mentioned above.

Outstanding balances at year-end are unsecured and settlement occurs in cash throughout the financial year. There have been no guarantees provided or received for any related party receivables or payables. For the years ended December 31, 2022 and 2021, the Parent Company has not recorded any impairment of receivables on amounts owed by the related parties. The assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

The Parent Company, in the normal course of business, has significant transactions with the following companies which have common members of BOD and stockholders as the Parent Company:

			Outstanding Balance				
			Amount/ Volume	Receivable	Payable	_	
Category	Nature	Year	of transaction	(see Note 8)	(see Note 17)	Terms	Conditions
Century Pacific G	roup Inc. (CPGI, Ultimate Parent Company)						
Advances	Cash advances for working capital	2022	₽722,511	₽-	₽-	30-day; non-interest bearing	Unsecured
	purposes	2021	_	-	-		
(Forward)							

				Outstanding B	alance		
			Amount/ Volume	Receivable	Payable	_	
Category	Nature	Year	of transaction	(see Note 8)	(see Note 17)	Terms	Conditions
Bakemasters, Inc. (BMI)							
Frade sales and service	Sale of goods at prices (normally on	2022	₽5,078,710	34,037,954	₽-	30-day; non-interest bearing	Unsecured; not impaired
income	cost plus basis) mutually agreed upon by both parties	2021	4,729,505	12,306,080	_		
urchases	Purchase of raw materials and goods	2022	279,693,826	-		30-day; non-interest bearing	Unsecured
	and rental storage at agreed prices usually on a cost-plus basis	2021	309,803,412	-	144,815,259		
Advances	Advance payment for purchases of	2022	-	-	-	30-day; non-interest bearing	Unsecured; not impaired
	goods	2021	-	-	-		
hakey's International L	imited (SIL)						
Management fee income	Provides services (normally on cost	2022	5,409,812	58,297,652	-	30-day; non-interest bearing	Unsecured; not impaired
	plus basis) mutually agreed upon	2021	4,183,033	52,790,520	-		
	by both parties to manage the onshore transactions of SIL						
hakey's Pizza Regional	Food Limited (SPRFL)						
Frade sales and service	Sale of goods at prices (normally on	2022	-	101,750	-	30-day; non-interest bearing	Unsecured; not impaired
income	cost plus basis) mutually agreed						
	upon byboth.	2021				30-day; non-interest bearing	Unsecured; not impaired
Collection	Pertains remittances of SPRFL's	2022	-	-		30-day; non-interest bearing	Unsecured; not impaired
	customers that are initially	2021	21,496,995	-	21,496,995		
	collected by SPAVI due to						
	unavailability of SPRFL's bank						
	account.						
hakey's Seacrest Inc. (S							
license fee	Annual remittance of royalty fee	2022	255,052,172	-	· · ·	360-day; non-interest bearing	Unsecured
	amounting to 3% of net system wide sales	2021	-	-	5,662,045		
ervice income	Provides services (normally on cost	2022	_	8,369,646	_	30-day; non-interest bearing	Unsecured; not impaired
	plus basis) mutually agreed upon	2022	3,437,558	5,879,754	_	so au, non interest bearing	ensecured, not impaired
	by both parties to manage the		5,157,550	2,07,7,701			
	transactions of SPCI						
Rental income	Rental income on property lease	2022	60,000	42,800	_	30-day; non-interest bearing	Unsecured; not impaired
	····· ···· ···· ···· property rease	2021					
dvances	Cash advances for working capital	2022	-	1,100,174	2,772.562	30-day; non-interest bearing	Unsecured
	purposes	2021	14.271.511	_	14.271.511	, · · · · · · · · · · · · · · · · · · ·	
Dividend Income	Receipt of cash dividends from a	2022	203,488,558	203,488,558	-		
	subsidiary	2021	,,	,,			

(Forward)



			. <u> </u>	Outstanding B		_	
			Amount/ Volume	Receivable	Payable		
Category	Nature	Year	of transaction	(see Note 8)	(see Note 17)	Terms	Conditions
Shakey's Pizza Commer							
Sales	Sale of goods at prices (normally on	2022	₽690,634,755	₽963,054,759		30-day; non-interest bearing	Unsecured; not impaire
	cost plus basis) mutually agreed	2021	₽-	₽238,108,143	₽-		
	upon by both parties						
Service income	Provides services (normally on cost	2022	-	-	-	30-day; non-interest bearing	Unsecured; not impaire
	plus basis) mutually agreed upon	2021	—	—	-		
	by both parties to manage the						
	transactions of SPCI						
Advances	Pertains to advances for purchase of	2022	-	-	-	30-day; non-interest bearing	Unsecured; not impaire
	inventories	2021	_	-	-		
Rental income	Rental income on property lease	2022	30,000	-	-	30-day; non-interest bearing	Unsecured; not impaire
		2021		-			
Purchases	Purchase of raw materials and goods	2022	702,045,912	-		30-day; non-interest bearing	Unsecured; not impaire
	at agreed prices usually on a cost-	2021	882,826,855	-	52,865,416		
	plus basis					20.1	** * .* *
<b>D</b> <sup>1</sup> 11 11	Receipt of cash dividends from a	2022	306,702,585	306,702,585	-	30-day; non-interest bearing	Unsecured; not impaire
Dividend income	subsidiary	2021		-	-		
Wow Brand Holdings, I	ne (WBHI)						
License fee	Annual remittance of royalty fee	2022	633,914,334	138,911,656		30-day; non-interest bearing	Unsecured; not impaire
	amounting to 6% of net system	2022	274,979,955	187,313,235	_	50-day, non-interest bearing	Onsecured, not impaire
	wide sales	2021	217,919,933	107,515,255			
Service income	Provide services mutually agreed	2022		54,532,449	_	30-day; non-interest bearing	Unsecured; not impaire
service meenie	upon by both parties to manage the	2021	3,818,400	32,311,065	_	so day, non interest bearing	enseeureu, not impunt
	transactions of WBHI	2021	5,010,400	52,511,005			
Rental income	Rental income on property lease	2022	_	10,230,260	_	30-day; non-interest bearing	Unsecured; not impaire
	realize meetine on property rease	2022	360,000	403,200	_	e c auj, non interest searing	e insecurea, not impunt
Advances		2021	-		_	30-day; non-interest bearing	Unsecured; not impaire
		2021	_	_	_	e e	eeureu, not impunt
Advances	Pertains to cash advances in relation	2021	-	-	_	30-day; non-interest bearing	Unsecured; not impaire
	to the acquisition of Peri-Peri	2021	64,831,286	6,263,761	112,653	,,g	,p <b></b>
	Business		- , , ••	-,, •-	,		
The Pacific Meat Comp		2022	2 1 50 552	0.050.01.1		20.1	TT 1
Trade sales and service	Sale of goods at prices (normally on	2022	3,158,573	2,973,214	-	30-day; non-interest bearing	Unsecured; not impair
income	cost plus basis) mutually agreed	2021	-	4,066,709	-		
2 1	upon by both parties	2022	1 41 1 40 152		20 502 110	20.1	TT 1
Purchases	Purchase of raw materials and goods	2022	141,140,173	-	, ,	30-day; non-interest bearing	Unsecured; not impaire
	at agreed prices usually on a cost-	2021	116,032,754	-	46,009,290		
(Formuland)	plus basis						

(Forward)



		Outstanding Ba			alance		
			Amount/ Volume	Receivable	Payable	_	
Category	Nature	Year	of transaction	(see Note 8)	(see Note 17)	Terms	Conditions
DBE Project Inc. (DBE)							
Trade sales and service	Sale of goods at prices (normally on	2022	₽	₽431,120	₽-	30-day; non-interest bearing	Unsecured; not impaired
income	cost plus basis) mutually agreed upon by both parties	2021	-	431,120	-		
Purchases	Purchase of raw materials and goods	2022	_	-	293,488	30-day; non-interest bearing	Unsecured; not impaired
	at agreed prices usually on a cost- plus basis	2021	1,392,369	-	293,488		
Snow Mountain dairy Co	prporation (SMDC)						
Purchases	Purchase of raw materials and goods	2022	-	-	-	30-day; non-interest bearing	Unsecured; not impaired
	at agreed prices usually on a cost- plus basis	2021	_	_	-		
Century Pacific Food Ind	c. (CPFI)						
Trade sales and service	Sale of goods at prices (normally on	2022	374,276	_	_	30-day; non-interest bearing	Unsecured; not impaired
income	cost plus basis) mutually agreed upon by both parties	2021	558,295	416,069	-		
Purchases	Purchase of raw materials and goods	2022	8,029,623	-	1,732,971	30-day; non-interest bearing	Unsecured; not impaired
	at agreed prices usually on a cost- plus basis	2021	3,924,846	-	3,391,871		
		2022	-	₽1,788,538,338	₽1,134,662,260		
		2021	_	534,025,895	288,805,875		



Compensation of Key Management Personnel

The salaries and pension costs of key management personnel are as follows:

	2022	2021
Salaries	₽131,728,491	₽120,388,442
Pension costs	40,163,660	48,119,556
	₽171,892,151	₽168,507,998

There are no other short-term and long-term benefits given to the key management personnel.

# 19. Short-term Loans Payable

The outstanding balance of the short-term loans is as follows:

	2022	2021
Balance at beginning of year	₽_	₽1,050,000,000
Payments	-	(1,050,000,000)
Additions	500,000,000	_
Balance at end of year	₽500,000,000	₽

The Parent Company availed of several short-term loans amounting to ₱1,500.0 million with interest ranging from 3.50% to 5.50% annum in 2020.

In 2022, the Parent Company availed a short-term loan from the Bank of the Philippine Islands amounting to ₱500.0 million with a 2.30% effective interest rate per annum.

Interest expense pertaining to short-term loans amounting to P9.5 million and P30.9 million recognized for the years ended December 31, 2022 and 2021, respectively (see Note 28).

# 20. Long-term Loans Payable

On June 8, 2016, the Parent Company entered into an Omnibus Loan and Security Agreement (OLSA) with BDO Unibank, Inc. (the Lender) and SAFHI. The lender provided a term loan facility in the principal amount of ₱5,000.0 million.

The loan is payable within 10 years to commence on the  $12^{\text{th}}$  month following the availment date. Payments shall be made in 18 consecutive semi-annual installments of P25.0 million and a final payment of P4,550.0 million.

The loan's interest is to be fixed at the higher of 5-year PDST-R2 plus a spread of 0.75% or 4.5% floor rate for the first 5 years, to be repriced at the last 5 years. Management has assessed that the interest rate floor on the loan is an embedded derivative which is not for bifurcation since the market rate approximates the floor rate at the transaction date.

The loan facility also contains a prepayment provision which allows the Parent Company to make optional prepayment in the amount calculated by the lender comprising (i) the outstanding principal amount of the Loan to be prepaid, and (ii) any accrued interest on the principal amount of the Loan being prepaid computed as of the date of prepayment. The prepayment option was assessed as closely related to the loan and thus, was not bifurcated.



On December 22, 2016, the Parent Company notified BDO of its intention to prepay the loan amounting to  $\mathbb{P}1,000.0$  million. The exercise of the prepayment option resulted in the revision of estimated future payments and change in the carrying amount of the financial liability.

So long as any portion of the loan is outstanding and until payment in full of all amounts payable by the Parent Company under the loan documents are made, the Parent Company covenants and agrees that, unless the Lender shall otherwise consent in writing, it shall among others comply with the following affirmative covenants:

- a. Ensure that at all times its obligations will constitute its secured, direct, unconditional and unsubordinated obligations, and any of its residual obligation not satisfied out of the proceeds of the collateral shall rank and will rank at all times at least pari passu in priority of payment and in all other respects with all its unsecured obligations, save for such obligations in respect of which a statutory preference is established solely by operation of law.
- b. The net proceeds from the loan shall be used for the purpose of refinancing the bridge loan.
- c. Financial covenant during the term of the Term Loan:
  - i. its Debt date of determination, the ratio of EBITDA less regular dividends and advances to Service Coverage Ratio is at least 1.2x. Debt Service Coverage Ratio is as of the shareholders over Debt Service. For purposes hereof, "EBITDA" means operating profit before interest, taxes, depreciation and amortization, each item determined in accordance with PFRS, and the term "Debt Service" means the aggregate amount of the succeeding year's principal amortization for the Loan, interest, fees and other financial charges made or due in respect thereof payable by the Borrower, provided that one (1) year prior to the maturity of the Loan, "Debt Service Coverage Ratio" shall mean the ratio of sum of the beginning cash balance and EBITDA less regular dividends and advances to shareholders over Debt Service;
  - ii. its Debt to Equity Ratio does not exceed 5.0x within the first two years from the Borrowing under the Term Loan and 4.0x thereafter.

The foregoing financial covenant shall be tested every six months based on annual audited or unaudited semi-annual parent company financial statements. On January 27, 2017, the OLSA was amended to include June 30, 2017 as the commencement date for the testing for the financial covenant ratios.

- d. Within the period required, open and establish the Debt Service Reserve Account; and ensure that the funds deposited in the Debt Service Reserve Account is at all times maintained in accordance with the agreement. As at December 31, 2022 and 2021, the balances of DSRA has been applied to the loan balance.
- e. Prior to the assignment or transfer of any trade names, copyrights, trademarks, patents and other intellectual property rights or licenses currently held by the Parent Company or any wholly-owned subsidiary of the Parent Company, the Parent Company shall pledge in favor of the Lender, under the terms and conditions of the Pledge under the Omnibus loan and security Agreement, all the outstanding shares of the Parent Company in such wholly-owned subsidiary.

As at December 31, 2022 and 2021, the Parent Company is in compliance with the aforementioned covenants. Accordingly, the noncurrent portion of the loan remains as noncurrent liability in the parent company statements of financial position as of December 31, 2022 and 2021.



# Bank of the Philippines Islands (BPI) Loan

On February 24, 2022, the Parent Company entered into a loan agreement with Bank of the Philippines Islands (the Lender). The Lender provided a principal amount of P1,600.0 million, payable in ten years from March 2, 2022 (the value date). The loan has an effective interest rate of 4.3% payable monthly until paid in full.

The loan agreement also contains a prepayment provision which allows the Parent Company to make optional prepayments in the amount of  $\mathbb{P}320.0$  million on March 2, 2025,  $\mathbb{P}8.0$  million on March 2, 2026, and a final payment of  $\mathbb{P}1,232.0$  million on maturity date.

The Parent Company is not subject to any loan covenants from BPI loan.

The breakdown of the loan is as follows:

	2022	2021
BDO loan - principal	₽ 3,697,986,963	₽3,750,000,000
Less unamortized debt issue costs	(7,429,009)	9,442,046
BDO loan – net of unamortized debt issue costs	3,690,557,954	3,740,557,954
BPI loan	1,600,000,000	_
Total	5,290,557,954	3,740,557,954
Less current portion of long-term loan payable	(47,932,514)	(47,986,963)
Noncurrent portion	₽ 5,242,625,440	₽3,692,570,991

Interest expense pertaining to long-term loan amounting to ₱205.9 and ₱168.1 million was recognized for the years ended December 31, 2022 and 2021, respectively (see Note 28).

# 21. Equity

# Capital Stock

The details are as follows:

	Number of	
	shares	Amount
Authorized capital stock - ₱1 par value:	2,000,000,000	₽2,000,000,000

Issued and outstanding capital stock - ₱1 par value:

	20	)22	2021		
	Number of		Number of		
	shares	Amount	shares	Amount	
Beginning of year	₽1,683,760,178	₽1,683,760,178	1,531,321,053	₽1,531,321,053	
Issuance of new shares	_	_	152,439,125	152,439,125	
End of year	₽1,683,760,178	₽1,683,760,178	1,683,760,178	₽1,683,760,178	



Below is the Parent Company's track record of the registration of securities:

Date of SEC Order Rendered Effective or		Authorized		Issue
Permit to Sell	Event	Capital Stock	Issued Shares	Price
December 1, 2016	Registered and Listed Shares (Original Shares) Initial Public Offering (IPO) Primary Secondary	2,000,000,000 2,000,000,000 2,000,000,00	1,179,321,053 104,000,000 202,000,000	₽1.00 11.26 11.26
August 6, 2021	Over-allotment Option Issuance	2,000,000,000 2,000,000,000	46,000,000 152,439,025	11.26 7.93
August 9, 2021	Issuance	2,000,000,000	100	8.20

The issued and outstanding shares as at December 31, 2022 and 2021 are held by 41 and 43 equity holders, respectively.

# APIC

Amount received in excess of the par values of the shares issued amounting to P2,451.1 million was recognized as "APIC" in the parent company statements of changes in equity as at December 31, 2022 and 2021.

#### Retained Earnings

Details of cash dividends declared in 2022 and 2021 are as follows:

	Divie	dend	
	Rate		
Date of Declaration	(per share)	Amount	Record Date
July 15, 2021	₽0.02	₽33,675,208	August 17, 2021
June 20, 2022	0.03	50,512,805	July 4, 2022

There are no outstanding dividends payable as at December 31, 2022 and 2021. Cash dividend declared and paid amounted to ₱50.5 million in 2022 and ₱33.7 million in 2021.

# 22. Revenues from Contracts with Customers

Set out below is the disaggregation of the Parent Company's revenue from contracts with customers:

	2022	2021
Revenue from contracts with customers:		
Restaurant sales	₽5,574,648,499	₽3,358,517,235
Sale of goods	2,540,301,954	1,539,954,398
Royalty and franchise fees	452,932,788	289,870,093
	₽8,567,883,241	₽5,188,341,726
Timing of recognition:		
Goods transferred at a point in time	₽8,551,452,509	₽5,165,274,204
Services transferred over time	16,430,732	23,067,522
	₽8,567,883,241	₽5,188,341,726



## Contract liabilities

Below are the details of contract liabilities:

	2022	2021
Initial franchise fee	₽61,404,470	₽67,123,504
Less current portion	13,445,337	16,382,802
Noncurrent portion	₽47,959,133	₽50,740,702

Movements of contract liabilities arising from initial franchise fees as at and for the year ended December 31, 2022 and 2021 are as follows:

	2022	2021
Beginning balance	₽67,123,504	₽72,079,864
Amortization of initial franchise fees	(16,430,732)	(16,624,253)
Initial franchise fees received	8,100,000	8,598,897
Accretion of interest expense	2,611,700	3,068,996
Ending balance	₽61,404,470	₽67,123,504

As at December 31, 2021, the amount of initial franchise fees allocated to remaining performance obligations, the amount of accretion of interest expense in the succeeding years, and the amount of contract liability arising from initial franchise fees are as follows:

	Unamortized	Accretion	Contract liabilities
	initial franchise	of interest	from initial
	fees	expense	franchise fees
Within one year	₽13,445,337	₽2,184,388	₽15,629,725
More than one year	47,959,133	4,478,837	52,437,970
	₽61,404,470	₽6,663,225	₽68,067,695

## 23. Cost of Sales

	2022	2021
Inventory costs (see Note 9)	₽4,547,810,629	₽2,369,124,045
Salaries, wages and benefits (see Note 25)	563,116,308	479,772,560
Depreciation and amortization (see Note 26)	425,156,154	401,698,803
Utilities	315,047,711	235,136,613
Delivery call fees	145,220,187	128,698,594
Outside services	144,834,687	101,321,060
Supplies	124,102,173	72,778,665
Rent	113,093,790	73,803,865
Gas expenses	111,544,442	63,751,051
Repairs and maintenance	41,760,483	46,412,422
Card charges	30,957,571	15,829,245
Pension costs (see Notes 25 and 27)	15,671,747	18,776,116
Seminar and training	12,095,750	942,877
Commissary costs	4,822,778	1,733,483
Dues and subscription	4,005,890	22,343,628
Costs of shop	-	11,607,920
Other	57,837,892	18,161,358
	₽6,657,078,192	₽4,061,892,305



# 24. General and Administrative Expenses

	2022	2021
Salaries, wages and benefits (see Note 25)	₽272,774,898	₽217,012,268
License fees (see Notes 18 and 33)	259,459,911	4,125,189
Advertising and promotions	232,104,580	176,819,913
Outside services	149,871,915	93,821,474
Taxes and licenses	84,822,251	111,699,116
Depreciation and amortization (see Note 26)	37,929,222	31,988,430
Transportation and travel	36,105,361	30,266,196
Supplies	34,268,121	30,778,956
Pension costs (see Notes 25 and 27)	24,491,913	29,343,440
Utilities	19,878,150	13,619,760
Gas expenses	14,591,076	7,669,083
Insurance	5,718,720	4,697,123
Directors' fees	1,378,947	1,249,123
Others	34,891,711	6,961,147
	₽1,208,286,776	₽760,051,218

# 25. Personnel Expenses

	2022	2021
Salaries, wages, bonuses and allowances		
Cost of sales (see Note 23)	₽543,037,822	₽445,591,344
General and administrative expense		
(see Note 24)	262,065,556	203,073,928
SSS, Pag-ibig, Medicare and other contributions		
Cost of sales (see Note 23)	20,078,486	34,181,216
General and administrative expense		
(see Note 24)	10,709,342	13,938,340
Retirement costs		
Cost of sales (see Notes 23 and 27)	15,671,747	18,776,116
General and administrative expense		
(see Notes 24 and 27)	24,491,913	29,343,440
	₽876,054,866	₽744,904,384

# 26. Depreciation and Amortization

	2022	2021
Property and equipment:		
Cost of sales (see Notes 13 and 23)	₽211,587,835	₽260,189,807
General and administrative expense		
(see Notes 13 and 24)	15,709,063	14,273,517
Software -		
General and administrative expense		
(see Notes 14 and 24)	21,510,874	17,005,631

(Forward)



	2022	2021
Right-of-use asset -		
Cost of sales (see Notes 15 and 23)	₽213,568,316	₽141,508,996
Franchise right -		
General and administrative expense		
(see Note 24)	709,288	709,282
	₽463,085,376	₽433,687,233

#### 27. Pension

The Parent Company has a funded, noncontributory defined benefit pension plan covering substantially all its qualified employees. The benefits are based on years of service and percentage of compensation during the last year of employment.

The following tables summarize the components of net pension costs in the parent company statements of comprehensive income as of December 31, 2022 and 2021 and accrued pension costs in the parent company statements of financial position as at December 31, 2022 and 2021. The latest actuarial valuation is as at December 31, 2022.

	2022	2021
Pension costs:		
Current service cost	₽35,461,532	₽43,213,878
Net interest cost	12,031,427	4,905,678
Expected return on plan assets	(7,329,299)	_
	₽40,163,660	₽48,119,556
Accrued pension costs		
Present value of benefit obligation (PVBO)	₽219,346,354	₽241,110,752
Fair value of plan assets (FVPA)	(135,980,957)	(146,879,731)
	₽83,365,397	₽94,231,021

Movements in the PVBO are as follows:

	2022	2021
Balance at beginning of year	₽241,110,752	₽276,303,082
Current service cost	35,461,532	43,213,878
Interest cost	12,031,427	10,471,887
Benefits paid	(12,426,777)	(11,963,515)
Net actuarial gain	(56,830,580)	(76,914,580)
Balance at end of year	₽219,346,354	₽241,110,752

Movements in the FVPA are as follows:

	2022	2021
Balance at beginning of year	₽146,879,731	₽146,865,667
Contributions	_	12,000,000
Benefits paid	(12,426,777)	(11,963,515)
Interest income	7,329,299	5,566,209
Net actuarial loss	(5,801,296)	(5,588,630)
Balance at end of year	₽135,980,957	₽146,879,731



Movements in accrued pension costs are as follows:

	2022	2021
Balance at beginning of year	₽94,231,021	₽129,437,415
Pension costs	40,163,660	48,119,556
Contributions	-	(12,000,000)
Actuarial loss (gain)	(51,029,284)	(71,325,950)
Balance at end of year	₽83,365,397	₽94,231,021

Amount recognized in OCI are as follows:

	2022	2021
Actuarial loss - PVBO	₽51,029,284	₽76,914,580
Actuarial gain - FVPA	_	(5,588,630)
Deferred tax	(12,757,321)	(17,831,488)
Total	₽38,271,963	₽53,494,462

The details of the market value of the plan assets are shown below:

	2022	2021
Investments		
Government securities	₽81,099,368	₽111,031,246
Stocks and other securities	32,148,310	18,587,019
Deposit in banks	1,602	393
Other securities	22,043,731	16,490,822
Other asset:	135,293,011	146,109,480
Receivables	792,043	998,719
Total assets	136,085,054	147,108,199
Fees payable	(104,097)	(228,468)
Net asset value	₽135,980,957	₽146,879,731

The plan assets were invested in fixed income securities and equity investments. All equity and debt instruments held have quoted prices in active market. Investment activities entered by the plan asset/ liability matching strategy during the year consist of, but is not limited to, buying and selling of securities. All investments are considered as high grade based on its performance in the market.

The management performs an Asset-Liability Matching Study (ALM) annually. The overall investment policy and strategy of the Parent Company's defined benefit plans is guided by the objective of achieving an investment return which, together with contributions, ensures that there will be sufficient assets to pay pension benefits as they fall due while also mitigating the various risk of the plans.

The principal assumptions used to determine pension benefit obligations are as follows:

	2022	2021
Discount rates at beginning of year	7.12%	4.99%
Rate of compensation increase	5%	5.00%
Average future working years of service	30	25



The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation assuming if all other assumptions were held constant:

	2022		2021	
	Increase		Increase	
	(decrease)	Amount	(decrease)	Amount
Discount rates	0.5%	(₽5,623,147)	0.5%	(₱15,628,926)
	(0,5%)	6,783,888	(0.5%)	19,450,749
Salary increase rate	1.0%	15,201,552	1.0%	42,120,773
	(1.0%)	(10,259,278)	(1.0%)	(28,066,900)

Shown below is the schedule of expected future benefit payments:

1 year and less	₽4,279,095	₽3,940,110
More than 1 year to 5 years	5,858,556	_
More than 5 year to 10 years	90,378,387	89,485,341
More than 10 year to 15 years	126,061,036	105,676,552
More than 15 year to 20 years	390,946,887	326,106,034
More than 20 years	6,002,282,394	5,389,813,322
	₽6,619,806,355	₽5,915,021,359

The Parent Company expects to contribute of ₱48.7 million to its retirement fund in 2023.

The plan contributions are based on the actuarial present value of valuation accumulated plan benefits and fair value of plan assets are determined using an independent actuarial. The net defined benefit cost and the contributions to the plan are specifically identifiable, such that, the Company's PVBO pertains only to the benefit of the Parent Company's employees and the FVPA, pertains only to the contributions made by the Parent Company. The Parent Company shall contribute to the Fund such amounts as shall be required, under actuarial principles, to provide the benefits and the expenses incident to the operation and administration of the Fund.

iterest Expense		
-	2022	2021
Long-term loan payables (see Note 20)	₽184,531,045	₽166,437,238
Lease liabilities (see Note 15)	80,562,846	76,586,223
Short-term loan payables (see Note 19)	30,896,730	30,896,730
Contract liabilities (see Note 22)	2,654,754	3,068,996
Debt issue cost	2,067,486	2,013,037
	₽300,712,861	₽279,002,224



## 29. Other Income – Net

	2022	2021
Other income from franchisees	₽6,299,868	₽20,194,299
Gain (loss) on:		
Pre-termination of leases	18,918,131	10,529,566
Disposal of inventory	(9,938,870)	(12, 250, 140)
Disposal of property and equipment	172,237	(180,145)
Reversal of provision for legal and other		
contingencies (see Note 34)	_	37,033,000
Service fee	9,132,142	6,730,995
Expired points from loyalty points	11,569,669	6,699,522
Income from accretion of deposits (see Note 13)	2,000,871	2,505,833
Realized gain from institutional cash reserve fund	793,826	336,975
Fair value gain on financial assets at FVPL	,	,
(see Note 11)	404,374	1,845,385
Others – net	1,247,992	6,700,679
	₽40,600,240	₽ 80,145,969

Other pertain mostly to cash overages, fees charged by the Parent Company to its franchisees for the new module of the point-of-sale machines, rental income and incentives given by a supplier for high volume purchases.

### 30. Income Taxes

The details of the Parent Company's net deferred tax assets are as follows:

	2022	2021
Deferred tax assets:		
Lease liabilities	₽59,025,906	₽60,389,838
Difference in depreciation due to adoption of		
lease standard	31,551,183	36,447,503
Accrued pension costs	20,841,349	23,557,755
Contract liabilities	6,543,943	5,391,146
Accrued bonus and other expense	4,543,819	3,082,076
Unamortized past service cost	1,855,309	2,495,101
Allowance for:		
Expected credit losses	1,228,669	1,228,669
Inventory obsolescence	1,064,150	1,064,150
Unrecoverable deposits	824,323	824,323
Accrued loyalty points fund	407,102	2,390,102
MCIT	-	20,545,761
NOLCO	-	75,886,037
	₽127,885,753	₽233,302,461
Deferred tax liabilities:		
Debt issuance cost	₽1,857,252	₽2,360,512
Unrealized foreign exchange gain	251,600	61,980
	2,108,852	2,422,492
	₽125,776,901	₽230,879,969



The deferred tax assets were measured using the appropriate corporate income tax rate on the year these are expected to be reversed.

On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(b) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

As at December 31, 2022, the Company has incurred NOLCO in taxable year 2020 which can be claimed as deduction from the regular taxable income for the next five (5) consecutive taxable years pursuant to the Bayanihan to Recover As One Act, as follows:

			NOLCO			
Year	Availment		Applied in Previous		Applied in	
Incurred	Period	Amount	Year/s	Expired	Current Year	Unapplied
2020	2021-2025	₽501,247,933	₽197,703,787	₽-	₽303,544,146	₽-

The details of the MCIT as at December 31, 2022, of which excess over regular corporate income tax (RCIT) shall be carried forward and credited against RCIT for three (3) immediately succeeding taxable year, is as follows:

			MCIT			
Year	Availment		Applied in		Applied in	
Incurred	Period	Amount	Previous Year/s	Expired	Current Year	Unapplied
2020	2021-2023	₽12,149,016	<del>P</del> -	₽-	₽12,149,016	<del>P</del> –
2021	2022-2024	8,396,745	-	-	8,396,745	-
		₽20,545,761	₽_	₽-	₽20,545,761	₽-

The provision for current income tax represents RCIT, MCIT and final withholding taxes on interest income are as follows:

	2022	2021
RCIT	₽35,200,165	₽-
MCIT	_	11,252,265
Final withholding taxes	242,241	291,814
	₽35,442,406	₽11,544,079



The reconciliation between the provision for (benefit from) income tax computed at statutory income tax rate and the provision for (benefit from) income tax as shown in net income in the parent company statements of comprehensive income is as follows:

	2022	2021
Provision for (benefit from) income tax computed at		
25% statutory income tax rate	₽238,444,584	₽42,250,603
Tax effects of:		
Dividend income subjected to final tax	(127,547,786)	—
Nontaxable income already subjected to final tax		
in prior years	(3,596,370)	(3,302,588)
Interest income already subjected to final tax	(242,241)	(364,768)
Reversal of provision for claims and		
contingencies	-	(9,258,250)
Nontaxable gain on sale of financial assets at		
FVPL	-	(461,346)
Other nondeductible expenses - net	20,729,966	8,816,921
Change in tax rate	-	51,124,424
Provision for (benefit from) income tax	₽127,788,153	₽88,804,996

#### Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act

On March 26, 2021, President Rodrigo Duterte signed into law the CREATE Act to attract more investments and maintain fiscal prudence and stability in the Philippines. Republic Act (RA) 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Company:

- Effective July 1, 2020, regular corporate income tax (RCIT) rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding Php5 million and with total assets not exceeding Php100 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- Minimum corporate income tax (MCIT) rate reduced from 2% to 1% of gross income effective July 1, 2020 to June 30, 2023.
- Imposition of improperly accumulated earnings tax (IAET) is repealed.



## 31. Financial Risk Management Objectives and Policies

The Parent Company's principal financial instruments comprise cash, financial assets at FVPL, trade and other receivables and loans payable. The main purpose of these financial instruments is to finance the Parent Company's operations. The Parent Company has various other financial assets and liabilities such as rental deposit, accounts payable and other current liabilities arising directly from operations and dividends payable.

The main risks arising from the Parent Company's financial instruments are credit risk, liquidity risk and equity price risk on financial assets at FVPL investment. The BOD reviews and approves policies for managing each of these risks and they are summarized below:

*Credit Risk.* Credit risk is the risk that the Parent Company will incur a loss because its customers or counterparties failed to discharge their contractual obligations. The Parent Company manages and controls credit risk by trading only with recognized, creditworthy third parties. It is the Parent Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Parent Company's exposure to bad debts is not significant.

The table below shows the maximum exposure to credit risk for the Parent Company's financial assets, without taking account of any collateral and other credit enhancements:

	2022	2021
Cash*	₽311,975,966	₽281,653,055
Financial assets at FVPL	-	300,000,000
Trade and other receivables	2,425,371,829	1,011,559,118
Rental and other deposits	165,581,892	156,069,120
Total credit risk exposure	₽2,902,929,687	₽1,749,281,293
*Freluding cash on hand		

\*Excluding cash on hand.

An aging analysis of financial assets per class are as follows:

				2022		
	Neither					
	Past Due	Past D	ue but not Im	paired		
			More than			
	nor Impaired	1-180 Days	180 days	Subtotal	Impaired	Total
Cash*	₽311,975,966	₽-	₽-	₽-	₽-	₽311,975,966
Trade and other receivables	1,971,499,515	448,957,640	-	448,957,640	4,914,674	2,425,371,829
Rental and other deposits	162,284,599	-	-	-	3,297,293	165,581,892
	₽2,445,760,080	₽448,957,640	₽-	₽448,957,640	₽8,211,967	₽2,902,929,687

\*Excluding cash on hand.

	2021					
	Neither					
	Past Due	Past	t Due but not Imp	aired		
			More than 180			
	nor Impaired	1-180 Days	days	Subtotal	Impaired	Total
Cash*	₽281,653,055	₽-	₽-	₽-	₽-	₽281,653,055
Financial assets at FVPL	300,000,000	-	-	-	-	300,000,000
Trade and other receivables	885,811,788	121,309,150	_	121,309,150	4,914,674	1,011,559,118
Rental and other deposits	152,771,827	_	_	_	3,297,293	156,069,120
	₽1,619,760,176	₽121,309,150	₽-	₽121,309,150	₽8,211,967	₽1,749,281,293

\*Excluding cash on hand.



A financial asset is considered past due when a counterparty has failed to make a payment when contractually due. "Past due but not impaired" financial assets are items with history of frequent default. Nevertheless, the amounts due are still collectible. Lastly, "Impaired" items are those that are long outstanding and have been specifically identified as impaired.

The table below shows the credit quality of the Parent Company's neither past due nor impaired financial assets based on their historical experience with the corresponding debtors:

	2022					
	Stage 1	Stage 2	Stage 3	Total		
Cash*	₽311,975,966	₽-	₽-	₽311,975,966		
Trade and other receivables:	_	1,971,499,515	448,957,640	2,420,457,155		
Rental and other deposits	-	_	162,284,599	162,284,599		
	₽385,015,940	₽1,971,499,515	₽611,242,239	₽2,894,717,720		
*Excluding cash on hand.						
			2021			
	Stage 1	Stage 2	Stage 3	Total		
Cash*	₽281,653,055	₽-	₽_	₽281,653,055		
Financial assets at FVPL	300,000,000	-	-	300,000,000		
Trade and other receivables:	_	885,335,294	121,309,150	1,006,644,444		
Rental and other deposits	_	-	152,771,827	152,771,827		
	₽667,645,937	₽885,335,294	₽274,080,977	₽1,741,069,326		

\*Excluding cash on hand.

Financial assets classified as "high grade" are those cash transacted with reputable local banks and financial assets with no history of default on the agreed contract terms while "medium grade" includes those financial assets being collected on due dates with an effort of collection. Financial instruments classified as "standard grade" are those financial assets with little history of default on the agreed terms of the contract.

*Liquidity Risk.* Liquidity risk arises from the possibility that the Parent Company may encounter difficulties in raising funds to meet or settle its obligations at a reasonable price.

The Parent Company's objective is to maintain a balance between continuity of funding and flexibility through the use of advances to related parties. The Parent Company maintains sufficient cash to finance its operations.

The Parent Company manages its liquidity risk by maintaining strength and quality on financial position where debt-to-equity ratio is at a manageable level. The Parent Company also maintains a financial strategy that the scheduled debts are within the Parent Company's ability to generate cash from its business operations.



The table below summarizes the maturity profile of the Parent Company's financial liabilities based on contractual undiscounted payments. The table also analyses the maturity profile of the Parent Company's financial assets in order to provide a complete view of the Parent Company's contractual commitments and liquidity. 2022

	Due and				Over	
	Demandable	< 90 Days	91–180 Days	181–365 Days	365 Days	Total
Cash	<b>₽385,015,940</b>	₽-	₽-	₽-	₽-	₽385,015,940
Trade and other receivables	794,329,786	439,106,125	1,191,931,498	-	4,919,094	2,430,286,503
Rental and other deposits	165,581,892	-	_	-	3,297,293	168,879,185
	1,344,927,618	439,106,125	1,191,931,498	-	8,216,387	2,984,181,628
Accounts payable and other current						
liabilities:						
Trade payables	-	883,490,021	-	-	-	883,490,021
Nontrade payables	-	342,273,918	-	-	-	342,273,918
Accrued expenses	-	229,701,137	-	-	-	229,701,137
Other payables*	-	77,827,708	-	-	-	77,827,708
Dealers' deposit and other						
noncurrent liabilities	-	-	-	-	146,154,383	146,154,383
Short-term loans payable**	-	9,500,000	9,500,000	1,058,854,167	-	1,077,854,167
Long-term loans payable**	-	7,031,250	32,031,250	38,968,750	3,850,312,500	3,928,343,750
· · · · ·	-	1,549,824,034	41,531,250	1,097,822,917	3,996,466,880	6,685,645,084
Liquidity gap	₽1,344,927,618	(1,110,717,909)	₽1,150,400,248	(₽1,097,822,917)₽	(₽3,988,250,496)	(₽3,701,463,456)
*Excluding statutory payables.						

\*\*Including future interest payments.

_				2021		
	Due and				Over	
	Demandable	< 90 Days	91–180 Days	181–365 Days	365 Days	Total
Cash	₽309,829,604	₽	₽-	₽	₽	₽281,653,055
Financial assets at FVPL	300,000,000	-	-	-	-	300,000,000
Trade and other receivables	174,018,543	436,258,384	401,277,771	-	4,919,094	1,016,473,792
Rental and other deposits	156,069,120	-	-	-	3,297,293	159,366,413
	939,917,267	436,258,384	401,277,771	-	8,216,387	1,785,669,809
Accounts payable and other current						
liabilities:						
Trade payables	-	503,204,112	40,730,620	-	-	543,934,732
Nontrade payables	-	86,457,487	20,769,462	-	-	107,226,949
Accrued expenses	-	219,710,780	-	-	-	219,710,780
Other payables*	-	19,816,299	-	-	-	19,816,299
Dealers' deposit and other						
noncurrent liabilities	-	-	-	-	83,498,884	83,498,884
Short-term loans payable**	-	9,500,000	9,500,000	1,058,854,167	-	1,077,854,167
Long-term loans payable**	-	7,031,250	32,031,250	38,968,750	3,850,312,500	3,928,343,750
	-	845,719,928	103,031,332	1,097,822,917	3,933,811,384	5,980,385,561
Liquidity gap	₽939,917,267	(₽409,461,544)	₽298,246,439	(₽1,097,822,917)	(₽3,925,594,997)	(₽4,194,715,752)

\*excluding statutory payables. \*\*Including future interest payments.

#### **Capital Management**

The primary objective of the Parent Company's capital management is to safeguard the Parent Company's ability to continue as a going concern, so that it can to provide returns to stockholders and benefits to other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Parent Company manages its capital structure and adjusts it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Parent Company adjusts the dividend payment to stockholders, return capital to stockholders or issue new shares. The Parent Company's debt-to-equity ratio is as follows:

	2022	2021
Total liabilities	₽8,761,324,632	₽6,097,521,593
Total equity	6,758,509,733	5,944,760,394
	1.30:1	1.03:1



### 32. Fair Value Information

Fair value is defined as the amount at which the financial instruments could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale.

*Financial Instruments Whose Carrying Amounts Approximate Fair Value.* Management has determined that the carrying amounts of cash, trade and other receivables, advances to related parties, accounts payable and other current liabilities and dividends payable, based on their notional amounts, reasonably approximates their fair values because these are mostly short-term in nature or are repriced frequently.

*Other Financial Instruments.* Set out below is a comparison by category of carrying amounts and estimated fair values of the Parent Company's financial instruments other than those described above:

	As at December 31, 2022			
			Fair V	Value
	Date of Valuation	Carrying Value	Level 1 Quoted	Level 2 Significant Observable Input
Assets for which fair values are disclosed:				
Rental deposits	December 31, 2022	<b>₽</b> 165,581,892	₽-	₽167,472,175
		₽165,581,892	₽-	₽167,472,175
	-d-			
			_	
Loan payable	December 31, 2022	₽5,290,557,954	₽-	₽6,334,150,117
Liabilities for which fair values are disclose Loan payable Dealers' deposits		₽5,290,557,954 160,080,740	₽- -	₽6,334,150,117 130,017,749

	As at December 31, 2021				
		Fair Value		Value	
				Level 2	
				Significant	
		Carrying	Level 1	Observable	
	Date of Valuation	Value	Quoted	Input	
Assets for which fair values are disclosed:					
Financial assets at FVPL	December 31, 2021	₽300,000,000	₽-	₽300,000,000	
Rental deposits	December 31, 2021	155,355,828	-	157,129,370	
		₽455,355,828	₽-	₽457,129,370	
Liabilities for which fair values are disclos	ed:				
Loan payable	December 31, 2021	₽3,788,597,369	₽-	₽4,478,403,943	
Dealers' deposits	December 31, 2021	24,274,585	-	19,257,642	
		₽3,812,871,954	₽-	₽4,547,661,585	

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

*Rental Deposits*. The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 3.62% to 6.14% as at December 31, 2022 and of 1.08% to 4.95% as at December 31, 2022 and 2021, respectively. Fair value category is Level 2, significant observable inputs.



*Loans Payable.* The fair value of loan payable which was discounted using prevailing market rate of 4.29 % and 2.75% as at December 31, 2022 and 2021, respectively. Fair value category is Level 2, significant observable inputs.

*Dealers' Deposits*. The fair values were obtained by discounting the instruments' expected cash flows using interest rates of 4.69% and 4.46% as at December 31, 2022 and 2021, respectively. Fair value category is Level 2, significant observable inputs.

As at December 31, 2022 and 2021, there were no transfers between Level 1 and 2 fair value measurements.

## 33. Commitments

#### Trademark Licensing and Franchise Agreements

The Parent Company has existing Trademark Licensing and Franchise Agreements with independent franchisees to operate restaurant outlets under the "Shakey's" "Peri-Peri" and "Supertea" concept and trade names. In consideration thereof, the franchisees agree to pay continuing franchise fees equivalent to a certain percentage of the franchisees' net sales.

The franchisees also pay management fees for various services, including maintenance services and advertising rendered by the Parent Company.

Royalty and franchise fees amounted to  $\mathbb{P}452.9$  million in 2022 and  $\mathbb{P}289.9$  million in 2021 (see Note 22). As at December 31, 2022 and 2021, royalty receivable amounted to  $\mathbb{P}170.1$  million and  $\mathbb{P}86.0$  million, respectively (see Note 8).

#### Territorial Licensing Agreement

The Parent Company has a territorial licensing agreement with SSI, the licensor, for the exclusive right to license other individuals and/or establishments to use the "Shakey's" brand name, method and concept of the licensor in the production, merchandising, packaging and sale of certain food products in the Philippines. In consideration for the exclusive territorial license, the Parent Company is liable to the licensor for a license fee based on sales of each of the dealers of the Parent Company. The agreement, which was drawn on August 1, 2017, is renewable at the option of the Parent Company, from term to term, each term being a period of ten (10) years under the same terms and conditions.

SPAVI is required to pay annual license fees to SSI amounting to 1.5% of net system wide sales. On December 1, 2020, SSI waived its 1.5% monthly license fee to SPAVI for the entire year of 2020 and the year after until 2023. On the other hand, SPAVI waived the rental fees of SSI for the entire year of 2020 and the year after until 2023. These initiatives aim to mitigate the COVID-19 pandemic's adverse impact on the restaurant business of SPAVI (see Note 18).

Outstanding balance of incurred license fees amounted to  $\cancel{P}283.5$  million and  $\cancel{P}5.7$  million as at December 31, 2022 and 2021, respectively (see Note 18).



## 34. Provisions

	2022	2021
Balance at beginning of year	₽-	₽37,033,000
Reversal (see Note 29)	_	(37,033,000)
Balance at end of year	₽-	₽-

Provisions amounting to P37.0 millon was reversed in 2021. As of December 31, 2022 and 2021, the Parent Company has no outstanding provisions for asserted claims which are normal to the Parent Company's business. These include estimates settlement amounts and other costs of claims made against the Parent Company. As allowed by PAS 37, the Parent Company does not provide further information on these provisions and contingencies in order not to impair the outcome of the litigations, claims and disputes.

#### 35. Earnings per Share (EPS)

Basic EPS is computed based on the weighted average number of issued and outstanding common shares during each year. Diluted EPS is computed as if the potential common share or instrument that may entitle the holder to common share were exercised as of the beginning of the year. When there are no potential common shares or other instruments that may entitle the holder to common shares, diluted EPS, is the same as the basic EPS.

There are no dilutive financial instruments for the years ended December 31, 2022 and 2021, hence, diluted EPS is the same as the basic EPS.

The Parent Company's EPS were computed as follows:

	2022	2021
(a) Net income (loss)	₽864,262,145	₽80,197,418
(b) Weighted average number of shares outstanding	1,683,760,178	1,594,837,355
Basic/ diluted EPS (a/b)	<b>₽</b> 0.52	₽0.05

#### 36. Notes to the Parent Company Statements of Cash Flows

The following are the noncash activities for the years ended December 31, 2022 and 2021:

			2022	
-	January 1	Net cash flows	Noncash changes	December 31
Rental and other				
noncurrent assets (a)	₽156,069,120	₽7,511,901	₽2,000,871	₽165,581,892
Loans payable (b)	3,740,557,954	2,050,000,000	_	5,790,557,954
Contract liabilities (a)	67,123,504	(8,330,733)	2,611,699	61,404,470
Lease liabilities (c)	1,186,537,591	(279,407,588)	227,389,914	1,134,519,917



			2021	
	January 1	Net cash flows	Noncash changes	December 31
Rental and other				
noncurrent assets (a)	₽155,355,828	₽1,792,541	(₽1,079,249)	₽156,069,120
Loans payable (b)	4,838,597,369	(1,100,000,000)	1,960,585	3,740,557,954
Contract liabilities (a)	72,079,864	(8,025,356)	3,068,996	67,123,504
Lease liabilities (c)	1,341,600,096	(184,267,549)	29,205,044	1,186,537,591

Details of the noncash changes are as follows:

- (a) Pertains to accretion of interest expense on long term rental and other deposits and contract liabilities.
- (b) Pertains to amortization of debt issue costs
- (c) Changes are presented under Note 15.

The changes in the Parent Company's liabilities arising from financing activities are as follows:

	2022						
					Interest	Other	
	January 1	Additions	Proceeds	Payments	expense	movements	December 31
Lease liabilities*	₽1,186,537,591	₽267,805,704	₽-	(279,407,588)	₽80,562,846	(₽120,978,636)	₽1,134,519,917
Loans payable	3,740,557,954	-	2,100,000,000	(50,000,000)	-	_	5,790,557,954
Dividends	_	50,512,806	-	(50,512,806)	-	-	_
Accrued interest**	7,656,566	-	-	(220,819,029)	300,712,861	(87,550,398)	-
Total liabilities from							

financing activities \$\P\$4,934,752,111 \$\P\$318,318,510 \$\P\$2,100,000,000 (\$\P\$600,739,423) \$\P\$381,275,707 (\$\P\$208,529,034) \$\P\$6,925,077,871 \*Other movements pertain to the gain on lease concession and derecognition of lease liability \*\*Other movements pertain to interest accretion for PFRS 15

				2021			
					Interest	Other	
	January 1	Additions	Proceeds	Payments	expense	movements	December 31
Lease liabilities*	₽1,341,600,096	₽87,512,717	₽-	(₱184,267,549)	₽76,586,223	(₱134,893,896)	₽1,186,537,591
Loans payable	4,838,597,369	_	_	(1,100,000,000)	1,960,585	_	3,740,557,954
Dividends	_	33,675,208	_	(33,675,208)	_	_	_
Accrued interest**	5,225,000	_	_	(195,023,604)	279,002,224	(81,547,054)	7,656,566
Total liabilities from							
financing activities	8 ₽6,185,422,465	₽121,187,925	₽-	₽(1,512,966,361)	₽357,549,032	₽(216,440,950)	₽4,934,752,111
* 0.1							

\*Other movements pertain to the gain on lease concession and derecognition of lease liability \*\*Other movements pertain to interest accretion for PFRS 15



#### 37. Supplementary Information Required Under RR 15-2010

The Parent Company reported and/or paid the following types of taxes in 2022:

#### VAT

The Parent Company's sales are subject to output VAT while its importations and purchases from other VAT-registered individuals or corporations are subject to input VAT. The VAT rate is 12%.

a. Output VAT

Sales and output VAT declared in the Parent Company's VAT returns for 2022 are as follows:

	Net Sales/	
	Receipts	Output VAT
Taxable sales of goods	₽8,700,160,997	₽1,044,019,320
Zero-rated sales/receipts	26,169,585	_
Exempt sales	331,006,660	-
	₽9,057,337,242	₽1,044,019,320

The Parent Company has exempt sales pursuant to the provision of RR 7-2010 "Implementing the Tax Privileges Provisions of Republic Act No. 9994, otherwise known as the 'Expanded Senior Citizen Act of 2010', and Prescribing the Guidelines for the Availment."

"Zero-rated - sale of goods" are based on invoice on revenues from export sales which are entitled to VAT zero-rating under Section 106(A)(2) and Section 108(B)(7) of the 1997 Tax Code, lodged under the account "Revenue" in the books of the Company. Zero-rated sales pertain to export sales of goods

#### b. Input VAT

As at December 31, 2022, the details of the Parent Company's input VAT are as follows:

	Tax Amount
Balance at beginning of the year	₽-
Current year's purchase of goods other than capital	
goods:	
Domestic purchase of goods	478,363,870
Importation of goods	65,062,380
Current year's domestic purchase of services	147,411,045
Input VAT allocable to exempt sales	(27,497,676)
Other adjustments on input VAT	73,956,097
Input VAT claimed against output VAT	(737,295,716)
Balance at end of year	₽



Information on the Parent Company's Importations

In 2022, the Parent Company's transactions which are subject to broker's and other fees are as follows:

Taxable value	₽487,967,852
Broker's fee and others	54,218,650
Total landed cost of imports	542,186,502
Input VAT	₽65,062,380

Taxes and Licenses

Taxes and licenses, local and national, include real estate taxes, business licenses and permit fees and fringe benefit taxes for 2022:

License and permit fees	₽76,341,277
Realty tax payment	5,613,853
Barangay/DTI and other fees	1,051,310
Documentary stamp taxes (DST)	1,083,196
Fringe benefit taxes	602,898
Others	129,717
	₽84,822,251

## Documentary Stamp Taxes

DST paid by the Parent Company in 2022 amounting to ₱1,083,196, breakdown are as follows:

Lease contracts	₽1,024,196
Penalty Payment expired	59,000
	₽1,083,196

Withholding Taxes

Movements in withholding taxes for 2022 are as follows:

	Final withholding	Tax on Compensation	Expanded Withholding
	taxes	and Benefits	Taxes
Balance at beginning of year	₽-	₽1,140,042	₽6,966,768
Additions	1,590,272	41,988,624	90,884,545
Applications/remittances	(1,590,272)	(42,571,019)	(89,557,534)
Balance at end of year	₽_	₽ 557,647	₽8,293,779

Tax Assessments and Tax Cases

The Parent Company is currently not involved in any tax cases and tax assessments in Final Assessment Notice Stage as at December 31, 2022.





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